**Appendix: Survey questions**

**Resources and Staff**

*Budget*: ‘What is the approximate budget for your organization for the current year?’

*Number of Staff*: ‘Approximately how many paid professional and administrative staff members does your organization employ?’

**Insider Characteristics**

*Upper or Middle Class Staff*: ‘About what percentage of your organization’s paid employees would you estimate are upper class?’ and ‘About what percentage of your organization’s paid employees would you estimate are poor or low-income?’

*Washington, DC Headquarters*: ‘Is your organization headquartered in Washington, DC?’

 [1] Yes

 [0] No

*Registered to Lobby*: ‘Is your organizational registered to lobby members of Congress?’

 [1] Yes

 [0] No

*Lobbyist:* ‘Does your organization employ one or more registered lobbyists in Washington, DC?’

 [1] Yes

 [0] No

*PAC*: ‘Does your organization have one or more political action committees (PACs)?’

 [1] Yes

 [0] No

**Organizational Maintenance**

On a scale of 0 to 5, please tell me how important each of the follow sources of financial support was for your organization last year:

*Individual Contributions:* ‘Individual contributions or donations (e.g.,donations from direct mail or email and canvassing?’

 [0] Not important

 [1] Not too important

 [2] Somewhat important

 [3] Very important

 [4] Extremely important

*Membership dues:* ‘Membership dues paid by individuals?”

 [0] Not important

 [1] Not too important

 [2] Somewhat important

 [3] Very important

 [4] Extremely important

**Rulemaking Participation**

*Rulemaking Participation*: ‘Has your organization ever participated in the federal rulemaking process?’

 [1] Yes

 [0] No

 [.] Don’t know

*Number of Rulemakings*: ‘Approximately how many rulemakings did your organization participate in last year?’

[1] 1 to 5

 [2] 5 to 10

 [3] 10 to 15

 [4] 15 to 20

 [5] More than 20

*Why Rulemaking*: ‘Why does your organization participate in rulemaking?’ [Open-Ended]

*Non-Participation*: ‘Why hasn’t your organization participated in the federal rulemaking process? Please select all options that apply.’

[1] Unaware of the opportunity to participate

[2] Participation requires too much time

[3] Participation requires too much knowledge and expertise

[4] Participation requires additional staff members that our organization lacks

[5] Participation is not influential

[6] Our organization does not attempt to influence government officials

[7] Our organization focuses on lobbying state level officials instead

[8] Other

*Monitor*: ‘How often do people in your organization monitor the Federal Register or www.regulations.gov to find opportunities to participate in the rulemaking process?’

[0] Never

[1] Not too often

[2] Somewhat often

[3] Very often

 [4] Extremely often

 [.] Don’t know

*MonitorInfluence:* ‘How influential is monitoring the Federal Register or regulations.gov to find opportunities to participate in rulemaking?’

 [0] Not influential

 [1] Not too influential

 [2] Somewhat influential

 [3] Very influential

 [4] Extremely influential

*Submit Comments* ‘How often do people in your organization submit written comments to federal departments or agencies in response to proposed rules?’

[0] Never

[1] Not too often

[2] Somewhat often

[3] Very often

 [4] Extremely often

 [.] Don’t know

*Comments Influence:* ‘How influential is submitting written comments in response to proposed rules?’

 [0] Not influential

 [1] Not too influential

 [2] Somewhat influential

 [3] Very influential

 [4] Extremely influential

*Method of Commenting:* ‘When your organization submits written comments do you typically \_\_\_\_\_\_\_? Please select only one option that best describes your organization’s approach to commenting.’

 [1] Write and sign comments entirely within your own organization

 [2] Write comments using a template or draft language provided by another organization

[3] Sign your organization’s name onto a comment that was prepared by a coalition of organizations

[4] Other

[.] Don’t know

*Mobilize:* ‘How often do people in your organization mobilize members of the public to submit comments related to proposed rules?’

[0] Never

[1] Not too often

[2] Somewhat often

[3] Very often

 [4] Extremely often

 [.] Don’t know

*Mobilize Influence:* ‘How influential is mobilizing members of the public to submit comments in response to proposed rules?’

 [0] Not influential

 [1] Not too influential

 [2] Somewhat influential

 [3] Very influential

 [4] Extremely influential

*Informal Contact:* ‘How often do people in your organization informally contact federal departments or agencies BEFORE the publication of a proposed rule?’

[0] Never

[1] Not too often

[2] Somewhat often

[3] Very often

 [4] Extremely often

 [.] Don’t know

*Informal Contact Influence:* ‘How influential is informally contacting departments or agencies BEFORE the publication of a proposed rule?’

 [0] Not influential

 [1] Not too influential

 [2] Somewhat influential

 [3] Very influential

 [4] Extremely influential

**Targets**

*Congress*: ‘How often does your organization lobby members of Congress?’

 [0] Never

 [1] Not too often

 [2] Somewhat often

 [3] Very often

 [4] Extremely often

*Congress Influence*: ‘How influential is lobbying members of Congress?’

 [0] Not influential

 [1] Not too influential

 [2] Somewhat influential

 [3] Very influential

 [4] Extremely influential

 [.] Not sure

*President*: ‘How often does your organization lobby the president and other White House officials?’

 [0] Never

 [1] Not too often

 [2] Somewhat often

 [3] Very often

 [4] Extremely often

*President Influence*: ‘How influential is lobbying the president or other White House officials?’

 [0] Not influential

 [1] Not too influential

 [2] Somewhat influential

 [3] Very influential

 [4] Extremely influential

 [.] Not sure

*Bureaucracy*: ‘How often does your organization lobby federal departments and agencies?’

 [0] Never

 [1] Not too often

 [2] Somewhat often

 [3] Very often

 [4] Extremely often

*Bureaucracy Influence*: ‘How influential is lobbying federal departments and agencies?’

 [0] Not influential

 [1] Not too influential

 [2] Somewhat influential

 [3] Very influential

 [4] Extremely influential

 [.] Not sure

*Federal Suits*: ‘How often does your organization file suits in federal court?’

 [0] Never

 [1] Not too often

 [2] Somewhat often

 [3] Very often

 [4] Extremely often

*Federal Suits Influence*: ‘How influential is filing suits in federal court?’

 [0] Not influential

 [1] Not too influential

 [2] Somewhat influential

 [3] Very influential

 [4] Extremely influential

 [.] Not sure

*Amicus Curiae:* ‘How often does your organization file amicus curiae briefs?’

 [0] Never

 [1] Not too often

 [2] Somewhat often

 [3] Very often

 [4] Extremely often

*Amicus Curiae Influence*: ‘How influential is filing amicus curiae briefs?’

 [0] Not influential

 [1] Not too influential

 [2] Somewhat influential

 [3] Very influential

 [4] Extremely influential

 [.] Not sure