

Online Appendix

Table A1 displays a balance table for the experimental treatments. We find that significant differences at the $p < 0.05$ level emerge only for the “Know Muslim” variable between the control condition and the Arab Muslim treatment, and between the control and the Muslim treatment.

Table A1: Balance Table for Experimental Treatments

	Control	Arab Treatment	Muslim Treatment	Arab Muslim Treatment
Gender: Male (0 to 1)	0.467	0.476	0.461	0.500
Republican (0 to 1)	0.286	0.275	0.284	0.283
Democrat (0 to 1)	0.424	0.471	0.429	0.442
Independent (0 to 1)	0.289	0.254	0.287	0.275
White (0 to 1)	0.639	0.634	0.644	0.634
Employed (0 to 1)	0.573	0.599	0.595	0.609
Education (1 to 5)	3.163	3.171	3.216	3.298
Muslim American Resentment (1 to 5)	2.502	2.442	2.455	2.502
Know Muslim (0 to 1)	0.372	0.428	0.455	0.463

Table A2: Predictors of MAR

	Model 1 Combined	Model 2 Ohio	Model 3 California	Model 4 Michigan
Know Muslim	-0.343*** (0.0362)	-0.255*** (0.0667)	-0.475*** (0.0610)	-0.311*** (0.0615)
Male	0.0680+ (0.0352)	0.0416 (0.0629)	-0.01000 (0.0604)	0.150* (0.0610)
Republican	0.455*** (0.0403)	0.521*** (0.0682)	0.395*** (0.0747)	0.453*** (0.0668)
White	-0.0749* (0.0380)	-0.135 (0.0833)	-0.0621 (0.0628)	-0.0543 (0.0737)
Employed	0.00348 (0.0368)	-0.0510 (0.0671)	0.116+ (0.0626)	-0.0678 (0.0613)
Education	-0.110*** (0.0173)	-0.154*** (0.0299)	-0.0217 (0.0307)	-0.141*** (0.0295)
Constant	2.858*** (0.0648)	3.078*** (0.128)	2.584*** (0.108)	2.898*** (0.115)
N	1534	505	525	504
adj. R-sq	0.157	0.173	0.145	0.176

Outcome variable is the MAR scale. Responses range from 0-1. Model 1 includes all respondents; Models 2, 3, and 4 include only respondents in Ohio, California, and Michigan, respectively. Standard errors are in parentheses. + = $p < 0.10$, * = $p < 0.05$, ** = $p < 0.01$, *** = $p < 0.001$ (two-tailed tests)

Table A3: Predictors of trustworthiness, with treatment and MAR interactions

	Model 1 Combined	Model 2 Ohio	Model 3 California	Model 4 Michigan	Model 5 Combined	Model 6 Ohio	Model 7 California	Model 8 Michigan
Aggregate Treatments	0.409 (0.552)	-0.0241 (1.082)	0.659 (0.870)	0.339 (0.965)				
Aggregate Treatments X MAR	-0.322 (0.213)	-0.156 (0.398)	-0.280 (0.350)	-0.496 (0.376)				
Arab Treatment					1.200+ (0.639)	0.819 (1.229)	1.191 (1.007)	1.230 (1.139)
Muslim Treatment					-0.0436 (0.647)	-0.327 (1.198)	0.742 (1.058)	-0.826 (1.164)
Arab & Muslim Treatment					-0.102 (0.666)	-0.449 (1.285)	-0.884 (1.107)	0.585 (1.113)
Arab X MAR					-0.415+ (0.248)	-0.237 (0.453)	-0.280 (0.411)	-0.634 (0.442)
Muslim X MAR					-0.330 (0.251)	-0.256 (0.446)	-0.446 (0.420)	-0.255 (0.456)
Arab & Muslim X MAR					-0.182 (0.256)	-0.0222 (0.481)	0.171 (0.429)	-0.607 (0.436)
MAR	-0.301 (0.195)	-0.453 (0.369)	-0.375 (0.315)	-0.0651 (0.341)	-0.297 (0.193)	-0.461 (0.365)	-0.363 (0.313)	-0.0764 (0.338)
Know Muslim	-0.213 (0.137)	0.0329 (0.251)	-0.302 (0.230)	-0.0200 (0.239)	-0.186 (0.136)	0.0965 (0.249)	-0.292 (0.228)	0.00450 (0.238)
Male	-0.125 (0.130)	-0.386 (0.235)	0.253 (0.217)	-0.0614 (0.231)	-0.114 (0.129)	-0.403+ (0.234)	0.314 (0.217)	-0.0249 (0.230)
Republican	-0.0295 (0.154)	0.0381 (0.266)	-0.0945 (0.273)	-0.211 (0.263)	-0.0364 (0.152)	0.108 (0.265)	-0.247 (0.274)	-0.154 (0.261)
White	-0.117 (0.140)	0.803** (0.308)	-0.587** (0.224)	0.214 (0.278)	-0.0864 (0.139)	0.838** (0.307)	-0.569* (0.223)	0.198 (0.277)
Employed	0.0736 (0.135)	0.0264 (0.248)	0.101 (0.224)	0.0414 (0.231)	0.0722 (0.134)	-0.0498 (0.246)	0.136 (0.223)	0.0431 (0.229)
Education	0.182** (0.0642)	0.237* (0.113)	0.0661 (0.110)	0.211+ (0.114)	0.190** (0.0637)	0.242* (0.112)	0.0870 (0.109)	0.200+ (0.113)
Constant	7.417*** (0.567)	6.915*** (1.128)	7.955*** (0.887)	6.649*** (1.005)	7.354*** (0.562)	6.901*** (1.117)	7.838*** (0.881)	6.675*** (0.995)
N	1534	505	525	504	1532	505	523	504
adj. R-sq	0.036	0.052	0.030	0.040	0.057	0.073	0.051	0.060

Outcome variable from survey question: “On a scale of 0-10, how trustworthy do you believe Ralph Georgy is?” Responses range from “0” = *completely untrustworthy* to “10” = *completely trustworthy*. Models 1 and 5 include all respondents; Models 2 and 6 include only respondents in Ohio; Models 3 and 7 include only respondents in California; Models 4 and 8 include only respondents in Michigan. The experimental reference group is the control. Standard errors are in parentheses. + = $p < 0.10$, * = $p < 0.05$, ** = $p < 0.01$, *** = $p < 0.001$ (two-tailed tests)

Table A4: Predictors of trustworthiness, with treatment and partisanship interactions

	Model 1 Combined	Model 2 Ohio	Model 3 California	Model 4 Michigan	Model 5 Combined	Model 6 Ohio	Model 7 California	Model 8 Michigan
Aggregate Treatments	-0.299+	-0.457	0.0994	-0.748*				
	(0.179)	(0.338)	(0.275)	(0.322)				
Aggregate X Rep	-0.322	0.0695	-0.575	-0.422				
	(0.334)	(0.573)	(0.633)	(0.561)				
Arab Treatment					0.186	0.0281	0.693*	-0.335
					(0.211)	(0.394)	(0.331)	(0.374)
Muslim Treatment					-0.780***	-1.024*	-0.217	1.415***
					(0.216)	(0.406)	(0.336)	(0.387)
Arab & Muslim Treat.					-0.378+	-0.481	-0.290	-0.566
					(0.217)	(0.405)	(0.337)	(0.392)
Arab X Rep					-0.0363	0.580	-0.746	0.0552
					(0.397)	(0.701)	(0.707)	(0.683)
Muslim X Rep					-0.290	0.0992	-0.701	-0.134
					(0.403)	(0.670)	(0.818)	(0.680)
Arab & Muslim X Rep					-0.617	-0.158	-0.596	-1.034
					(0.405)	(0.693)	(0.770)	(0.677)
MAR	-0.555***	0.582***	-0.592***	-0.448**	-0.543***	-0.617***	-0.516**	-0.450**
	(0.0940)	(0.166)	(0.157)	(0.170)	(0.0932)	(0.164)	(0.157)	(0.168)
Know Muslim	-0.218	0.0289	-0.313	-0.00998	-0.188	0.0903	-0.316	0.0249
	(0.137)	(0.251)	(0.230)	(0.240)	(0.135)	(0.249)	(0.228)	(0.238)
Male	-0.108	-0.372	0.278	-0.0626	-0.109	-0.395+	0.297	-0.0675
	(0.129)	(0.233)	(0.216)	(0.232)	(0.128)	(0.231)	(0.215)	(0.230)
Republican	0.210	-0.0152	0.343	0.0954	0.199	-0.000502	0.300	0.112
	(0.296)	(0.512)	(0.561)	(0.493)	(0.293)	(0.506)	(0.557)	(0.487)
White	-0.113	0.804**	-0.576*	0.191	-0.0963	0.812**	-0.571*	0.142
	(0.140)	(0.308)	(0.225)	(0.278)	(0.138)	(0.305)	(0.223)	(0.275)
Employed	0.0682	0.0225	0.0824	0.0355	0.0583	-0.0847	0.132	0.0111
	(0.135)	(0.248)	(0.225)	(0.232)	(0.134)	(0.248)	(0.224)	(0.229)
Education	0.178**	0.238*	0.0558	0.210+	0.188**	0.247*	0.0683	0.216+
	(0.0643)	(0.113)	(0.110)	(0.114)	(0.0637)	(0.112)	(0.109)	(0.113)
Constant	7.988***	7.270***	8.423***	7.513***	7.916***	7.380***	8.181***	7.534***
	(0.381)	(0.749)	(0.585)	(0.693)	(0.378)	(0.742)	(0.587)	(0.686)
N	1534	505	525	504	1532	505	523	504
adj. R-sq	0.035	0.052	0.030	0.038	0.057	0.074	0.048	0.061

Outcome variable from survey question: “On a scale of 0-10, how trustworthy do you believe Ralph Georgy is?” Responses range from “0” = *completely untrustworthy* to “10” = *completely trustworthy*. Models 1 and 5 include all respondents; Models 2 and 6 include only respondents in Ohio; Models 3 and 7 include only respondents in California; Models 4 and 8 include only respondents in Michigan. The experimental reference group is the control. Standard errors are in parentheses. + = $p < 0.10$, * = $p < 0.05$, ** = $p < 0.01$, *** = $p < 0.001$ (two-tailed tests)

Table A5: Mean Trustworthiness of Forum Organizer, Arab Muslim vs. Muslim Treatments

	All Respondents	Ohio	California	Michigan
Control	7.06	6.97	7.05	7.17
Arab	7.27	7.25	7.64	6.91
Muslim	6.23	6.17	6.73	5.79
Arab Muslim	6.53	6.55	6.66	6.36
Difference	0.30 p= 0.1391	0.37 p=0.2771	-0.07 p= 0.8372	0.57 p= 0.1080

Outcome variable from survey question: “On a scale of 0-10, how trustworthy do you believe Ralph Georgy is?” Responses range from “0” = *completely untrustworthy* to “10” = *completely trustworthy*. Differences in means are between Arab & Muslim treatment and Muslim Treatment (baseline). * = $p < 0.05$, ** = $p < 0.01$, *** = $p < 0.001$ (two-tailed tests)