**Supplementary material C:
Statistical analysis of experimental results in Fiorina & Plott (1978) ‘Series 1’ and Eavey (1978) ‘Fiorina-Plott Inside Player Core Design’**

**Fiorina & Plott (1978), Series 1, High Payoff**

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Coordinates of the core: 39|68

*Communication*

Outcomes: (34|69); (36|66); (32|65); (40|70); (46|68); (39|68); (34|69); (37|70); (43|70); (30|68)

Source: Fiorina & Plott (1978, 584)

Average outcome: (37.1|68.3)

H0: x-coordinate average outcome = 39: *p=*0*.*240; 2-sided Wilcoxon Test.

H0: y-coordinate average outcome = 68: *p=*0*.*464; 2-sided Wilcoxon Test.

*No Communication*

Outcomes: (37|72); (39|68); (55|71); (32|70); (40|71); (40|67); (40|67); (25|65); (30|70); (39|68)

Source: Fiorina & Plott (1978, 584)

Average outcome: (37.7|68.9)

H0: x-coordinate average outcome = 39: *p=*0*.*681; 2-sided Wilcoxon Test.

H0: y-coordinate average outcome = 68: *p=*0*.*257; 2-sided Wilcoxon Test.

**Fiorina & Plott (1978), Series 1, Low Payoff**

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Coordinates of the core: 39|68

*Communication*

Outcomes: (50|70); (60|80); (39|66); (39|68); (39|68); (25|72); (40|68); (100|70); (50|85); (31|70)

Source: Fiorina & Plott (1978, 584)

Average outcome: (47.3|71.7)

H0: x-coordinate average outcome = 39: *p=*0*.*232; 2-sided Wilcoxon Test.

H0: y-coordinate average outcome = 68: *p=*0*.*047; 2-sided Wilcoxon Test.

*No Communication*

Outcomes: (62|109); (30|52); (45|68); (39|68); (39|68); (30|60); (33|70); (30|65); (30|70); (25|72)

Source: Fiorina & Plott (1978, 584)

Average outcome: (36.3|70.2)

H0: x-coordinate average outcome = 39: *p=*0*.*196; 2-sided Wilcoxon Test.

H0: y-coordinate average outcome = 68: *p=*0.876; 2-sided Wilcoxon Test.

**Eavey (1991)**



Coordinates of the core: 39|68

*Robert’s Rules*

Outcomes: (39|68); (40|60); (40|70); (40|72); (40|73); (40|75); (40|70); (50|68); (60|55); (60|70)

Source: Eavey (1991, 461)

Average outcome: (44.9|68.1)

H0: x-coordinate average outcome = 39: *p=*0*.*005; 2-sided Wilcoxon Test.

H0: y-coordinate average outcome = 68: *p=*0*.*472; 2-sided Wilcoxon Test.

*Open agenda*

Outcomes: (30|50); (40|40); (50|50); (75|66); (35|54); (39|68); (40|80); (50|80); (80|70); (64|67)

Source: Eavey (1991, 461)

Average outcome: (50.3|62.5)

H0: x-coordinate average outcome = 39: *p=*0*.*066; 2-sided Wilcoxon Test.

H0: y-coordinate average outcome = 68: *p=*0.201; 2-sided Wilcoxon Test.