Appendix

**Table A1 Lobbying Patterns by Level of Government Funding (Percentage by Column)**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  |  | Lobbying Expenditure (euros) | | | |
|  | 0 | 1-43,700 (median) | 43,701-150,000 (90th percentile) | > 150,000 |
| Government Funding (euros) | 0 | 154 (43.3%) | 124  (63.4%) | 154  (34.4%) | 40  (38.8%) |
| 1-15,000 (median) | 23  (6.5%) | 47  (24.1%) | 13  (3%) | 0  (0%) |
| 15,001-1,177,724  (90th percentile) | 137 (38.5%) | 24  (12.3%) | 229  (51%) | 48  (46.6%) |
| > 1,177,724 | 42  (11.8%) | 0  (0%) | 53  (11.8%) | 15  (14.6%) |

**Table A2 NGOs in the EUTR by Region and Geographic Reach**

|  |  |  |
| --- | --- | --- |
| Headquarters Location | National NGO | International NGO |
| Western Europe | 422  (71.9%) | 463  (89.6%) |
| Eastern and Central Europe | 124  (21.1%) | 29  (5.6%) |
| Rest of the World | 41  (7%) | 25  (4.8%) |

**Table A3 Government Funding Patterns by Issue (Percentage by Row)**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | Government Funding (euros) | | | |
|  | 0 | 1-15,000 | 15,001-1,177,724 | > 1,177,724 |
| Humanitarian aid | 117  (43%) | 23  (8.5%) | 92  (33.8%) | 40  (14.7%) |
| Foreign affairs | 94  (47.2%) | 14  (7%) | 64  (32.2%) | 27  (13.6%) |
| Energy | 128  (43.8%) | 22  (7.5%) | 117  (40.1%) | 25  (8.6%) |
| Equal opportunity | 127  (36.3%) | 29  (8.3%) | 158  (45.1%) | 36  (10.3%) |

**Table A4 Government Funding Patterns by Region (Percentages by Row)**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | Government Funding (euros) | | | | |
|  | | 0 | 1-15,000 | 15,001-1,177,724 | > 1,177,724 |
| Western Europe | | 383  (43.3%) | 57  (6.4%) | 344  (38.9%) | 101  (11.4%) |
| Eastern and Central Europe | | 55  (36%) | 21  (13.7%) | 71  (46.4%) | 6  (3.9%) |
| Rest of the World | | 35  (53%) | 6  (9.1%) | 22  (33.3%) | 3  (4.6%) |

**Table A5 Full Regression Results**

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | MODELS 1 (total public financing) | | | MODELS 2 (national financing) | | | MODELS 3 (EU financing) | | |
|  | Lobbying Dummy | Lobbying Expenditure, Euros Logged | Lobbying Expenditure, Euros | Lobbying Dummy | Lobbying Expenditure, Euros Logged | Lobbying Expenditure, Euros | Lobbying Dummy | Lobbying Expenditure, Euros Logged | Lobbying Expenditure, Euros |
| Public financing D | -0.0678\*\*  (0.033) |  | 8985  (11052) |  |  |  |  |  |  |
| Log public financing |  | -0.0929\*\*\*  (.031) |  |  |  |  |  |  |  |
| 50% Threshold |  |  | -19948  (12628) |  |  |  |  |  |  |
| **National financing D** |  |  |  | **-0.0077**  **(.035)** |  | **-4897**  **(12106)** |  |  |  |
| **Log national financing** |  |  |  |  | **-0.0391**  **(.033)** |  |  |  |  |
| **50% Threshold** |  |  |  |  |  | **-7909**  **(10397)** |  |  |  |
| *European financing D* |  |  |  |  |  |  | *-0.0465*  *(.038)* |  | *13927*  *(9639)* |
| *Log European financing* |  |  |  |  |  |  |  | *-0.0570*  *(.035)* |  |
| *50% Threshold* |  |  |  |  |  |  |  |  | *-21638\**  *(12660)* |
| NGO Budget, log | 0.0215\*\*\*  (.005) | 0.4708\*\*\*  (.048) | 10672\*\*\*  (1292) | 0.0184\*\*\*  (.005) | 0.4156\*\*\*  (.047) | 9719\*\*\*  (1231) | 0.0195\*\*\*  (.004) | 0.4155\*\*\*  (.044) | -.000001  (.00006) |
| Regulatory Index | -0.0115  (.010) | -0.2315\*\*  (.112) | -7294\*\*\*  (2549) | -0.0116  (.010) | -0.2218\*\*  (.113) | -7075\*\*\*  (2577) | -0.0118  (.010) | -0.2309\*\*  (.112) | -5661\*\*  (2618) |
| # Countries of Operation | 0.0015  (.001) | 0.0273\*\*  (.014) | 1594\*\*\*  (367) | 0.0014  (.001) | 0.0236\*  (.014) | 1494\*\*\*  (390) | 0.0017  (.001) | 0.0305\*\*  (.014) | 1704\*\*\*  (372) |
| Humanitarian aid | -0.0216  (.042) | -0.1129  (.441) | -3218  (9058) | -0.0216  (.042) | -0.1294  (.444) | -2715  (9052) | -0.0221  (.042) | -0.1493  (.446) | -3515  (9218) |
| Foreign affairs | 0.0600  (.045) | 0.5106  (.473) | 21474\*  (12068) | 0.0643  (.042) | 0.5828  (.475) | 22217\*  (12206) | 0.0641  (.042) | 0.5794  (.475) | 20436\*  (12496) |
| Energy | 0.0453  (.034) | 0.4380  (.363) | 14968  (9667) | 0.0444  (.034) | 0.4454  (.365) | 14505  (9627) | 0.0449  (.034) | 0.447  (.366) | 15191  (9972) |
| Equal opportunity | 0.0286  (.035) | 0.2400  (.376) | 5634  (9010) | 0.0201  (.035) | 0.1450  (.376) | 4314  (8949) | 0.0240  (.035) | 0.1823  (.372) | 5781  (9312) |
| R2 | 0.03 | 0.09 | 0.12 | 0.02 | 0.09 | 0.12 | 0.02 | 0.09 | 0.05 |
| N | 934 | 934 | 934 | 934 | 934 | 934 | 934 | 934 | 934 |

**Table A6 Fractional Logit Model and Zero-One Inflated Beta Models Compared**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | Fractional Logit | Zero-One Inflated Beta  Proportion | Zero-One Inflated Beta  Zero | Zero-One Inflated Beta  One |
| Public Financing as % Budget | -.4520\*\*  (.182) | -.3155\*\*\*  (.105) | -.2581  (.406) | .0760  (.214) |
| NGO Budget, log | -.4413\*\*\*  (.055) | -.5853\*\*\*  (.0317) | -1.96\*\*\*  (.19) | -.2062\*\*\*  (.038) |
| NGO Regulatory Index | -.1287\*\*\*  (.046) | -.0843\*\*\*  (.028) | -.1922\*\*  (.094) | .0525  (.054) |
| Number of Countries of Operation | .0127\*\*  (.005) | .0083\*\*\*  (.003) | .0053  (.013) | -.0120\*  (.007) |
| Humanitarian aid | -.2940  (.184) | .0092  (.093) | -.2886  (.4109) | -.0666  (.220) |
| Foreign affairs | .3758\*\*  (.192) | .2446\*  (.129) | 1.004\*\*  (.446) | -.1652 (.25) |
| Energy | .3955\*\*\*  (.130) | .0407  (.093) | .1400  (.326) | -.1141  (.193) |
| Equal opportunity | .1800  (.141) | -.0366  (.089) | .3189  (.344) | .1041  (.190) |
| AIC  BIC | 0.9523  -5490 | 469.6  604.3 | | |
| n | 906 | 906 | | |

**Table A7 Robustness Checks: Brussels or Not; European Interest vs. Rest**

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Compares to Table 3 | Belgium Only | | | | | | EU Interested Only | | | | | |
| DV: Lobbying Expenditure as Share of NGO Budget, Marginal Fixed Effects Reported | | | | | | | | | | | | |
| Public Financing as % Budget | | -0.220\*\*\*  (.071) | |  | |  | | -0.003  (.058) | |  | |  |
| National Financing as % Budget | |  | | -0.243\*  (.136) | |  | |  | | -0.168  (0.118) | |  |
| European Financing as % Budget | |  | |  | | -0.108  (.098) | |  | |  | | 0.076  (.078) |
| NGO Budget, log | | -0.088\*\*\*  (.021) | | -0.091\*\*\*  (.022) | | -0.092\*\*\*  (.022) | | -0.093\*\*\*  (.021) | | -0.090\*\*\*  (.020) | | -0.094\*\*\*  (.020) |
| NGO Regulatory Index | |  | |  | |  | | -0.034\*\*  (.015) | | -0.033\*\*  (.015) | | -.034\*\*  (.015) |
| Number of Countries of Operation | | 0.001  (.002) | | -0.000  (.002) | | 0.001  (.002) | | 0.003\*\*  (.001) | | 0.003\*  (.002) | | 0.003\*\*  (.001) |
| Humanitarian aid | | 0.004  (.054) | | 0.014  (.054) | | -0.002  (.054) | | -0.025  (.051) | | -0.016  (.050) | | -0.023  (.050) |
| Foreign affairs | | 0.093  (.059) | | 0.099  (.058) | | 0.109\*  (.058) | | 0.077  (.059) | | 0.069  (.058) | | 0.084  (.060) |
| Energy | | 0.088\*  (.046) | | 0.093\*  (.046) | | 0.092\*\*  (.045) | | 0.086\*\*  (.044) | | 0.085\*\*  (.043) | | 0.087\*\*  (.044) |
| Equal opportunity | | 0.024  (.044) | | .003  (.044) | | 0.020  (.044) | | 0.028  (.043) | | 0.026  (.042) | | 0.018  (.043) |
| AIC  BIC | | 1.049  -2095 | 1.059  -2092 | | 1.066  -2089 | | | .984  -2017 | .979  -2019 | | .983  -2018 | |
| n | | 405 | | | | | | 390 | | | | |

**Table A8 Complete Regression**

|  |  |  |  |
| --- | --- | --- | --- |
|  | Dummy Variable Model (Yes/No) | Logged Model (Regression on logged amounts) | Proportions Model (Fractional Logit Shares of Budget) |
| National Financing | 0.031  (.171) | -0.025  (.035) | -0.560\*\*  (.270) |
| European Financing | -0.225  (.181) | -0.049  (.037) | 0.161  (.282) |
| NGO Budget, log | 0.091\*\*\*  (.021) | 0.429\*\*\*  (.048) | -0.447\*\*\*  (.055) |
| NGO Regulatory Index | -0.0561  (.048) | -0.226\*\*  (.113) | -0.129\*\*\*  (.046) |
| Number of Countries of Operation | 0.008  (.066) | 0.027\*  (.014) | 0.011\*\*  (.005) |
| Humanitarian aid | -0.105  (.192) | -0.129  (.445) | -0.252  (.182) |
| Foreign affairs | 0.315  (.214) | 0.570  (.476) | 0.385\*\*  (.190) |
| Energy | 0.216  (.168) | 0.445  (.365) | 0.405\*\*\*  (.131) |
| Equal opportunity | 0.113  (.167) | 0.185  (.373) | 0.123  (.143) |
| AIC  BIC |  |  | .9557  -5482 |
| n | 934 | 934 | 906 |