"Gender Inequality in Deliberation: Unpacking the Black Box of Interaction" Online Appendix

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A Supplementary Tables and Figures

Notes on additional results, summarized:

- 1. As noted in the paper, minority women under majority rule receive positive affirmations at less than half the rate enjoyed by men in their group (Figure 2). Here we note that the results are similar when we subtract women's from men's average instead of taking the ratio of women's to men's. In addition, the women/men ratio of the negatively interrupted proportion of the person's speaking turns does not change in a statistically discernible way (results not shown). Neither does the gender ratio of the interrupting proportion of the <u>issuer's</u> speaking turns, for either positive or negative interruptions (results not shown).
- 2. If we collapse mixed and enclave groups in Figure 4, Panel A, a similar pattern holds. The negative balance of interruptions received is influential for women and men (B = -1.18, SE = 0.31, p < 0.001 among women, versus B = -0.64, SE = 0.32, p < 0.05 for men). However, when we control for participants' proportion of talk time instead of speaking turns, the effect of the person's negative balance of interruptions received is very similar for women though smaller (B = -0.682, SE = 0.245, p < 0.01). The effect for men disappears (B = -0.226, SE = 0.265).

	# Unanimous Groups	# Majority Groups	Total # Groups	# of Individuals
0 Females	8	7	15	75
1 Female	10	9	19	95
2 Females	6	7	13	65
3 Females	9	7	16	80
4 Females	8	8	16	80
5 Females	7	8	15	75
Total # of Groups	48	46	94	
# of Individuals	240	230		470

Table A1: Experimental Conditions and Sample Size

	(1)	(2)
	(1)	(2)
	Women	Men
Majority Rule	0.30^	-0.05
	(0.18)	(0.11)
Number of Women	-0.03	-0.03
	(0.04)	(0.03)
Majority Rule x Number of Women	-0.11*	0.03
	(0.06)	(0.05)
Number of Speaking Turns	0.00***	0.00***
	(0.00)	(0.00)
Egalitarianism	-0.10	-0.19
5	(0.17)	(0.17)
Number of Egalitarians	0.08***	-0.04
-	(0.02)	(0.04)
Constant	0.18	0.37***
	(0.15)	(0.10)
	` '	` '
Observations	128	141
R-squared	0.19	0.09
Control for Experimental Location	Yes	Yes
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Table A2: Negative Proportion of Negative or Positive Interruptions Received, for Men and for Women, Mixed Groups

Robust standard errors in parentheses *** p<0.01, ** p<0.05, * p<0.10, ^ p<0.20

	Nega			itive	
	(1)	(2)	(3)	(4)	
	Women by	Men by	Women by	Men by	
	Men and	Men and	Men and	Men and	
	Women	Women	Women	Women	
Majority Rule	-0.205	0.017	0.156	0.007	
5 5	(0.224)	(0.115)	(0.226)	(0.124)	
Number of Women	-0.046^	0.008	0.023	-0.078**	
	(0.032)	(0.031)	(0.048)	(0.030)	
Majority Rule x Number of	0.086	-0.032	-0.060	-0.015	
Women					
	(0.065)	(0.053)	(0.066)	(0.052)	
Egalitarianism	0.418^	0.349*	-0.082	0.041	
0	(0.301)	(0.177)	(0.269)	(0.173)	
Number of Egalitarians	-0.019	0.005	-0.068*	0.014	
-	(0.030)	(0.040)	(0.034)	(0.038)	
Constant	0.746***	0.665***	0.526***	0.584***	
	(0.195)	(0.110)	(0.179)	(0.111)	
Observations	92	104	118	129	
R-squared	0.10	0.06	0.06	0.07	
Control for Experimental Location	Yes	Yes	Yes	Yes	

Table A3: Elaborated Proportion of Positive or Negative Interruptions,Mixed-Gender Groups Only

Note: Individual-level analysis. Cluster robust standard errors in parentheses. *** p<0.01, ** p<0.05, * p<0.10, ^ p<0.20, two-tailed test.

	Others' Ratings of Speaker's Influence	Self-Rating of Speaker's Influence
Average Causal Mediation	0.29	0.08
Effect	[0.02 - 0.67]	[0.01 - 0.15]
Direct Effect	-0.08	-0.22
Direct Effect	[-1.26 – 1.11]	[-0.420.03]
Total Effect	0.21	-0.15
	[-0.81 – 1.19]	[-0.300.01]

Table A4: Formal Test of Mediation

90% confidence intervals in brackets below estimates. Estimates based on 1,000 simulations. Models include main effects for group gender composition and for decision rule as well as controls for total # of comments, egalitarianism, and experimental location. These are only partial estimates, as Imai et al. (2010) have not yet extended their method to include the interaction + main effect when the model includes an interaction between experimental conditions.

,	(1)	(2)
	Women	Men
Confidence	0.042*	-0.012
	(0.021)	(0.024)
Proportion Speaking Turns w/ Positive Interruption	1.176*	0.667
	(0.630)	(0.679)
Confidence x Prop. Turns w/ Positive Interruption	-0.270	0.436
	(0.813)	(0.810)
Outlier Control	-0.134**	
	(0.064)	
Speaking Turns	0.002***	0.002***
	(0.000)	(0.000)
Constant	0.055**	0.098***
	(0.021)	(0.019)
Observations	157	163
R-squared	0.40	0.31
Control for Experimental Location	Yes	Yes

Table A5: Panel A: Effect of Proportion of Turns Receiving Positive Interruptions and Confidence on Talk Time, Mixed Groups

Robust standard errors in parentheses *** p<0.01, ** p<0.05, * p<0.10, ^ p<0.20

	(1)	(2)
	Women	Men
Confidence	0.701*	0.140
	(0.401)	(0.297)
Proportion Speaking Turns w/ Positive Interruption	26.088**	16.297**
	(10.930)	(6.648)
Confidence x Prop. Turns w/ Positive Interruption	-20.119^	-7.317
	(13.951)	(8.523)
Outlier Control	-18.219***	
	(1.433)	
Speaking Turns	0.016***	0.011***
	(0.004)	(0.002)
Constant	-2.012***	-0.772***
	(0.508)	(0.222)
Alpha	0.833	0.208
	(0.355)	(0.145)
Observations	157	163
Control for Experimental Location	Yes	Yes

Table A5: Panel B: Effect of Confidence and Proportion of Turns Receiving Positive Interruptions on Influence Votes, Mixed Groups

Coefficients from a negative binomial model; Robust standard errors in parentheses Models in Panels A and B include a control for an outlier that receives well over 2 SD more positive interruptions than anyone else in the sample; patterns of are similar if the outlier control is removed.

*** p<0.01, ** p<0.05, * p<0.10, ^ p<0.20

on Sen-enneacy, wixed Grou		(0)
	(1)	(2)
	Women	Men
Confidence	0.096*	0.018
	(0.051)	(0.039)
Proportion Speaking Turns w/ Positive Interruption	4.799***	0.283
	(1.330)	(1.256)
Confidence x Prop. Turns w/ Positive Interruption	-3.360*	0.499
	(1.933)	(1.637)
Outlier Control	-0.333***	
	(0.120)	
Constant	0.550***	0.685***
	(0.037)	(0.031)
Observations	157	163
R-squared	0.11	0.01
Control for Experimental Location	Yes	Yes

Table A6: Effect of Confidence and Proportion of Turns Receiving Positive Interruptions on Self-efficacy. Mixed Groups

Robust standard errors in parentheses

Models include a control for an outlier that receives well over 2 SD more positive interruptions than anyone else in the sample; patterns are similar if the outlier control is removed. *** p<0.01, ** p<0.05, * p<0.10, ^ p<0.2

				in their G	roups					
	Men in Enclaves Minority				le (1-2 wom	en)	Ma	jority Fema	le (3-4 wom	en)
			Majori	ty Rule	Unanimous Rule		Majority Rule		Unanimous Rule	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
	Majority	Unanimous	From	From	From	From	From	From	From	From
	Rule	Rule	Women	Men	Women	Men	Women	Men	Women	Men
Prop. w/ Positive	1.018	0.292	0.248	0.878^	-0.367	0.945	0.657^	1.074*	0.295	2.113***
-	(1.063)	(0.364)	(1.240)	(0.527)	(0.909)	(1.335)	(0.440)	(0.546)	(0.320)	(0.471)
Constant	0.180***	0.194***	0.225***	0.235***	0.264***	0.229***	0.206***	0.194***	0.200***	0.165***
	(0.019)	(0.007)	(0.035)	(0.027)	(0.044)	(0.035)	(0.011)	(0.013)	(0.011)	(0.011)
Observations	35	40	22	14	26	18	57	57	58	58
R-squared	0.03	0.01	0.00	0.08	0.00	0.03	0.03	0.04	0.01	0.16
Prop. w/ Positive	1.132	0.419	-0.002	1.012^	0.012	0.828	0.681^	1.109*	0.368	2.155***
1	(1.187)	(0.352)	(1.140)	(0.657)	(0.867)	(1.514)	(0.443)	(0.611)	(0.319)	(0.529)
Egalitarianism	-0.018	0.161	-0.053	-0.043	-0.182	-0.095	-0.013	-0.032	0.064	0.041
C	(0.182)	(0.140)	(0.124)	(0.148)	(0.177)	(0.191)	(0.085)	(0.092)	(0.066)	(0.062)
Constant	0.178*	0.118*	0.272***	0.257***	0.305***	0.257*	0.208***	0.209***	0.186***	0.142***
	(0.074)	(0.061)	(0.057)	(0.057)	(0.096)	(0.112)	(0.042)	(0.037)	(0.030)	(0.028)
Observations	35	40	22	14	26	18	57	57	58	58
R-squared	0.03	0.08	0.06	0.09	0.10	0.07	0.03	0.04	0.03	0.17
Control for	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Experimental										
Location										

Table A7: Effect of the Proportion of Speaking Turns Receiving Positive Interruptions on the Percentage of Time Men Spoke in their Groups

Robust standard errors in parentheses *** p<0.01, ** p<0.05, * p<0.10, ^ p<0.20

	(1)	(2)
	Women by	Men by
	Men and	Men and
	Women	Women
	0.0720	0.1120
Majority Rule	0.0720	0.1126
	(0.1381)	(0.1335)
Number of Women	0.0539*	0.0114
	(0.0269)	(0.0317)
Majority Rule x Number of Women	-0.0446	-0.0131
	(0.0440)	(0.0666)
Egalitarianism	-0.3593	-0.0426
	(0.3174)	(0.1496)
Number of Egalitarians	0.0552*	-0.0292
	(0.0321)	(0.0407)
Constant	0.0946	0.2642***
	(0.1438)	(0.0986)
Observations	92	104
R-squared	0.12	0.05
Control for Experimental Location	Yes	Yes

Table A8: Proportion of Negatively Interrupted Turns that were Completed without Interrupter Completion, Mixed Groups

Robust standard errors in parentheses *** p<0.01, ** p<0.05, * p<0.10, ^ p<0.20

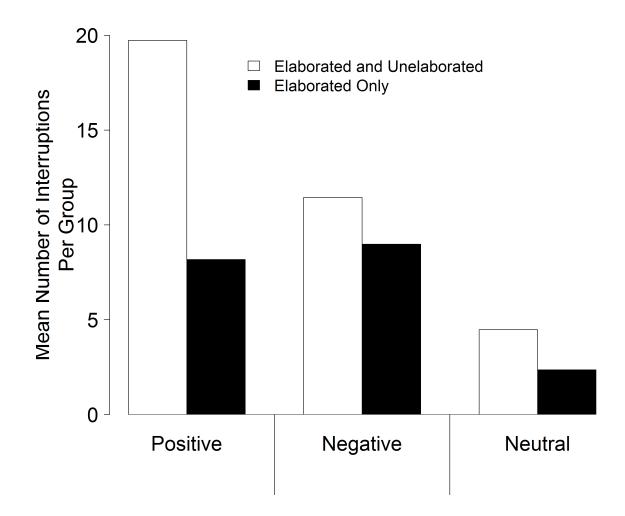
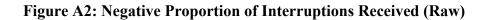
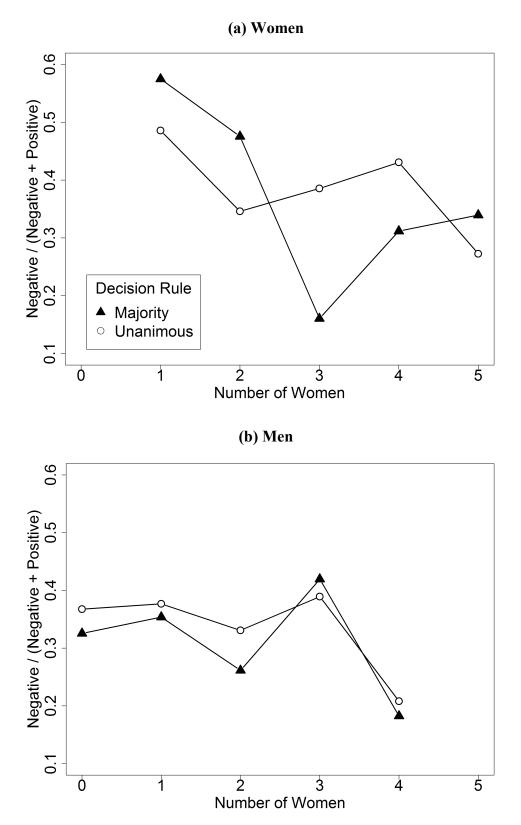


Figure A1: Disposition Summary Statistics (Raw)





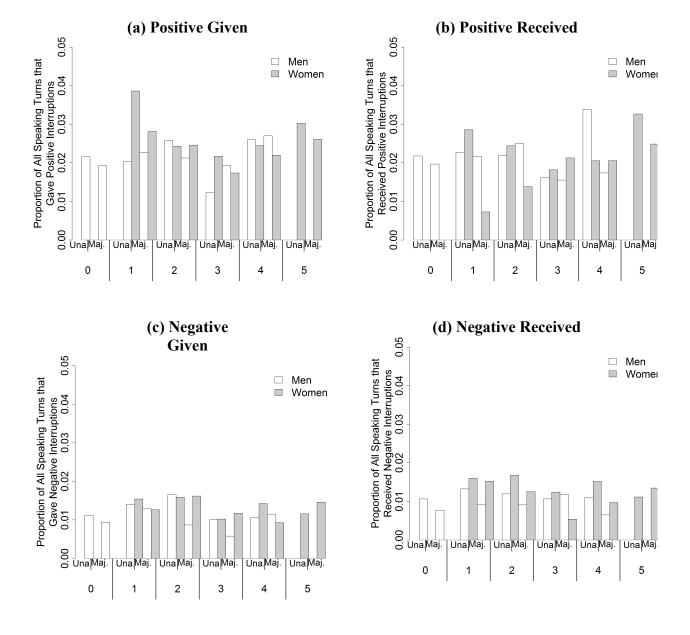


Figure A3: Proportion of Speaking Turns that Gave or Received Positively or Negative Interruptions (Raw)

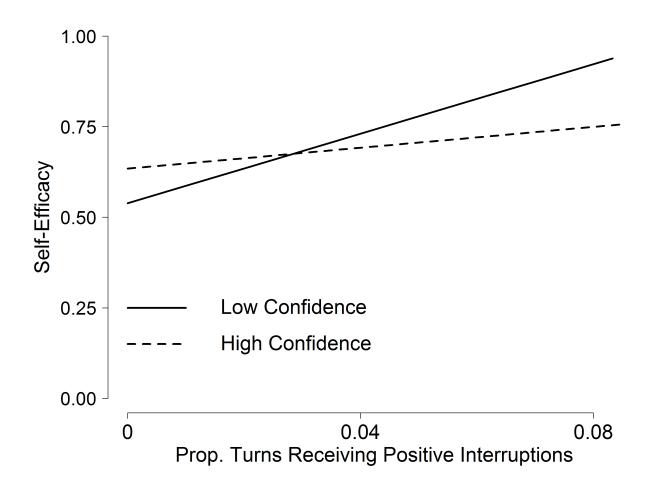


Figure A4: Predicted Self-Efficacy among Women with Low and High Confidence, Mixed Groups

B Alternative Estimator Models

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Women fi	om Men	Women fro	om Women	Men fr	om Men	Men from	n Women
	OLS	Tobit	OLS	Tobit	OLS	Tobit	OLS	Tobit
Majority Rule	0.470**	1.004**	0.066	0.131	0.078	0.118	-0.041	0.038
	(0.205)	(0.490)	(0.373)	(0.666)	(0.159)	(0.271)	(0.124)	(0.236)
Number of Women	-0.018	-0.070	-0.109*	-0.190**	0.050	0.064	0.002	0.056
	(0.052)	(0.115)	(0.060)	(0.091)	(0.060)	(0.103)	(0.036)	(0.071)
Majority Rule x Number of Women	-0.185***	-0.404**	-0.038	-0.073	-0.118	-0.199	0.048	0.035
	(0.068)	(0.174)	(0.105)	(0.187)	(0.093)	(0.170)	(0.055)	(0.100)
Number of Speaking Turns	0.004***	0.010***	0.003**	0.005**	0.003**	0.005***	0.003***	0.007***
	(0.001)	(0.003)	(0.001)	(0.002)	(0.001)	(0.002)	(0.001)	(0.002)
Egalitarianism	0.040	0.031	-0.556**	-0.857**	-0.277	-0.505^	0.021	-0.058
	(0.244)	(0.481)	(0.223)	(0.380)	(0.229)	(0.386)	(0.167)	(0.292)
Number of Egalitarians	0.089**	0.242**	0.106***	0.184***	0.008	-0.008	-0.078*	-0.148*
-	(0.042)	(0.111)	(0.038)	(0.065)	(0.038)	(0.071)	(0.040)	(0.081)
Constant	-0.068	-0.728^	0.729**	0.822*	0.246*	0.166	0.277**	0.015
	(0.190)	(0.463)	(0.277)	(0.446)	(0.137)	(0.219)	(0.125)	(0.231)
Observations	102	102	94	94	107	107	111	111
R-squared	0.24		0.17		0.13		0.12	
Control for Experimental Location	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

Table B1: Negative Proportion of Men's and Women's Interruptions Received, Separately by Male and Female Interrupters, Mixed Groups (compare to Table 1)

Robust standard errors in parentheses *** p<0.01, ** p<0.05, * p<0.10, ^ p<0.20

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Women		Women		Me		Men	
	Pos	itive	Nega	ative	Posi	tive	Nega	tive
	OLS	Tobit	OLS	Tobit	OLS	Tobit	OLS	Tobit
Majority Rule	-0.025**	-0.037**	0.003	-0.001	0.005	0.004	-0.004	-0.005
	(0.011)	(0.015)	(0.008)	(0.013)	(0.007)	(0.008)	(0.005)	(0.007)
Number of Women	-0.002	-0.003	-0.001	-0.003	0.000	-0.000	-0.001	-0.002
	(0.003)	(0.004)	(0.002)	(0.003)	(0.003)	(0.003)	(0.001)	(0.002)
Majority Rule x Number of Women	0.007*	0.011**	-0.003	-0.003	-0.003	-0.003	0.001	0.001
	(0.004)	(0.005)	(0.003)	(0.004)	(0.003)	(0.004)	(0.002)	(0.003)
Egalitarianism	-0.020**	-0.030**	-0.011^	-0.017^	0.013^	0.016^	-0.000	0.000
-	(0.010)	(0.013)	(0.007)	(0.011)	(0.009)	(0.011)	(0.007)	(0.009)
Number of Egalitarians	-0.001	-0.001	0.005***	0.008***	0.001	0.001	0.001	0.001
-	(0.002)	(0.002)	(0.001)	(0.002)	(0.002)	(0.002)	(0.001)	(0.002)
Constant	0.041***	0.045***	0.012*	0.010	0.018***	0.015**	0.014***	0.012**
	(0.011)	(0.013)	(0.006)	(0.009)	(0.005)	(0.006)	(0.004)	(0.006)
Observations	157	157	157	157	163	163	163	163
	0.07		0.11		0.04		0.03	
R-squared		 Vac		 Vos		 Vac		 Vac
Control for Experimental Location	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

 Table B2: Proportion of Turns Receiving Positive and Negative Interruptions, Mixed Groups (compare to Table 2)

Robust standard errors in parentheses *** p<0.01, ** p<0.05, * p<0.10, ^ p<0.20

(2)
Tobit
* 1.174**
(0.556)
0.120
(0.113)
** -0.496*
(0.190)
0.015
(0.630)
0.023
(0.113)
0.018
(0.443)
83
Yes
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 Table B3: Elaborated Proportion of Positive Interruptions to Women from Men, Mix

 Groups (compare to Table 3)

	(1)	(2)	(3)	(4)	(5)	(6)
Mixed Groups Only		Women			Men	
	NB	Tobit	Log	NB	Tobit	Log
Neg / (Neg + Pos)	-1.315***	-2.178***	-1.654***	-0.541*	-0.997*	-1.104*
	(0.388)	(0.737)	(0.561)	(0.318)	(0.574	(0.647)
Egalitarianism	-0.181	-1.036^	-1.514	-0.552	-1.171	-1.651^
	(0.300)	(1.547)	(1.509)	(0.488)	(0.984)	(1.241)
Number of Speaking Turns	0.019***	0.038***	0.036***	0.011***	0.023***	0.029
	(0.005)	(0.009)	(0.008)	(0.002)	(0.005)	(0.005)
Constant	-0.947**	-1.188^	-3.005***	0.035	0.535	-1.493
	(0.472)	(0.878)	(0.835)	(0.231)	(0.471)	(0.624)
Alpha	0.646			0.138		
	(0.319)			(0.119)		
Observations	128	128	128	141	141	141
R-squared			0.14			0.13
Pseudo R-squared		0.06			0.04	
Control for Experimental	Yes	Yes	Yes	Yes	Yes	Yes
Location						

Table B4 – Panel A: Effect of Negative Proportion of Interruptions Received on Others' Ratings of Speaker's Influence, All Groups (compare to Table 4 – Panel A)

	(1)	(2)	(3)	(4)	(5)	(6)
Enclave Groups Only		Women			Men	
	NB	Tobit	Log	NB	Tobit	Log
Neg / (Neg + Pos)	-1.098**	-1.749*	-1.491*	-0.631	-1.258	-0.834
	(0.537)	(0.919)	(0.840)	(0.715)	(1.467)	(1.135)
Egalitarianism	-1.474*	-1.948	-1.141	-1.357*	-3.347^	-2.785^
	(0.820)	(1.694)	(2.008)	(0.754)	(2.084)	(1.725)
Number of Speaking Turns	0.011***	0.024***	0.025**	0.024***	0.055**	0.033**
	(0.004)	(0.008)	(0.011)	(0.007)	(0.025)	(0.015)
Constant	0.083	-0.187	-2.867*	-1.156**	-1.955	-3.144**
	(0.561)	(1.181)	(1.379)	(0.585)	(1.881)	(1.428)
Alpha	0.516			0.371		
	(0.315)			(0.349)		
01 ((5	(5	(5	50	50	50
Observations	65	65	65	59	59	59
R-squared			0.09			0.18
Pseudo R-squared		0.04			0.11	
Control for Experimental	Yes	Yes	Yes	Yes	Yes	Yes
Location						

Note: NB stands for negative binomial Robust standard errors in parentheses *** p<0.01, ** p<0.05, * p<0.10, ^ p<0.20

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
		Women				Μ	en	
	Mi	xed	Enc	lave	Mi	xed	Enc	lave
	OLS	Tobit	OLS	Tobit	OLS	Tobit	OLS	Tobit
Neg / (Neg + Pos)	-0.132**	-0.132**	0.084	0.110	-0.039	-0.041	-0.036	-0.051
	(0.053)	(0.053)	(0.156)	(0.197)	(0.052)	(0.056)	(0.063)	(0.068)
Number of Speaking Turns	0.001^	0.001^	0.002^	0.002^	0.001^	0.001*	0.003***	0.004***
	(0.001)	(0.001)	(0.001)	(0.002)	(0.001)	(0.001)	(0.001)	(0.001)
Egalitarianism	-0.018	-0.039	0.039	-0.029	-0.035	-0.040	0.006	-0.022
-	(0.088)	(0.096)	(0.170)	(0.205)	(0.112)	(0.130)	(0.109)	(0.134)
Constant	0.688***	0.697***	0.471***	0.476***	0.690***	0.687***	0.580***	0.576***
	(0.059)	(0.064)	(0.131)	(0.140)	(0.055)	(0.065)	(0.051)	(0.060)
Observations	128	128	65	65	141	141	59	59
R-squared	0.07		0.05		0.02		0.27	
Control for Experimental	Yes							
Location								

 Table B4 – Panel B: Effect of Negative Proportion of Interruptions Received on Self-rating
 of Speaker's Influence, All Groups (compare to Table 4 – Panel B)

Robust standard errors in parentheses

*** p<0.01, ** p<0.05, * p<0.10, ^ p<0.20

C Fully-Saturated Control Models

	(1)	(2)	(3)	(4)
	Women	Women from	Men from	Men from
	from Men	Women	Men	Women
Majority Rule	0.588**	0.111	0.232^	-0.055
	(0.229)	(0.368)	(0.166)	(0.124)
Number of Women	-0.030	-0.115*	0.033	0.004
	(0.053)	(0.059)	(0.056)	(0.037)
Majority Rule x Number of Women	-0.146*	-0.019	-0.076	0.044
5 5	(0.080)	(0.116)	(0.097)	(0.069)
Number of Egalitarians	0.129**	0.125**	0.062^	-0.082**
C	(0.053)	(0.053)	(0.045)	(0.041)
Majority Rule x Number of Egalitarians	-0.077	-0.036	-0.093*	0.009
	(0.067)	(0.073)	(0.054)	(0.055)
Number of Speaking Turns	0.005***	0.003*	0.003**	0.003***
	(0.001)	(0.001)	(0.001)	(0.001)
Egalitarianism	0.015	-0.568**	-0.276	0.019
	(0.242)	(0.223)	(0.219)	(0.166)
Constant	-0.129	0.695**	0.146	0.286**
	(0.197)	(0.297)	(0.131)	(0.123)
Observations	102	94	107	111
R-squared	0.25	0.17	0.16	0.12
Control for Experimental Location	Yes	Yes	Yes	Yes

 Table C1: Negative Proportion of Men's and Women's Interruptions Received, Separately

 by Male and Female Interrupters, Mixed Groups, Saturated Model (compare to Table 1)

Robust standard errors in parentheses

*** p<0.01, ** p<0.05, * p<0.10, ^ p<0.20

	Wo	men	Men		
	(1)	(2)	(3)	(4)	
	Positive	Negative	Positive	Negative	
Majority Rule	-0.024*	0.006	0.005	-0.001	
	(0.014)	(0.008)	(0.007)	(0.006)	
Number of Women	-0.002	-0.001	0.000	-0.002	
	(0.003)	(0.002)	(0.003)	(0.001)	
Majority Rule x Number of Women	0.007*	-0.002	-0.003	0.001	
	(0.004)	(0.003)	(0.004)	(0.002)	
Number of Egalitarians	-0.001	0.005***	0.001	0.002	
-	(0.003)	(0.002)	(0.002)	(0.002)	
Majority Rule x Number of Egalitarians	-0.000	-0.001	-0.000	-0.001	
	(0.003)	(0.003)	(0.003)	(0.002)	
Egalitarianism	-0.020**	-0.011^	0.013^	0.000	
5	(0.010)	(0.007)	(0.009)	(0.007)	
Constant	0.041***	0.011*	0.017***	0.013**	
	(0.013)	(0.006)	(0.006)	(0.005)	
Observations	157	157	163	163	
R-squared	0.07	0.12	0.04	0.03	
Control for Experimental Location	Yes	Yes	Yes	Yes	

Table C2: Proportion of Turns Receiving Positive and Negative Interruptions, MixedGroups, Saturated Model (compare to Table 2)

Robust standard errors in parentheses *** p<0.01, ** p<0.05, * p<0.10, ^ p<0.20 Table C3: Elaborated Proportion of Positive Interruptions to Women from Men, Mixed Groups, Saturated Model (compare to Table 3)

Majority Rule	0.602**
	(0.274)
Number of Women	0.074
	(0.059)
Majority Rule x Number of Women	-0.205**
	(0.093)
Number of Egalitarians	0.020
-	(0.066)
Majority Rule x Number of Egalitarians	-0.041
	(0.087)
Egalitarianism	0.002
	(0.280)
Constant	0.199
	(0.224)
Observations	83
R-squared	0.11
Control for Experimental Location	Yes
Robust standard errors in parenthe	eses
*** p<0.01, ** p<0.05, * p<0.10, ^ r	

D Liberal Control Models

Table D1: Negative Proportion of Men's and Women's Interruptions Received, Separatelyby Male and Female Interrupters, Mixed Groups, Liberalism Controls (compare to Table1)

	(1)			
	(1)	(2)	(3)	(4)
	Women from	Women from	Men from	Men from
	Men	Women	Men	Women
Majority Rule	0.412*	-0.061	0.077	-0.010
	(0.221)	(0.400)	(0.158)	(0.125)
Number of Women	0.004	-0.072	0.045	-0.027
	(0.055)	(0.074)	(0.058)	(0.030)
Majority Rule x Number of Women	-0.172**	-0.007	-0.108	0.053
	(0.079)	(0.112)	(0.095)	(0.057)
Number of Speaking Turns	0.004***	0.003**	0.002**	0.003***
	(0.001)	(0.001)	(0.001)	(0.001)
Liberalism	0.022	0.078	-0.247*	-0.110
	(0.160)	(0.200)	(0.141)	(0.145)
Number of Liberals	0.044	-0.000	-0.020	-0.082**
	(0.046)	(0.046)	(0.038)	(0.035)
Constant	0.059	0.558**	0.236*	0.266**
	(0.156)	(0.255)	(0.128)	(0.106)
Observations	102	94	107	111
R-squared	0.20	0.09	0.15	0.14
Control for Experimental Location	Yes	Yes	Yes	Yes

Robust standard errors in parentheses *** p<0.01, ** p<0.05, * p<0.10, ^ p<0.20

	Wo	men	Μ	en
	(1)	(2)	(3)	(4)
	Positive	Negative	Positive	Negative
Majority Rule	-0.022**	-0.000	0.005	-0.005
5 2	(0.011)	(0.008)	(0.007)	(0.005)
Number of Women	-0.003	-0.001	0.001	-0.001
	(0.003)	(0.002)	(0.002)	(0.001)
Majority Rule x Number of Women	0.006^	-0.002	-0.003	0.001
	(0.004)	(0.003)	(0.003)	(0.002)
Liberalism	0.003	0.003	0.009	-0.005
	(0.006)	(0.004)	(0.009)	(0.004)
Number of Liberals	0.002	0.004***	0.001	-0.000
	(0.002)	(0.001)	(0.002)	(0.001)
Constant	0.028***	0.013**	0.020***	0.017***
	(0.009)	(0.005)	(0.005)	(0.004)
Observations	157	157	163	163
R-squared	0.05	0.11	0.03	0.03
Control for Experimental Location	Yes	Yes	Yes	Yes

 Table D2: Proportion of Turns Receiving Positive and Negative Interruptions, Mixed

 Groups, Liberalism Controls (compare to Table 2)

Robust standard errors in parentheses

*** p<0.01, ** p<0.05, * p<0.10, ^ p<0.20

Table D3: Elaborated Proportion of Positive Interruptions to Women from Men, Mixed Groups, Liberalism Controls (compare to Table 3)

Majority Rule	0.606**				
5	(0.229)				
Number of Women	0.080				
	(0.065)				
Majority Rule x Number of Women	-0.241***				
	(0.079)				
Liberalism	0.297^				
	(0.196)				
Number of Liberals	-0.044				
	(0.048)				
Constant	0.160				
	(0.170)				
Observations	83				
R-squared	0.13				
Control for Experimental Location Yes					
Robust standard errors in paren	theses				
*** p<0.01, ** p<0.05, * p<0.10,	*** p<0.01, ** p<0.05, * p<0.10, ^ p<0.20				

Table D4 – Panel A: Effect of Negative Proportion of Interruptions Received on Others' Ratings of Speaker's Influence, All Groups, Liberalism Controls (compare to Table 4 – Panel A)

	(1)	(2)	(3)	(4)
		men		en
	Mixed	Enclave	Mixed	Enclave
Neg / (Neg + Pos)	-1.315***	-1.014*	-0.600*	-0.572
	(0.388)	(0.587)	(0.319)	(0.694)
Liberalism	-0.203	0.403	-0.942***	0.240
	(0.586)	(0.676)	(0.355)	(0.767)
Number of Speaking Turns	0.019***	0.014***	0.011***	0.023***
	(0.005)	(0.003)	(0.002)	(0.006)
Constant	-0.973***	-0.944***	0.083	-1.710***
	(0.344)	(0.268)	(0.208)	(0.541)
Alpha	0.639	0.558	0.088	0.408
	(0.325)	(0.333)	(0.117)	(0.416)
Observations	128	65	141	59
Control for Experimental Location	Yes	Yes	Yes	Yes
Note: Coefficients	from negativ	ve hinomial	model	

Note: Coefficients from negative binomial model Robust standard errors in parentheses *** p<0.01, ** p<0.05, * p<0.10, ^ p<0.20

 Table D4 – Panel B: Effect of Negative Proportion of Interruptions Received on Self-rating of Speaker's Influence, All Groups, Liberalism Controls (compare to Table 4 – Panel B)

	Wo	men	Μ	en	
	(1) (2) (3)			(4)	
	Mixed	Enclave	Mixed	Enclave	
Neg / (Neg + Pos)	-0.133**	0.075	-0.036	-0.037	
	(0.052)	(0.162)	(0.052)	(0.072)	
Liberalism	0.011	0.112	-0.003	-0.101	
	(0.053)	(0.167)	(0.077)	(0.080)	
Speaking Turns	0.001^	0.002^	0.001^	0.003***	
1 0	(0.001)	(0.001)	(0.001)	(0.001)	
Constant	0.676***	0.462***	0.677***	0.611***	
	(0.035)	(0.085)	(0.040)	(0.040)	
Observations	128	65	141	59	
R-squared	0.07	0.06	0.02	0.29	
Control for Experimental Location	Yes	Yes	Yes	Yes	
Robust standar	d errors in	parenthese	S		

*** p<0.01, ** p<0.05, * p<0.10, ^ p<0.20

			<u>Controls (compare to Table 5)</u> Minority Female (1-2 women)				Majority Female (3-4 women)			
	Women in Enclaves		Majority Rule		Unanimous Rule		Majority Rule		Unanimous Rule	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
	Majority	Unanimous	From	From	From	From	From	From	From	From
	Rule	Rule	Women	Men	Women	Men	Women	Men	Women	Men
Prop. w/ Positive	0.899	0.490	-0.737	3.193***	1.288*	-1.074	2.433***	-0.056	0.895*	0.724^
I	(0.768)	(0.739)	(0.669)	(0.920)	(0.588)	(1.361)	(0.370)	(0.605)	(0.511)	(0.469)
Liberalism	0.060	0.112	-0.140	-0.098	0.384^	0.182	0.053	0.060**	-0.099***	-0.11***
	(0.056)	(0.125)	(0.211)	(0.086)	(0.194)	(0.142)	(0.038)	(0.027)	(0.031)	(0.029)
Constant	0.152***	0.149*	0.188**	0.117***	0.022	0.140***	0.123***	0.159***	0.205***	0.207***
	(0.032)	(0.065)	(0.075)	(0.030)	(0.051)	(0.027)	(0.018)	(0.016)	(0.026)	(0.027)
Observations	40	35	14	23	12	22	53	53	59	59
R-squared	0.08	0.04	0.14	0.23	0.56	0.17	0.37	0.05	0.11	0.13
Control for	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Experimental										
Location										

 Table D5: Effect of the Proportion of Speaking Turns Receiving Positive Interruptions on Women's Proportion Talk, Liberalism Controls (compare to Table 5)

Note: Dependent variable in all models is *Proportion Talk*. Independent-level analysis. Cluster robust standard errors in parentheses. *** p<0.01, ** p<0.05, * p<0.10, ^ p<0.20

	Enclave Groups (compare to Table 6)						
	Pos	sitive	Ne	gative	Neutral		
	(1)	(2)	(3)	(4)	(5)		
	All	Elaborated	All	Elaborated	All	Ela	
Mixed-Gender Grou	ps Only						
Majority Rule	3.107	1.703	0.038	-0.651	0.711	0	
	(4.423)	(2.442)	(2.466)	(2.021)	(1.309)	(0	
Number of Women	2.079**	0.925^	-0.017	-0.348	0.398^	0	
	(1.024)	(0.565)	(0.571)	(0.468)	(0.303)	(0	
Majority Rule x	-1.119	-0.727	0.290	0.365	-0.196	0	
Number of Women							
	(1.471)	(0.812)	(0.820)	(0.672)	(0.435)	(0	
# of Speaking Turns	0.112***	0.053***	0.091***	0.073***	0.032***	0.0	
	(0.013)	(0.007)	(0.007)	(0.006)	(0.004)	(0	
# of Liberals	-0.118	0.328	0.474	0.614	-0.025	O	
	(1.368)	(0.755)	(0.763)	(0.625)	(0.405)	(0	
Constant	-6.486^	-4.113^	-8.60***	-5.917***	-2.927**	-1	
	(4.738)	(2.616)	(2.643)	(2.166)	(1.402)	(0	
Observations	94	94	94	94	94		
R-squared	0.58	0.50	0.69	0.68	0.53	(
Control for	Yes	Yes	Yes	Yes	Yes		
Experimental Location	n						
Mixed-Gender Grou		aves					
Majority Rule	1.640	2.927	2.912	1.412	-0.001	-(
5 5	(6.468)	(4.121)	(4.133)	(3.344)	(1.901)	(1	
Number of Women	1.066	0.678	0.239	-0.166	0.600	Ò.	
	(1.627)	(1.036)	(1.040)	(0.841)	(0.478)	(0	
Majority Rule x	-1.103	-1.710	-1.233	-0.711	-0.307	-(
Number of Women							
	(2.360)	(1.503)	(1.508)	(1.220)	(0.694)	(0	
# of Speaking Turns	0.085***	0.042***	0.090***	0.072***	0.027***	0.0	
	(0.015)	(0.010)	(0.010)	(0.008)	(0.004)	(0	
# of Liberals	1.246	0.984	0.507	0.634	0.122	O	
	(1.420)	(0.904)	(0.907)	(0.734)	(0.417)	(0	
Constant	0.001	-1.918	-8.776**	-6.107*	-2.126	-1	
	(6.066)	(3.864)	(3.876)	(3.136)	(1.783)	(1	
Observations	64	64	64	64	64		
R-squared	0.48	0.37	0.65	0.65	0.51	(
Control for	Yes	Yes	Yes	Yes	Yes		
Experimental Location	n						

Table D6: Group-level Effects on Total Number of Interruptions, Mixed-Gender
Enclave Groups (compare to Table 6)

Note: Group-level analysis. Standard errors in parentheses. *** p<0.01, ** p<0.05, * p<0.10, ^ p<0.2

E Research Design

1. Subject Recruitment and Experimental Procedures

Recruitment

We recruited participants, including students and non-students, from the campuses and surrounding communities of a small northeastern university and a large western university. Potential participants were asked to take part in a two-hour experiment investigating "how people make decisions about important issues." Recruitment was conducted through a wide variety of methods including emails to students¹, postcards to purchased random lists of community members, online advertisements, flyers posted both on and off campus, and direct contact to local community groups. Recruits were promised the chance to earn between \$10 and \$60 depending on their decisions during the experiment. During recruitment, potential participants were told that the project was a study of "how people make decisions about important issues." Each session included five participants, and volunteers were not allowed to take part in the experiment if they knew any other participant prior to participation. In all, 600 people participated in the 120 sessions of the experiment.

Procedures

Gender composition and decision rule were systematically manipulated. There were 12 types of groups (6 gender compositions and 2 decision rules). Gender compositions were randomly assigned to days on the schedule. Participants were then scheduled to the day that worked best for them. This process ensured that participants had a roughly equal probability of being assigned to each group type and that group types did not cluster on particular days of the week. For each session, more than 5 participants were allowed to sign up. These additional participants helped ensure that we could fill the session's assigned gender composition. Participants who showed up at a session but were not needed were paid \$10 and allowed to sign up for a subsequent session. No participant was allowed to take part in the experiment more than once. Prior to each session's start the experimenter rolled a die to randomly select the decision rule that would hold for the experiment.

Once the participants arrived they were informed of the risks and benefits of participation and signed a consent form. Then, the experimenter read an introduction outlining the three stages of the experiment: the first stage in which participants learned about the different principles of just income distribution, the second stage in which they deliberated about the theories and voted to adopt the "most just" principle, and the third stage in which they performed an unspecified task to earn money, which would then be redistributed according to the rule adopted by the group.

After the introduction was read, participants moved to computer stations and began the first stage. They began by completing a 35-question introductory questionnaire that measured general attitudes towards redistribution, feelings about group work, risk aversion, prosociality, and more. Participants then read a five-page description of the four distributive principles that could be adopted during the experiment. After reading the descriptions, each participant completed an 11-question quiz about the principles and registered a pre-deliberation preference ordering of the principles. Selections of the materials provided to the participants have been reproduced at the end of this appendix.

¹ At the northeastern university, student emails were those of volunteers for previous experiments in their lab, and later to the entire student body. At the western university, several random samples of the entire student body were obtained and used.

During the second stage of the experiment, the participants read instructions about the deliberation and voting process. Participants were instructed to conduct a "full and open discussion" that considered their role as "establishing rules for a new society which you will be part of." To avoid self-clustering in the deliberative area, participants were seated randomly around the table. The experimenter opened discussion by asking "Would someone like to start by explaining which principle they believe to be most just and why?" Participants deliberated until they agreed first by unanimous vote to end deliberation and then by the assigned decision rule to adopt a particular principle of distribution. Deliberation was required to last for at least five minutes, and all voting occurred by secret ballot.

The average group deliberated for just over 25 minutes (standard deviation = 11). This is the total time spent from the point at which the researcher read the group deliberation instructions to the point at which the participants agreed to stop talking. Participants agreed by unanimous vote to end deliberation. In analyses that use *Proportion Talk* or *Talk Time*, we employ a slightly different version of total talk time, which is the sum of all individual talk times, not counting the researcher instructions or any silences in which no member of the group spoke. For this alternative measure, the mean is just over 19 minutes (standard deviation = 11). Groups at our Western site talked for several minutes longer than groups at the East Coast site. Despite this intercept shift, the relationships we observe between our dependent variables and the experimental conditions are very similar at the two locations.

Groups were allowed four voting rounds to come to a decision. The experimenter remained in the room during the deliberation to manage the recording equipment and answer clarification questions about the distribution principles or other aspects of the process, but did not otherwise moderate the discussion. Once the deliberation was complete, the participants moved back to their computer terminals, preference ranked the principles, and completed a post-deliberation questionnaire that measured their evaluation of the group's most influential member and their satisfaction with both the process of deliberation and the group's final decision. Deliberations were recorded both on individual microphones and a group microphone and video.

In the third stage, subjects were informed that their task would be to correct spelling mistakes in blocks of text. After a practice round, the subjects completed three rounds of the task. The performance in each task round was equated with a yearly salary. The income was then redistributed so that the group's final distribution of income conformed to the principle chosen by the group. At the end of each round, participants were privately told their "annual income" as well as the group's high, low, and average incomes both before and after redistribution. They were also asked to again rank the distributional principles from most to least preferred and indicate how happy they were with the group's decision. Following the final round participants completed a battery of demographic questions and were paid according to their performance, plus a \$10 show-up fee which had not been previously disclosed.

Additional Research Elements

As a control, fourteen group sessions were completed in which no deliberation occurred. The group recruitment and scheduling processes were identical. Researchers treated the control condition as another potential decision rule for selection before the start of the experiment. In these cases, all discussion instructions were omitted and participants were informed that a principle of justice would be assigned to them at a certain point in the experiment. All other aspects of the experiment were identical, except for the post-discussion questionnaire, which was omitted. The principle imposed on these groups was a Floor Constraint of \$14,500.

The first sixteen groups were considered to be a "pilot study," after which the experimental procedure was evaluated. After this point, several minor adjustments took place in order to

streamline the process. Much of the more technical information about the distributive principles was moved to an appendix in the Participant Handbook, three questions were removed from the Principles Quiz, and several questions were added to the overall questionnaire. A practice task round was also included which allowed participants to become familiar with the task format, but was not formally graded and in no way impacted the final payment. Community recruitment also did not begin until after the pilot study took place.

Finally, in all gender-study groups the race of participants was controlled to isolate the effect of gender. All participants classified themselves as "White/Caucasian" upon volunteering. However, a second pilot study of 20 groups was completed in addition to the 120 already mentioned which systematically manipulated the race or ethnicity of the participants. Gender compositions were held to 2 or 3 females in each group. Due to differing local demographics, at the western university the race/ethnicity pilot study used Hispanic participants, and the northeastern university used black participants. The data from these 20 groups are not included in the current analyses.

2. Recording Configuration and Verbal Behavior Analysis Software

Each group of five deliberators was recorded using a total of 6 microphones and two separate digital video cameras. Five individual Shure low profile headset microphones were worn by the participants. The unidirectional cardioid pattern of these microphones helped eliminate any contamination of each speaker's audio by background noise and other participants' speech. The sixth microphone was an omnidirectional flat tabletop model. The microphones were connected to a MOTU 8PRE 8-channel microphone preamplifier. This preamplifier connected via a Firewire cable to a standard Microsoft Windows lab PC running Adobe Audition multi-track recording software.

A simple Microsoft Visual Basic 6.0 application was written (using the 'sendkeys' function) to automate the operation of the Audition software to ensure that recording was started on all channels at the same time, to name the channels according to experimental naming standards to ease data archiving and post-processing, and to copy the final files to a large network server disk drive for storage. The audio files are so large (often over a GB per group) that they would rapidly fill the hard drive of the recording PC.

Once the individual participants' audio channels were recorded, they were processed using a software package written expressly for this project. This software application first performed voice activity detection (VAD) on each channel. Each participant's audio was converted from an audio file (.wav file) to an amplitude data file (.amp) of average speaking amplitudes, by calculating the average amplitude of the speaker's voice during every .25 second interval of the recording. These averaged amplitudes for each speaker were then converted to binary on-off Voice Activity files (.vad). That is, if the amplitude for a .25 second interval for this speaker was greater than a minimum threshold that was manually determined for each speaker, then their speaking status was set to 1 or ON for that interval, otherwise it was set to 0.

This process yielded data files (.vad) for each subject with their speaking turns (utterances) identified. This data was then post-processed to ensure that slight pauses during utterances were bridged if they were less than 1 second in duration (to avoid have long single utterances broken into two shorter utterances). Then to avoid spurious short utterances due to microphone noise, etc., any of these utterances that did not contain at least one .25 second interval of some minimum high amplitude during the utterance were eliminated. For the present experiment, the 'minimum maximum' for an utterance was set to +5 above the specified minimum threshold. Once all individual .vad files were processed, the software integrated them into a single group data file (.grp) for each deliberative group. Verbal behavior statistics were then run on this data,

including such measures as total amount of speaking time for the group, % of time for this speaker, etc.

3. Method & Design

An experiment that revolves around the manipulation of group characteristics poses many interesting challenges for experimenters. In our case, some pertinent questions might be:

- What does it mean for "gender" to be a treatment?
- Is a within- or between-subjects design best?
- Are the assumptions of the Rubin Causal Model (RCM) violated?
- Is assigning gender composition an experimental manipulation, or is this an observational study?

Our general response to these questions is that the design in this study conforms to definitions of "experiment." It uses what Don Green and his colleagues call a "passive" experimental design that randomly assigns individuals to the discussion group based on their demographic, ideological, or other pre-existing characteristics, and observes the outcomes (Farrar et al. 2009, pp. 617-618). While individual gender cannot be manipulated, a group's gender composition can be. Other experiments that manipulate the composition of groups and where the units purposely interact correctly claim to be experimental and note no violations of the Rubin model. These have been published in various top journals including APSR (Druckman 2004; Druckman and Nelson 2003; Luskin et al. 2002; Myers and Bishop 1970).

In what sense is our design experimental? According to Morton and Williams (2010), an experiment occurs "when a researcher intervenes in the data generating process (DGP) by purposely manipulating elements of the DGP", where manipulating means "varies the elements of" (p. 42). We varied the elements of the data generating process – specifically, the gender composition and decision rule for all groups in our sample.

In addition, we use the hallmark of experiments as traditionally conceived: random assignment to a treatment. Gender composition conditions were randomly assigned to each scheduled experimental session. Through this process, each man had an equal probability of assignment to a given condition, and the same is true for each woman. (And of course, each deliberating group has an equal chance of assignment to a rule by rolling dice prior to the start of the experimental session.) Additionally, several assumptions of the Rubin Causal Model and its variants are satisfied in this study where they would not be in observational studies to the same extent or at all: 1) ignorability or independence for Y_i and for X_i (Druckman, Green, Kuklinski and Lupia 2011, pp. 23-24), confirmed by our propensity score analysis on p.14, note 15; 2) individual units do not influence each other across treatments, nor across groups within a treatment, nor do groups influence each other; 3) the exclusion restriction (the assignment works only through the treatment); 4) units cannot choose or decline treatment and thus noncompliance and self-treatment are non-issues. The present study thus is far preferable to an observational study of naturally-occurring gender compositions.

Is interaction among subjects a violation of SUTVA (Stable Unit Treatment Value Assumption)? Our particular type of design, namely a passive design, is a special case of the more general treatment-interaction-outcome (T-I-O) design. Morton and Williams (2010) cite several studies with the general T-I-O design without noting any violations of the Rubin Causal Model (RCM) (e.g., pp. 238-40), and implicitly endorse (p. 278) the passive design of Don Green and colleagues (Farrar et al 2009). In fact, many of the experimental game-theory studies proliferating in the field are also a case of the T-I-O design, yet they are not thought to violate the RCM by virtue of the subject interaction component.

How is SUTVA not violated when the units are treating each other? We have several responses. First, SUTVA refers to avoiding treatment spillover effects – for example, when treatment 1 affects units assigned to treatment 2. The fact that units influence the outcome of others within a deliberating group does not create bias in the treatment effect because an individual unit does not affect individuals in other treatment conditions. That is, the interaction among units does not carry the effect of a treatment to units not assigned to the treatment. This means that the interaction among units does not create bias in the treatment effect. Second, relatedly, this interaction among units constitutes a set of mediating variables, not a confounding variable, and poses no bias to the treatment effect. Third, most of our analysis uses the group as the unit of analysis, avoiding the problems of using the individual as the unit and thus avoiding the SUTVA problem. Fourth, when we employ individual-level data, we employ random effects models or regression models with cluster robust standard errors to account for the interdependence of the units (observations) within the deliberating group. Fifth, our treatment is placement in a discussion group assigned to a particular gender composition and to unanimous or majority decision rule. This allows us to make use of the random assignment and control we do have without appearing to claim that what follows after the manipulation is exogenous.

Is individual gender a treatment? Individual gender is (obviously) not manipulated and we do not claim that it is. Our treatment is gender composition. Regarding *individual* gender specifically, we note on p. 16 the potential concern that gender is correlated with other factors that could be doing the actual causal work, and we control on those noted in the literature, namely the value of egalitarianism and preferences over redistribution principles. In addition, since individual gender is exogenous, any attitudinal difference (in preferences, ideologies, values, etc.) that may be associated with it occurs later in the causal chain and would constitute mediating rather than confounding variables. Known works in the field have treated those attitudinal variables as mediators for demographic effects rather than confounds of them (e.g., Gilens 1999). Nevertheless, we do not rely on this assumption about the causal order but rather use the standard method of controls for confounds.

Would a within-subjects design be better than our between-subjects design? Assigning different individuals to different compositions creates some potential difficulties. However, these are the standard difficulties of a between-subjects design. The primary difficulty is that the estimates have high variance. Bias is not a problem, however. We chose to use a between-subjects design rather than a within subjects design because we worried that prior treatment would bias the effect of current treatment, the standard problem of within-subjects designs (Morton and Williams 2010, Chapter 4). For example, experiencing an all- female group before experiencing a predominantly male group may alter the response of a female to the predominantly-male group. Thus we choose the inefficient estimates of between-subjects design to avoid the higher bias that would result from sequential treatments. This is thus not a choice that violates SUTVA.

Is SUTVA violated in some other way? The design might be thought to violate SUTVA in the sense that each group consists of a different set of co-members surrounding the subject and thus units receive different versions of the treatment. For example, when a 4-female group consists of females A, B, C, and D, while another 4-female group consists of females E, F, G and H, the man in these groups gets different versions of the 4-female treatment. A-D differ from E-H in a number of ways that might affect the outcome of interest. However, we do not regard this as a source of bias in the estimate of treatment effects because the variance is uncorrelated with the treatment. Even if this is unpersuasive, the resulting effects are still unbiased, if more narrowly stated. In that case, according to the Rubin Causal Model, our effect would be merely the average of the difference between the observed outcome for each treated unit and what would have been observed for each unit under the alternative treatment. We would not claim that the effect we estimate is the average difference in potential outcomes that would have been observed given all units experiencing treatment vs. all experiencing control.

Though experiments manipulating group-level features present unique challenges, our summary view is that ours is an experimental rather than observational study, and it has strengths comparable to or exceeding those of prominent experimental studies with a similar design.

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F Instructions for Coding Interruptions

1 Introduction

The coding unit for this project is a single possible interruption. Using a computer program, we have identified a list of possible interruptions for every deliberative group that we conducted. Fundamentally, the coders' first task is to determine if each listed 'interruption' is, in fact, an interruption. Then, for instances that the coder believes are valid interruptions, a series of decisions describing the disposition and content of the interruption will be made. The process for determining what is an interruption, and the decisions that follow, are described below in detail.

1.1 Coding Process

To complete this assignment, we will provide the following documents for each deliberative group:

- 1. An Excel spreadsheet that contains a row for each possible interruption and columns that correspond to the various variables (described in detail below) that you will code. This is where you'll enter your coding judgments.
- 2. A word-for-word transcript of the group discussion.
- 3. An MP3 file that contains the full group conversation.
- 4. 5 separate MP3 files that contain the audio recording for each individual speaker.

Each possible interruption is identified by the time that it occurs during the group discussion. To perform your coding, you should locate the specified time in both the written transcript and the group audio recording. Once you have located the conversational interaction that is identified as a possible interruption, use both the audio and written records at your disposal to determine if an interruption occurred or not and, if there was an interruption, continue by filling in the subsequent variables. If you have difficulty sorting out the conversation from the group audio files, please use the individual audio files to get things right. After coding the first possible interruption, move to the next row and repeat the process for the 2nd possible interruption, and so on.

PLEASE NOTE: For each group, the time that the interruption is listed at in the Excel file should correspond to the time it occurs at in the audio recording but the times may be slightly shifted in the timestamps that the transcripts contain. Be sure that you have matched the speech that you can hear at the specified time with the proper section of text in the transcript.

We suggest that you download and use Audacity in order to listen to the audio files. Using this program, you can load in all 5 individual audio files as individual tracks and then select and play all of them at once or just the 2-3 speakers that are relevant to the exchange you're listening to. The program also allows you to easily jump to certain locations in the recording

and is free. Download at: http://audacity.sourceforge.net/download/

As you listen to the group conversations, it is likely that you will hear what seem to be interruptions that are not listed in the Excel file. It is critical that you code only the possible interruptions listed in the Excel file: the computer has defined a universe of potential interruptions, and that is all that we are assessing. To do this, note the time of the possible interruption as well as the two speakers involved - this information is provided in the Excel file. Then carefully assess the written/audio exchange to make your coding determinations: does speaker Y interrupt speaker X? Etc. We realize that this method may omit some interruptions but, again, it is vital that coders focus only on the possible interruptions listed for them in the Excel files.

A few other notes to keep in mind:

- Some of the transcripts will have [interposing] placed at instances that have been flagged as interruptions, but many will not. The [interposing] annotations are not systematic and were provided by our transcriptionists. They should not be used as a substitute for your coding decisions.
- Laughter itself is not an interruption.
- Often, if you listen to all 5 speakers at once, somebody will make a joke and it seems like everybody laughs at the same time and there are no interruptions, even if the computer flagged one (or more). Listening to these episodes speaker-by-speaker often shows that the laughter is staggered and the first person laughing obscures the interruption(s) that the computer flagged. Be sure to listen to just the speakers flagged by the computer in laughter episodes to ensure that you code the exchange correctly.
- In general, please try to minimize your use of the missing data code.

2 Detailed Variable Information

1.2 Interruption

This variable is a unique number identifying each interruption in every group.

1.3 Interruptee ID (computer coded)

This variable identifies the interruptee (or the 'original speaker') and corresponds with the individual subject ID that the speakers are identified by in the transcripts. It is vital to properly match the IDs from the list of interruptions with the actual group participants to make sure that you are coding the correct exchange.

1.4 Interrupter ID (computer coded)

This variable identifies the interrupter and corresponds with the individual subject ID that the speakers are identified by in the transcripts. It is vital to properly match the IDs from the list of interruptions with the actual group participants to make sure that you are coding the correct exchange.

1.5 Interruption Start Time (computer coded)

This variable is the time in each group when a specific interruption begins. It is generated automatically by the VBA program and is listed in the Excel file to help you locate the part of the conversation that needs to be coded. As mentioned above, the time should correspond precisely with the audio file but may be slightly different from the timestamps in the transcripts.

1.6 Interruption End Time (computer coded)

This variable is the time in each group when a specific interruption ends. It is generated automatically by the VBA program and is listed in the Excel file to help you locate the part of the audio file, but may be slightly different than the timestamps in the transcripts.

1.7 Interruption Duration (computer coded)

This variable is a number generated by the VBA program that roughly corresponds to the length of the interruptive instance that you are assessing. The 'duration' variable isn't particularly accurate - it does not record the length of overlapping speech nor does it record the duration of the interruptive speaking turn.

Rather, the duration time should be used as a 'window': if an interruption of A by B is flagged at 3:23 for a duration of 16 seconds, coders should evaluate 3:23-3:39 to see if anywhere in that window an interruption of A by B occurs.

- If so, then the interruption should be verified and coded
- If more than one such interruption fits the bill in the "window", then the first valid

instance should be the one that is coded; the rest can be ignored (unless they are flagged separate by the computer).

1.8 Interruption Gender (computer coded)

This variable records the gender of the interruptee/interrupter. It should be coded as:

- 1: If a man interrupts a woman.
- 2: If a man interrupts a man.
- 3: If a woman interrupts a woman.
- 4: If a woman interrupts a man.

1.9 Interruption Verification

The first task of the human coders is determining whether or not the speaking exchange is an interruption. If it is determined to be a valid interruption, then coding continues. If not, it's marked as spurious and coding ceases after this variable. This verification step was conducted separately and before the following coding.

An utterance is an interruption if it is an intelligible word or words. Sounds or unintelligible word(s) are not interruptions. For example, "yeah", "yep", "sure", "okay", are all words that count; "hmm" or "uhhuh" and other similar interjections are sounds and do not count. Laughter, mic rumbling, buzzes and other sounds that the computer cannot discern from speech should be coded as not an interruption. Furthermore, to be an interruption the utterance must overlap with either the interruptee's speech or come at the end of an incomplete clause (a period could not properly be put at the end of the interrupted utterance).

- If the original speaker has clearly finished speaking before the second speaker begins and there was not an interruption, then it should not be coded as an interruption.
- If it sounds like both speakers started speaking at exactly the same instant (simultaneous speech), then it should not be coded as an interruption.
- They must start talking at exactly the same time to not be coded as an interruption.
- Even if it is hard to decipher crosstalk, it is vitally important that you attempt to verify whether or not the computer has accurately identified an interruption. We have removed the separate crosstalk code, so please make every effort to untangle the conversations.
- There are instances of 'interruptions' that sound less like somebody interrupting/speaking over another person and more like the 2nd speaker agreeing/encouraging the original speaker to continue. These are often referred to as "back-channel communications" (For our purposes, please code these as though they were interruptive. Most likely, they will be positive/negative/neutral without elaboration).
- What if there is an interruption of A by B but the computer flagged an interruption of B by A?
 - If the speakers involved in an interruption flagged by the computer don't seem to

match, then it should be 'not verified' and coding for that row should cease.

- Examples of clause/overlap requirement:
 - If the interruptee finishes with a complete clause (a period could be proper punctuation) and the interrupter does not speak over him or her (there is no overlap of words), it is not an interruption.
 - If the interruptee finishes with a complete clause (a period could be proper punctuation) and the interrupter does speak over him or her (their words overlap), it is an interruption.
 - If the interruptee does not finish a complete clause (a period would be improper) and the interrupter does or does not speak over him or her (their words may or may not overlap), it is an interruption.

The valid codes for this variable are:

0: No audible words and/or no interruption occurs. This is the general code for 'no interruption' and should be used if there is no audible interjection, only an unintelligible sound can be heard, or - as a last resort - if it is impossible to sort out crosstalk.

1: Interruption occurs.

If words have been spoken but it is impossible to determine what has been said, then the instance should be coded as missing data with a period (.) and the following variables should be left blank. If one of the speakers is actually the moderator, then this should also be coded as missing data (.).

2.9 Disposition of Interruption: Positive, Negative, or Neutral

Disposition consists of a set of dummy variables, coded 0 or 1, that are not mutually exclusive. In other words, all three of the disposition dummies may be coded as present (marked as 1) for a single interruption. That said, at least one of the three categories (positive, negative, or neutral) must be coded as a 1; all three may not be 0 simultaneously. An affirmative mark in the neutral category should be used sparingly, only when an interruption cannot be plausibly construed as positive or negative. When any dummy is coded as 1 (signifying the presence of positive, negative, and/or neutral feedback), then the elaboration dummies must be coded as either 1 (there is elaboration) or 0 (there is no elaboration).

- An elaboration requires, at a minimum, a phrase a small group of words standing together as a conceptual unit that is more than simply echoing or repeating what has been said in the interrupted turn. Examples include an idea, consideration, thought, other information that was not in the immediately previous speaking turn. This new information could be making explicit thoughts or concepts that are implicit in the previous statement. Elaborated content is not necessarily an elaboration of the particular disposition; it can be an elaboration of some other thought that is not part of the initial positive or negative reaction.
- If the statement merely offers a general evaluation or agreement/disagreement, then it is not elaboration. A statement is not an elaboration merely because it uses many words;

it could include many phrases of general agreement but it would still be general and thus not elaboration.

- An unelaborated interruption is one that only offers a general statement, opinion or evaluation, and does not include any specific thoughts, considerations, or examples not already uttered by the interruptee. If it is a general statement of opinion, agreement, and/or disagreement, then it is coded as unelaborated.

Note: The coding decisions regarding disposition and elaboration are not made based on the one speaking turn of the interruption as well as a few of the immediately preceding speaking turns. Disposition should be clarified by reviewing the prior few turns, e.g.:

Greg: But they need to live. Ally: So... Greg: They need to have... Andrew: [interposing] just enough to get by.

Andrew is completing Greg's thought, hence Andrew's interruption is positive; Andrew's point that people need just enough to get by is in line with Greg's pre-interruption turn. Reviewing that pre-interruption turn clarifies the agreement. More disposition examples are provided in the following three sections.

2.9.1 **Positive (agreement or support)**

- 1. Simple definition:
 - a. Expressing solidarity, affection, or support for the speaker or the speech (Leaper and Ayers 2007).
 - b. An interruption that completes the prior speaker's thought in the same direction without disagreement or contradiction.
 - i. Answering the prior speaker's question does not count as completing the prior speaker's thought per se. See the definition of neutral below.
 - ii. Disposition should be determined according to the rules and examples in this document only.
- 2. Guidelines and examples:
 - a. Phrases may begin with: "I know," "I agree," "That's right," or "I think X is a good/tremendous/fantastic/excellent idea" after a prior speaker suggested X (Stromer-Galley 2007). For example:
 - i. This would be coded as positive with elaboration.

0:01:58 CHRIS, C: I actually thought about this a little bit. It should be high enough to support a person, but low enough that it's uncomfortable-0:02:09 PAUL, D: [Interposing] Right, so that they don't just sit there.

ii. This would be coded as positive without elaboration.

0:02:12 JAN, A: -feel like they have to sit there - -

0:02:12 BARBARA, C: [Interposing] I agree.

iii. This would be coded as positive without elaboration.

0:03:57 JUSTIN, A: So yeah, it's low enough to be uncomfortable but enough where they might want to say maybe I should get a part-time job - - 0:04:05 VINCE, E: Yeah. 0:04:05 JUSTIN, A: -or try to get some other type of social welfare program.

- b. Alternatively, an interruption that completes the prior speaker's thought may be coded as positive even if it does not include an encouraging phrase or explicit agreement. For example:
 - i. Wayne and Jason clearly agree here about redistribution, and this would be coded as positive with elaboration.

0:20:00 WAYNE, B: Well let's take the other opposite though. What if you have a whole bunch of rich people? Who thinks that like Bill Gates who has tons and tons of money and that we should just redistribute some of his wealth because he has way too much?

0:20:11 JASON, A: I kind of do. Like to tell you the truth. I mean - - 0:20:13 WAYNE, B: [interposing] He has more money than anybody.

ii. Again, this is coded as positive with elaboration. Becka extends/completes Aaron's thought - this is clear because Aaron then repeats what Becka said before he stops speaking, but even if he doesn't do so, Becka is providing a logical completion to Aaron's thought.

0:26:09 AARON, C: All those inventors that did hit a lucky break, they still had to - - 0:26:12 BECKA, B: [interposing] Worked hard.

0:26:12 AARON, C: They worked and they failed millions of times.

- c. Additionally, there may be an occasional brief interjection like "Okay", "Go ahead", or other similar phrases that are a part of conversational flows and sustain the conversation, but contain no evaluation. These may be coded as positive. Transitional words or phrases, like "yeah" or "alright," are inherently positive and should be coded accordingly the neutral category is only for utterances that do not have a positive or negative disposition.
- d. However, an interruption could begin with an apparent agreement but move quickly to disagreement, by saying something like, "I agree with that, but..." or "That makes sense, though..." or "yeah, but..." Because this has both positive and negative elements, this counts as an agreement and it also counts as a disagreement. The turn should be coded as a "1" on each of those two categories. (See more on negative disposition below.)

2.9.2 Negative (disagreement)

- 1. Simple definition:
 - a. Expresses disapproval of speaker or speech, criticism, or some other form of disagreement (Leaper and Ayers 2007), or makes a point that conflicts with an

interruptee's point, or completely ignores the content of the interrupted turn. It is negative if it includes a thought that "makes light of, or minimizes" or completely ignores the prior speech. A negative code does not require a detailed thought; it could just be unelaborated disagreement (e.g., "I don't think so", "No", "But what if").

- b. If the interruption clearly fails to address any aspect of the interrupted turn, it is negative. It is negative if it changes the topic without expressing understanding of the previous turn; does not use acknowledgment cues; and does not refer to prior turn in any way, implicit or explicit.
- 2. Guidelines and examples:
 - a. A negative interruption may begin the turn with a word or phrase indicating opposition or negation of prior speech: "well", "but", "however", "although", "though", "not", "I sort of disagree", "I'm not sure about that", "I don't know", "That's not right" or other similar interjections. (Adapted from Stromer-Galley 2007). For example:
 - i. The following interruption is a disagreement without elaboration: 00:19:56 BRENTON, A: Yes. The dollars is going so far down. 00:19:58 ALFREDO, B: [interposing] But the-

That is, starting the turn with "But" and not adding content that clearly agrees with the interruptee counts as negative.

ii. This would be coded as negative with elaboration because the second speaker disagrees with what the first speaker has suggested and offers an alternative perspective.

0:04:21 FRANK, E: Well for the sake of the project, I think, I think they're going to like give us money like not just in our situation, like where we're greedy college students, but like depending on how we-0:04:33 ROBERT, C: [Interposing] I don't know. I just think they probably thought ahead far enough on this in that if we're all trying to go for the same exact amount of money, split it evenly...

- b. Not all speaking turns that begin with "No" or another similar term will be coded as negative. It is possible that expressing disagreement is, in fact, a way of correcting a misconception that there is disagreement. For example, "No, I'm saying that I like your proposal." Watch carefully for double negatives, and be mindful of considering the immediate context of the individual words.
- c. Alternatively, a negative interruption could begin with an apparent agreement but move quickly to disagreement, by saying something like, "I agree with that, but" or "That makes sense, though" or "yeah, but" Because this has both positive and negative elements, this counts as an agreement and it also counts as a disagreement. The turn should be coded as a 1 on each of those two categories.
- d. If the interruption makes a statement that implicitly or explicitly conflicts with a points made in the interrupted turn it is negative.

- e. If it ignores it by addressing a prior speaker (not the interrupted speaker), it is negative even if the interrupted and the interruptee have just been on the same side of the issue.
 - Eg:
- A: We're not deliberating mercy.
- B: It's part of society though.
- C: But we're...that's...

Here C is addressing A while interrupting B and in the process C is ignoring B's content. Therefore C's interruption is negative toward B. Here we ignore the fact that C and B have been arguing on the same side of the issue against A. Even though B and C are allies until this point in the discussion, C is ignoring B's content and this makes C a negative interrupter in this particular exchange.

2.9.3 Neutral

- 1. Definition: An interjection that does not have agreement or disagreement content or a positive/negative tone.
- 2. Guidelines:
 - a. This variable should be coded positively only if there is no plausible way to code it as positive or negative while following the guidelines for those variables. In particular, interruptions that seem neutral in substance may be positive or negative based on the few turns immediately preceding the interrupted turn. Our emphasis is on capturing positive and negative interruptions it is that distinction that we are primarily interested in. Accordingly, though we recognize that sometimes an interruption is neither, we encourage you to see the neutral category as one to be used sparingly. That said, if the interruption is simply not positive nor negative even implicitly, then it is neutral.
 - b. Examples:
 - i. When interrupter complies with interruptee's request to provide input, or answers a non-rhetorical question the interruptee posed, this is neutral. We distinguish here between rhetorical questions that express an opinion in the form of a question versus questions that solicit input from the group or a member. Only a non-rhetorical question counts here as neutral. It is neutral even if the content of the interrupting utterance disagrees or agrees with what interruptee said in pre-interrupted turns. However, if the content of the interrupted turn then the interruption is not neutral but negative. By the same token, if the interruption agrees with a point articulated during the interrupted turn, then the interruption is not neutral but positive.
 - ii. E.g. below, A and B disagreed in the immediately preceding turns but in this exchange A interrupts B while B is soliciting clarification from A, so A is providing input that B solicits; therefore, A's interruption is

neutral.

A: Is it the government's job to force people to be nice to each other?

B: How would, like what do you mean? How would they force... A: [interposing] I mean, is it the government's job to force all the people that are good at what they do, to give up half their money to make sure the people that don't have money can have some.

iii. The following are rhetorical because it does not invite a reply, so does not count as soliciting input from the group or a member:

A: Is it the government's job to force people to be nice to each other?

A: If you don't even have a college within thousands of miles of your house, how would you ever consider going to college?

iv. The following are non-rhetorical because it directly solicits an opinion or clarification of a statement or asks for concrete information:

A: How would, like what do you mean?

A: Anyways, Tom?

A: what do we think?

- A: so what is the vote on?
- c. In these examples the speaker is directly and explicitly asking a member of the group to clarify an opinion or statement, or to provide an opinion, or asking non-directly for concrete information or to clarify the group's procedure.
- d. You might need to look at the immediately preceding turns to determine if a question is rhetorical. Many neutral interruptions will ask a question (or repeat a phrase) for clarification or explanation of what was just interrupted. Do not count as neutral questions of something said before the interrupted turn, or questions that offer an opinion of their own, or questions that are subtly critical or subtly supportive. Not all questions are neutral; if there is an evaluative element (either positive or negative) in the question, then the direction of the evaluation should be noted and the interruption coded as positive or negative rather than as neutral. Note that an interrupting turn may include more than one type of question. If it includes a rhetorical question and a soliciting question code the turn as neutral for the soliciting question and also code the turn as positive/negative for the rhetorical question.
- e. Interruptions too incomplete to convey positive or negative may be neutral. For example, "I would say" does not provide enough content to count as either positive or negative and should be coded as neutral. However, some interruptions are very brief yet clearly negative ("But") or clearly positive ("Yeah").

2.9.4 Complex Examples

Some interruptions will be coded as a yes for more than one of the positive/negative/neutral options. This section provides some examples that would fall into this category.

Examples:

1. Positive and Negative, elaboration for both:

TODD, A: So, I support the floor constraint even though it's a tax. I guess I'm saying that taxes aren't necessarily bad - - KATIE, C: Right, some taxes are necessary to keep us safe, but I don't think we should subsidize people who aren't making any effort on their own.

This interruption would be coded as positive because Katie agrees that some taxation is OK because of safety concerns but disagrees with the premise that a floor constraint (supported by taxes) is a good idea. In both parts, Katie clearly adds new information, making both elaboration codes 1.

2. Positive and Negative, only negative elaboration

0:19:59 JULIA, D: So my point is that you should have enough money for food and housing and for education and that to make this - - 0:20:04 BRIAN, A: Right, but I'm saying that the right way to achieve this isn't cutting everybody a \$20,000 check.

Again, this is coded as both positive and negative because there is a mix of agreement and disagreement. There is no elaboration on the positive side, but there is elaboration on the negative side.

2.10 Sentence Completion: Interrupter & Sentence Completion: Interruptee

These two variables are three categories, 0 for incomplete, 1 for complete, and 9 for unclear if complete or incomplete. Your task is to determine whether each speaker - the interruptee and the interrupter - manages to finish a complete grammatical sentence, meaning their utterance could be appropriately punctuated with a period or a question mark:

- If you were a copy editor and had to decide whether to insert 1) a period or question mark vs. 2) a comma or nothing, and you choose 1) rather than 2), then the sentence is complete.
- Repeating one's own prior words verbatim during a turn does not decide this code for the interruptee or interrupter. Also irrelevant is the overall length of the turn if the interruptee or interrupter clearly completes his/her sentence, no matter how long or short, the appropriate variable should be coded as a 1.
- If it is not clear e.g., the sentence trails off and you cannot tell what was actually said then code as 9. The 9 is to be used sparingly use it if you cannot tell what is said after 3 attempts to listen. Code the sentence as complete if it shows up as complete in the transcript even if you can't hear the completion.
- If either party clearly fails to complete her/his sentence, then the appropriate code is 0. Do not code the contributions of any third parties. The sentences do not need to be completed during the interruption window look at the target speaking turns and not the window for sentence completion. However, the conditions for sentence completion differ between the interruptee and the interrupter; details are below.

2.10.1 Sentence Completion Definitions

- 1. The interruptee has two speaking turns to consider: the turn that is interrupted and the first speaking turn that the interruptee takes following the interruption. If the interruptee finishes the turn that is interrupted with a complete grammatical sentence as defined above, then he or she is coded 1. If the interruptee does not finish the turn that is interrupted with a complete grammatical sentence but his or her next speaking turn completes the cut-off sentence, then SC interruptee is coded 1. A clear instance of this is when the first utterance of the second turn can be joined with the cut-off utterance from the speaker's prior turn to form a complete grammatical sentence. The code is not affected when the second turn repeats any of the cut off utterance; if the second utterance can be joined with the cut off utterance once the repetition is set aside, the code is 1. The code is 1 even if the second turn contains words that do not complete the cut off sentence as long as the cut-off sentence is grammatically complete at some point during the second turn. The code is 1 even if the second turn does not end with a complete grammatical sentence. If the above does not hold then the interruptee SC is coded 0.
- 2. The interrupter has one speaking turn, the interruption only, to complete his or her last spoken sentence. If the interrupter finishes his or her last sentence by the grammatical criteria of sentence completion explained above, i.e. one can put a period or question mark on it by the rules of grammar, then the code is 1. If the interrupter does not finish his or her last sentence, then the code is 0. This is the correct code, even if the interrupter completed one or more complete sentences previous to the end of his or her speaking turn.
- 3. Clarifications
 - What if both interrupter and interruptee finish their comments? You can code them both positively.
 - What if both people audibly finish, but one of them clearly speaks more loudly than the other? If the completion is audible to you, then code it as if both parties spoke at an equal volume. Do not attempt to determine who held the group's attention.
 - What if you cannot hear well but the transcript shows a complete sentence? Then code according to the transcript.
 - What if a burst of laughter drowns out everyone and effectively resets the conversation? If this happens, then sentence completion should be coded as missing (.).

2.10.2 Sentence Completion Examples

- 1. A complete thought is not necessarily a complete grammatical sentence Eg:
 - A: A person needs \$20,000 to live on?
 - B: What state?

"What state" is not grammatically complete and thus does not count as a complete sentence.

2. Another example:

COURTNEY, D: Yeah. But I mean if you're setting something for the whole - - CONRAD, E: [interposing] Yeah. COURTNEY, D: - - United States you're going to have to pick something that's going to be higher for-more comfortable for some and less comfortable for others.

This would be coded as 1 for both interrupter and interruptee. The interrupter (Conrad) completes his sentence even though it is only a single-word interjection and Courtney's second utterance grammatically completes her cut-off utterance - the cut off and following utterances can be grammatically joined.

3. Another example:

JULIA, D: Yeah. And I, I don't think it should be handouts I think ideally it'd be like education, important things that would give the opportunities so that they could make more someday. So instead - -BESS, C: [interposing] I agree with that but I - -JULIA, D: - - we need a little, but not a lot 'cause education's a lot cheaper than \$20,000 a family so but I mean we'll bend but I, I would go 20.

The completion variables would be coded as a 0 for Interrupter but as a 1 for Interruptee. Bess fails to finish her sentence - one cannot put a period or question mark at the end of it by the rules of grammar. Julia's cut off utterance is joined with her second utterance to form a grammatically complete sentence.

4. An example of a complete sentence by interruptee (and incomplete by interrupter) that contains extraneous words before completion:

A: They need to have B: just enough to get by, not to A: yeah, they need to have food, shelter

Here A completes her cut off sentence in the second turn despite inserting "yeah" before the completion (and despite repeating part of her cut-off utterance). Setting aside the extraneous words preceding the completion (the "yeah"), and the repetition ("they need to have") the second turn provides the missing part of the cut off sentence. That counts as code 1 for interruptee's SC.

5. An example of an incomplete sentence by interruptee and by interrupter:

- A: They need to have...
- B: just enough to get by, not to
- A: yeah, they need to have...we don't want people to starve.

Here A's second turn is a complete grammatical sentence on its own, but that does not decide the code. A's second turn does not form a complete grammatical sentence when joined with the cut off utterance even after setting aside extraneous or repeating words. A's cut off utterance is never completed grammatically even when A resumes the floor in the second turn. Although it is tempting to code A's second turn as completing A's cut off utterance, that is because it completes A's thought about what people need. But despite completing A's thought, A's second turn does not complete A's cut off sentence so the code for SC interruptee is 0. 6. Example of incomplete sentence by interruptee:

A: We should vote for option 3. B: so, yeah

A sentence that starts with "so" implies that a thought is coming but none is provided beyond a too-vague "yeah". However, an utterance consisting only of "yeah" is a complete sentence.

G Examples of Each Type of Interruption

Positive Without elaboration:

E: So, I think the key here is to establish some kind of sharing so that the poor - -B: [interposing] That's ideal.E: - - citizens have a safety net to fall into.

Positive With elaboration:

A: So, I think the key here is to establish some kind of sharing so that the poor - -B: [interposing] That's great - I really like the idea of setting a floor so that we ensure that nobody falls below a certain income level.

Negative Without elaboration:

E: So, I think the key here is to establish some kind of sharing so that the poor - -B: [interposing] Well, not necessarily.E: - - citizens have a safety net to fall into.

Negative With elaboration:

E: So, I think the key here is to establish some kind of sharing so that the poor - -B: [interposing] Well, not necessarily since it's so hard to set a limit on who is poor.E: - - citizens have a safety net to fall into.

Neutral without elaboration

A: it doesn't really matter if all of us worked as hard as we possibly could it wouldn't change the amount of dollars in the market. And one of us would get zero. B: [interposing] I think - -

Neutral with elaboration:

A: Basically just because I want to get as much money as possible.

B: [interposing] Do you mean out of this, tonight?

Interruptee and Interrupter Complete:

A: Yeah. But I mean if you're setting something for the whole - -

B: [interposing] Yeah.

A: - - United States you're going to have to pick something that's going to be higher for-

more comfortable for some and less comfortable for others.

Interruptee and Interrupter Incomplete:

A: They need to have - -B: [interposing] Just enough to get by, not to . . .A: yeah, they just . . .

Interruptee Complete and Interrupter Incomplete:

A: Yeah. And I, I don't think it should be handouts I think ideally it'd be like education, important things that would give the opportunities so that they could make more someday. So instead - -

B: [interposing] I agree with that but I - -

A: - - we need a little, but not a lot 'cause education's a lot cheaper than \$20,000 a family so but I mean we'll bend but I, I would go 20.

Interruptee Incomplete and Interrupter Complete:

A: But I mean you look at the range constraint and it doesn't help the poor person at all. And you just keep that, that-

B: I think these are supposed to be like examples of extremes, like where it could go wrong, where like the floor constraint really does hurt the high person the most.

Complex Examples

Negative Starts with Positive Disposition: Expressing disagreement can be a way of correcting a misconception that there is disagreement. For example, "No, I'm saying that I like your proposal." Or, a speaker posing a sarcastic rhetorical question met with an expected "no" response:

0:25:08 A: Well, I don't think it's going to hurt rich people that much like between 28 and \$30,000. Is that really going to make much of a difference?

0:25:14 C: No. No, that probably wouldn't make much of a difference.

Statements with Positive and Negative Dispositions: A statement might include an apparent agreement but move quickly to disagreement, by saying something like: "I agree with that, but. .

. ." Because this has both positive and negative elements, this counts as a positive and it also counts as a negative. The turn is coded as a "1" on each of those two categories.

H Participant Characteristics and Descriptive Statistics

Variable	Question Text or Explanation	Respon	se Options	N	Mean	St. Dev	Range
Age	Age of subjects			467	27.63	11.71	18-78
Income	Expected annual family income during year of study participation.	1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11.	Under \$25,000 \$25,000 - \$39,000 \$40,000 - \$54,999 \$55,000 - \$69,999 \$70,000-\$84,999 \$85,000 - \$99,999 \$100,000 - \$114,999 \$115,000-\$129,999 \$130,000-\$144,999 \$145,000-\$160,000 Over \$160,000	466	4.12	3.31	1-11
Education	Highest level of schooling completed.	1. 2. equivale 3. 4. degree 5. 6.	Some high school High school diploma or ent Some college Technical or Associates Bachelor's degree Graduate degree	466	3.79	1.16	1-6
Female	Self-reported gender	0. 1.	Male Female	470	0.49	0.50	0-1
Partisanship	Self-reported party identification: "Generally speaking, do you consider yourself to be an"	1. 2. 3. 4. 5. 6. 7.	Strong Democrat Weak Democrat Ind. leaning Democrat Independent/Other/DK Ind. Leaning Republican Weak Republican Strong Republican	433	4.39	2.01	1-7
Experimental Location	Site of Experimental Session		ern Site (n=230) rn Site (n=240)	470	0.51	0.50	0-1

Table H1: Demographic Characteristics of Participants

Variable	Explanation	Scale Coding	Ν	Mean	St. Dev	Empirical Range
Proportion Talk	Proportion of group talk time for each individual.		470	.20	.11	0.01-0.58
Speaking Turns	Subject's number of speaking turns.		470	41.2	28.8	1-157
Egalitarianism	9-item index (alpha reliability coefficient=.73) created from questions measuring agreement with statements about egalitarianism (see below).	0 - low egalitarianism 1 - high egalitarianism	470	.51	.18	097
Influence (Own Vote Excluded)	"Who was the most influential member of your group during the group discussion? (Indicate using the letter on the nameplate in front of the group members.)" [A, B, C, D, E]	Number of votes subject received	470	.83	1.13	0-4
# of Individuals with High Levels of Egalitarianism	# of subjects in group scoring above the midpoint of 0.5 on scale of egalitarianism.		64 (mixed- gender groups only)	2.68	1.26	0-5
Individual Liberalism	"On most political matters do you consider yourself to be:"	0 - Strongly conservative .25 - Moderately conservative .5 - Neither, middle of the road .75 - Moderately liberal	470	0.47	0.30	0-1

Table H2: Descriptive Statistics (question wordings for egalitarianism follow)

Variable	Explanation	Scale Coding	Ν	Mean	St. Dev	Empirical Range
Number of Liberals in Group	# of subjects in group scoring above the midpoint of 0.5 on liberalism.		470	1.83	1.56	0-5

Variable	Explanation	Scale Coding	Ν	Mean	St. Dev	Empirical Range
Group Positive Interruptions	Total number of interruptions in the group that had a positive disposition	Group-level Count	94	19.72	17.84	0-96
Group Elaborated Positive Interruptions	Claborated Positivegroup that had a positive disposition and were elaboratedGroup Count		94	8.17	9.02	0-56
Group Negative Interruptions	Total number of interruptions in the group that had a negative disposition			11.45	11.55	0-48
Group Elaborated Negative Interruptions	Total number of interruptions in the group that had a negative disposition and were elaborated	Group-level Count	94	8.98	9.42	0-37
Group Neutral Interruptions	Total number of interruptions in the group that had a neutral disposition	Group-level Count	94	4.48	5.02	0-28
Group Elaborated NeutralTotal number of interruptions in the group that had a neutral disposition and were elaboratedGroup-level Count		94	2.36	2.96	0-17	
Ratio of women to men receiving positive interruptions	The average proportion of positive interruptions received by the women in the group divided by the average for men	Group-level Count	59	1.06	1.14	0-4.65
Positive Interruptions Received	Total number of positive interruptions received by each participant	Individual-level Count	470	3.95	5.03	0-38

Variable	Explanation	Scale Coding	Ν	Mean	St. Dev	Empirical Range
Negative Interruptions Received	Total number of negative interruptions received by each participant	Individual-level Count	470	2.29	3.09	0-17
Negative Proportion of Interruptions Received	Proportion of Interruptionsinterruptions received that were negative		393	0.34	0.30	0-1
- Inferruntions received from women		Individual-level Proportion	271	0.35	0.33	0-1
Negative Proportion of Interruptions Received from Men	Proportion of positive and negative interruptions received from men that were negative	Individual-level Proportion	268	0.36	0.34	0-1
Proportion of Speaking Turns Receiving Positive	Proportion of participant's speaking turns that received a positive interruption	Individual-level Proportion	470	0.09	0.09	0-0.67
Proportion of Speaking Turns Receiving Negative	Proportion of participant's speaking turns that received a negative interruption	Individual-level Proportion	470	0.05	0.05	0-0.29
Elaborated Positive	Proportion of positive interruptions received that were elaborated	Individual-level Proportion	363	0.41	0.33	0-1

Variable	Explanation	Scale Coding	Ν	Mean	St. Dev	Empirical Range
Interruptions Received						
Elaborated Positive Interruptions Received from Men	Proportion of positive interruptions received from men that were elaborated	Individual-level Proportion	231	0.40	0.36	0-1
Elaborated Positive Interruptions Received from Women	Proportion of positive interruptions received from women that were elaborated	Individual-level Proportion	242	0.40	0.35	0-1
Confidence Index	Index that combines the next six variables into an index of high vs. low confidence	0 - low confidence 1 - high confidence	470	0.50	0.50	0,1
Articulate	Frustrated by inability to express self	0 Strongly Agree .25 Agree .5 Neutral .75 Disagree 1 Strongly Disagree	470	0.68	0.24	0-1
Relative Confidence	Confidence in ability compared to other people	0 Strongly Disagree .25 Disagree .5 Neutral .75 Agree 1 Strongly Agree	470	0.65	0.21	0-1

Variable	Explanation	Scale Coding	Ν	Mean	St. Dev	Empirical Range
Confidence in New Tasks	Confidence in ability on new tasks	0 Strongly Disagree .25 Disagree .5 Neutral .75 Agree 1 Strongly Agree	470	0.72	0.20	.25-1
Effective participation in groups	Believe that participant effectively participates in groups on political issues	0 Strongly Disagree .25 Disagree .5 Neutral .75 Agree 1 Strongly Agree	470	0.72	0.20	0-1
Confidence in political issues	Participant feels he/she has good understanding of political issues	0 Strongly Disagree .25 Disagree .5 Neutral .75 Agree 1 Strongly Agree	470	0.64	0.24	0-1
Complexity of political issues	Participant feels sometimes political issues are too complex	0 Strongly Agree .25 Agree .5 Neutral .75 Disagree 1 Strongly Disagree	470	0.61	0.25	0-1

I Sample Deliberation Transcript

1		[START TAPE GROUP 1]
2	00:00:04	MODERATOR: Starting at the A position, can you
3		say your letter and your name?
4	00:00:08	SUBJECT A: My letter is A and my name is WOMAN
5		Α.
6	00:00:11	SUBJECT B: B, MAN A.
7	00:00:13	SUBJECT C: C, MAN B.
8	00:00:15	SUBJECT D: D, MAN C.
9	00:00:16	SUBJECT E: E, WOMAN B.
10	00:00:18	MODERATOR: Okay great. You're all All
11		right, and during the discussion, we'll have the
12		principles up here. You'll notice that two of
13		the principles need a dollar number attached to
14		them, so to make the voting easier later on,
15		whenever you guys say a dollar number I'm just
16		going to write it up here on the board, so don't
17		mind me while I do that. Does someone want to
18		start off the discussion by saying which
19		principle they prefer?
20	00:00:43	WOMAN A: Sure, I can do that. I think I prefer
21		the, sorry I forgot the name of it, set a floor
22		constraint because it basically ensures that
23		everyone has enough to get by, and but there's
24		still a lot of incentive to work. If you have to

25 maximize the floor, then you have a lot of people 26 earning underneath the 80% mark, so they wouldn't have as much incentive to work. Basically, 27 they'd get 80% no matter what they do. So with a 28 set a floor constraint, I think they have 29 30 basically incentive to breakout of the lower 31 thing, but then they also have incentive to work if you're in the higher income bracket. 32 MAN A: I think that if we were going to go for 33 00:01:22 that structure, the maximize the floor would be 34 better. So I think that the high earners in 35 almost every society wildly out-pace the middle 36 earners, so by setting a maximum floor, you get 37 the mass amount of useless income essentially 38 from the high earners distributed essentially, 39 mostly to the low earners and a little bit to the 40 middle earners, which greatly brings up the 41 average quality of life. 42

43 00:01:54 MAN C: You mentioned the high earners wild-being
44 outliers, wildly outpacing the average, would it
45 be possible to set a floor constraint and a range
46 constraint to prevent that and it would keep the
47 income levels less toward the middle, that the
48 80% would, but yet it would still set that floor

49	where everyone could get by and prevent the
50	outliers I think, because of the range
51	constraint.

52 00:02:19 MAN A: But doesn't the range constraint
53 initially apply to the bottom rather than the top
54 according to the rules described.

55 00:02:26 MAN C: The range is the difference between the56 bottom and the top.

57 00:02:28 MAN A: Right, it's the difference between the
58 bottom and the top, but it initially triggers on
59 the bottom.

00:02:34 MAN B: Well, from the average though. So the 60 average is going to be the same on everyone, so 61 it starts from the average to the bottom and then 62 the top, so it shouldn't really matter. I would-63 00:02:47 MAN A: [interposing] No, it says all the incomes 64 that are too low, that is the range between them 65 and the highest income, would receive-as opposed 66 to taxing from the top, it starts working at how 67 much you need to give to the bottom and then 68 chops off with everything. 69

70 00:03:01 MAN B: Right, depending on the range that we71 set.

72 00:03:05 MAN C: Can we do a floor constraint and a range

Line# Timecode Quote 73 constraint? 74 00:03:08 MAN A: Which order would we want them to be applied? 75 00:03:09 MODERATOR: For the purposes of this experiment, 76 you have to pick just one constraint. 77 78 00:03:15 WOMAN A: Okay. 79 00:03:16 WOMAN B: I think that by setting a floor constraint, that will-it increases inflation, 80 that kind of thing, so it basically brings 81 everything back down to zero, setting a floor 82 constraint, it's kind of counterproductive. 83 00:03:28 MAN A: Why is that counterproductive? 84 00:03:30 WOMAN B: Well, if you have a floor constraint, 85 then you have a definite amount that everyone 86 will be earning, so then other things can-other 87 you know, expenses can go up based on that and 88 you just end up paying more for other things. 89 00:03:46 MAN A: We can't increase the total expenses in 90 this society. It's a fixed-there's no economy in 91 this society. We're like farmers, we're just 92 obtaining income arbitrarily. There's no trading 93 94 going on. We're just getting income and taxing. It's not like the income's coming from somewhere, 95 96 so inflation is not a worry.

00:04:08 97 MAN C: Especially if the floor constraint was 98 set very low. If the floor constraint was set very high, that would kind of be like maximizing 99 the floor income and that could maintain 100 00:04:17 MAN A: Well, except that it doesn't penalize the 101 102 high earners as much. Because maximizing the 103 floor, if everyone earns loads right, a floor constraint may be completely ineffective. 104 MAN B: [interposing] it might not even need to be 105 00:04:30 used. 106 00:04:32 MAN A: [continues] So say we set a floor 107 constraint of \$30,000 and everyone earns \$60,000 108 or above, it's going to be zero taxation. 109 110 00:04:43 MAN B: That's assuming that we can-is there-I might have missed it, is there a limit to the 111 amount that the group can make? Is there a 112 ceiling as a group? 113 114 00:04:53 MAN A: I was under the impression that we can-we 115 each perform independently at the task and 116 obtain. 00:04:58 117 MODERATOR: It's not a zero sum tax, so you're 118 earning [crosstalk]. 00:05:01 MAN A: So if everyone does well 119 120 MAN B: (interposing) so if everyone does well.

121 (continues) and the group can earn more total122 money.

123 00:05:06 MODERATOR: The general across all people who
124 have done this the distribution looks something
125 like the distribution of America, but you five
126 might be very good at the task - - .

127 00:05:27 MAN A: I feel like maximizing the floor means that-I mean, the high earners are always going to 128 have a very good quality of life, if not a 129 quality of life where the additional income isn't 130 helping, like the fifth or sixth helicopter 131 doesn't make that much difference to quality of 132 life. It's diminishing returns, every subsequent 133 134 million dollars that you spend on stuff doesn't actually make you that much happier, but towards 135 the lower income, the more you make, the more 136 additional you make, the greater material 137 138 difference it has on your quality of life. 00:06:11 WOMAN A: The problem with maximizing the floor 139 140 though is that everyone-the rich are going to be very close to the average. It's not like it's 141 142 going to be the difference between eight helicopters and four helicopters. It's going to 143 144 be the difference between one helicopter and zero

145

helicopters.

MAN C: And as you mentioned earlier, it would reduce productivity amongst the lowest earners because they would all be artificially bumped up to so much closer to the average as opposed to being-if they're closer to the floor it might encourage them to be more productive.

00:06:36 MAN A: But, as-- Well first of all, you don't 152 know if you're going to be a lowest earner until 153 you start earning. And secondly, even as a 154 lowest earner, every penny-so say you've got a 155 task that's really difficult for you, but you 156 know that however hard you work, you're 157 158 increasing the group's average and essentially you're paying out to yourself more than a rich 159 person is paying out to themselves, so you have 160 if anything, a greater incentive. Like every 161 162 penny that you make is worth more to you. Do you follow? You get a greater fraction of what you 163 make. 164

165 00:07:12 MAN B: That's true, but—but when the floor is.
166 00:07:14 MAN A: If you're a low income person, you get
167 like maybe 200% of what you make, so you have a
168 much higher—so that extra \$10 at the end is worth

169 that much to you, right?

170 00:07:25 WOMAN A: Yeah, but then problem is with the

- 171 higher income people, they know that there's
- going to be a cap basically on whatever they

173 earn. So like there's-

- 174 00:07:30 MAN A: There isn't a cap. The more they-
- 175 00:07:32 WOMAN A: But it's going to go down to.
- 176 00:07:34 MAN B: They're going to be limited by the group.
- 177 00:07:35 WOMAN A: Very close to the average.
- 178 00:07:36 MAN A: Not very close to the average.
- 179 00:07:38 WOMAN A: If it's an 80% thing it's going to be
 180 very close to the average. 80% floor.

181 00:07:41 MAN B: I feel like though with the-

182 00:07:42 MAN A: [interposing] No, if it's spiking
183 outliers for the rich, they still make a lot more
184 money.

185 00:07:48 MAN C: You're right, most people would make more
186 under that scenario, but at the cost of being
187 less productive for society.

188 00:07:55 MAN A: I think that the society as a whole would
189 produce more under a maximize the floor because
190 people-first of all, people have less fear.

- 191 00:08:07 MAN C: And that's a reason to work harder.
- 192 00:08:08 MAN A: But everyone has a reason to work harder.

193 The people who make the most have good reason to 194 work harder because they're at the top, they always have good incentive to work. The people 195 at the bottom have incentive to work because 196 they're-essentially the government is matching 197 198 them \$0.20 on the dollar for what they're making. 199 If anything, it creates a greater incentive for the lowest earners and increases the quality of 200 life for the lowest earners, thus increasing the 201 average happiness of the society as well as the 202 average productivity. 203

00:08:55 MAN B: Just to chime in here, I agree a little 204 bit in part with the max floor. I think setting 205 206 a floor, we're kind of all in agreement, we want 207 to set a floor, we don't want to have no redistribution, just to keep this moving forward. 208 I think that maximizing the floor isn't really 209 210 going to be to the group's benefit as much as setting the floor. We don't have to set the 211 212 floor super low, but just in terms of distributing-it's going to be more closer 213 214 distributed to our actual performance if we set the floor you know kind of in the middle range 215 216 without really maximizing it and it's not-

00:09:35 217 MAN A: [interposing] But we don't know what the 218 average income is going to be, so by maximizing the floor you make every dollar earned below the 219 floor as an increased payout, but by setting a 220 floor once you're near the floor there's no point 221 222 in working. So say you set the floor of \$20K, as 223 long as someone is earning \$16K, there's no point in working because their productivity is not 224 contributing to their success. In fact, anyone 225 below a fixed floor has no incentive to do 226 anything, whereas a floor that is a fraction of 227 the society success, everyone has an incentive to 228 work. In fact, the bottom have the most 229 230 incentive to work harder because they get the most benefit from their extra work. 231 00:10:20 WOMAN A: But they're not going to have a huge 232 impact on the society's average if they're at the 233 234 bottom. MAN B: Right. (continues) It's the rich that are 235 236 going to have more of an impact. So, their work. MAN A: But they're going to have a strong 237 00:10:27

238 impact—there are only five of us, it's a small239 society.

240 00:10:31 WOMAN A: I guess in this society that might be

241 more applicable, MAN A: (interposing) They have a 242 strong impact. (continues) but in the larger society it would not have as much of an impact. 243 Are we all in agreement that we want either do 244 set a floor or maximize the floor? Is anyone - -245 246 00:10:45 MAN A: [interposing] The other thing that I'm 247 really uncomfortable with about setting a floor is we have no idea how much we're going to make. 248 00:10:52 WOMAN A: He did say we have-we do have some 249 idea. He said that it's going to be somewhat 250 representative of the American household. 251 00:10:57 MAN C: Is there a maximum income level? I think 252 your concern that if we set a floor of \$20,000 253 254 and some people are earning \$300 billion, then the maximize the floor is good, but if there's a 255 maximum income level of \$300,000 and setting a 256 floor of \$20,000 or something - -257 258 00:11:20 MAN A: [interposing] Yeah, that was the example I was using. 259 00:11:25 MAN C: [continues] - - is different. 260 00:11:28 MAN A: Well but also-261 262 00:11:32 MAN C: My question is, is there a maximum? Income level in this scenario. 263 264 00:11:33 MODERATOR: Is there a maximum.

- Line# Timecode Quote
 - 265 00:11:34 MAN B: Is there a maximum income level in this
 266 scenario?

267 00:11:39 MODERATOR: There is a theory-

268 00:11:40 MAN A: [interposing] Presumably it's a finite 269 performance task?

- 270 00:11:41 MODERATOR: Yeah, there is in theory, though it271 has never been reached.
- 272 00:11:45 MAN A: Can you plausibly perform perfectly at273 the task?
- 274 00:11:49 MODERATOR: In theory. No one has ever done it,
 275 but there is a theoretical task that's probably
 276 the best thing about it though. In real life
 277 there's a theory.

278 00:12:04 MAN C: And that's the way you're thinking about 279 it, that there's no maximum. And that's why you 280 want protect most people by setting the maximum-281 -

282 00:12:11 MAN B: Well, if you are the top earner, the max 283 floor isn't really going to affect you either 284 way. You're still going to-if you're outpacing 285 the group-

286 00:12:19 MAN A: [interposing] So we agree that either 287 floor-so we're happy with a floor scenario, so 288 it's one or three.

- Line# Timecode Quote
 - 289 00:12:24 WOMAN A: Are we allowed to maximize the floor
 290 not at 80% and something like 70% or something
 291 like that?

292 00:12:29 MAN A: Yeah, that's a-

293 00:12:30 MODERATOR: [interposing] Unfortunately, no. It
294 has to be-

295 00:12:32 WOMAN A: It has to be 80%.

296 00:12:34 MAN A: So we agree that we want a floor of some
297 kind, whether it's 80% or a fixed number.

298 00:12:41 MAN B: Right.

00:12:42 MAN A: Ideally, we would like something that's 299 not 80%, so if we can estimate what 70% is, but I 300 guess that doesn't create the same incentive at 301 302 the bottom level. So do we agree that the people earning the most probably don't care about the 303 difference between these two systems? They 304 affect them roughly similarly, except that they 305 306 might make more under maximizing the floor because the low income people are more likely to 307 work more. 308

30900:13:06MAN B: [interposing] Assuming the low income310people would step it up-right-respond to it.31100:13:09MAN A: Would respond to it, right, but in our312society I think it's clear that the low income

313 people all know that they have a lot to gain by314 working.

315 00:13:19 MAN B: Well right, but the other thing is though 316 that we're all starting on equal ground here. 317 There isn't a social structure to this group, so 318 we're not starting like someone with no 319 education, you know.

320 00:13:32 MAN A: Well, that's what I'm saying. Amongst
321 us, the low income person or the low income
322 people will know that they have little incentive
323 to do better under a fixed floor, but a strong
324 incentive to do better under a maximized floor.

325 00:13:52 MAN B: So, it almost sounds like we just need to 326 decide what the floor would be, so it wouldn't be 327 maximizing the floor.

00:13:58 MAN A: Well, except that if we set a fixed floor 328 and after the first round of work everyone-so 329 330 there are three rounds of work right. After the first round of work, everyone knows how much 331 they're making. If you're making 80% of the 332 floor, why bother working, of the fixed floor. 333 334 00:14:12 WOMAN A: Well, you could make, if you're making 80% of the fixed floor, then you're not that far 335 336 from making the average and going above the

337

average. So-

- 338 00:14:20 MAN C: I think the problem with maximizing the floor income is that it creates a huge number of 339 people who don't have to do anything and they'll 340 make 80% of the average income. 341
- 342 MAN B: The average might be lower, but they'll 343 still make 80% relatively.

MAN C: 80% is still pretty close. 344

- MAN A: The more they do, the more 80% of the 345 00:14:36 average is. That's the thing, because the 346 average earning is linked to each individual's 347 earning, whereas a fixed constraint is not linked 348 to the individual. 349
- 350 00:14:47 WOMAN A: But then they only get one-fifth-if it's a group of five, they only get one-fifth of 351 what they earn and one-fifth isn't that big of an 352 incentive. At least. 353

354 00:14:55 MAN A: I'm sorry?

00:14:56 WOMAN A: Okay, since there are five of us 355 356 working, the average would basically be divided by five, so for every basically dollar that they 357 358 earn they only see one-fifth of it.

- 00:15:08 MAN A: Not if they're below the-if they're 359
- 360 earning below 80% of the average, they're earning

361 significantly more than one-fifth bonus on the
362 dollar. They're making more than \$.20 on the
363 dollar in benefit from taxes.

364 00:15:24 WOMAN A: No, because the average would only go 365 up by one-fifth.

366 00:15:29 MAN A: Right, but they get a better payment from 367 it, because of the difference.

00:15:36 MAN C: I think maybe we should get the 368 correlation between standard of living and 369 productivity. I don't want to-I wouldn't want to 370 make more people less productive because I think 371 it could lower the standard of living on the 372 society as a whole. Productivity is a good thing 373 374 and maximizing the floor to where everyone is 375 making 80% of the average, discourages productivity. 376

00:16:01 MAN A: I think it encourages productivity 377 378 because if you're making less than the floor, which is a function of the group productivity, 379 every bit of extra that your marginal 380 productivity has X reward for you. You're making 381 382 more than you're working towards right. 00:16:26 MAN B: But, and assuming there's no limit in 383 384 this society to what you can make, the high

385 earners are still going to make the high amount 386 and you could theoretically just sit back and 387 say, I'm not really going to try at this because 388 the super rich are still going to make the most. 389 00:16:44 MAN A: Do we think that one person is going to 390 have like 80% of the wealth?

39100:16:51MAN B: No, but the majority of the wealth could392go to one person if it is kind of reflective of-

393 00:16:58 MAN A: [interposing] But we're in competition
394 with each other, so if one person does well,
395 other people don't do badly.

1 1

396 00:17:05 MAN B: No.

397 00:17:06 MAN A: It's just a fixed task.

398 00:17:08 MAN B: Right.

00:17:08 MAN A: So, the person making the most is still 399 going to be making the most. They're going to 400 have every bit of extra work that they do won't 401 be a huge extra consideration to them, but every 402 piece of extra work that the low earners do will 403 be a huge consideration because I still think 404 that having a floor that's linked to the average, 405 406 incentivizes those below the floor more than it incentivizes them if you just had a fixed floor. 407 408 00:17:44 WOMAN A: I don't think it has that much of an

409 incentive. Basically, say you're well below the 410 80% of the thing, you make an additional \$10 right, so the average of the group goes up \$2 and 411 you're making 80%, so you only get \$1.60 more 412 when you actually made \$10. So I don't see that 413 414 as a huge incentive. I don't see increasing the 415 average a huge incentive because it doesn't 416 increase the average that much based on what you 417 do.

418 00:18:08 MAN A: But-

419 00:18:09 MAN C: I think there's less incentive to work
420 harder if you're guaranteed to make 80% of the
421 average.

422 00:18:13 WOMAN A: If you have the possibility of breaking
423 out of the set floor. You have an easier way of
424 breaking out of the floor constraint, then I
425 think you have more of an incentive to work
426 harder.

427 00:18:27 MAN A: But if you break just above a floor
428 constraint, you're not-you're getting taxed on
429 that above income. Whereas the harder you-the
430 average earner goes up-you're unlikely to mess up
431 and make your additional work be less valuable to
432 you, whereas if you're working with an average

433 that's-sorry-a floor that's tied to the average,
434 if you're a low earner you're almost certainly
435 going to be making 20% at least extra on the
436 dollar, that's a lot of money. Twenty percent on
437 the dollar, if you got a 20% raise at work that's
438 a lot of money. I think that's a really strong
439 incentive to work hard.

440 00:19:23 WOMAN A: If we do set a floor constraint though
441 what does everyone think a fair floor constraint
442 would be based on the-

443 00:19:28 MAN C: It's hard to say without knowing what the
444 maximum income could be, but do you-

445 00:19:33 MAN A: [interposing] I really want to know what446 the average is.

447 00:19:35 MAN C: Okay.

448 WOMAN A: I mean the average in American society--

449 00:19:37 MAN B: It sounds like the average is going to be450 whatever we make it.

451 00:19:40 WOMAN A: How much is it in the U.S, \$40-50,000?

452 00:19:44 MAN A: I have no idea.

453 00:19:46 MAN B: I think it's lower than that.

454 00:19:48 MAN C: The median is probably around \$40,000 I455 think. The mean is higher.

456 00:19:55 MAN B: Well, if we assume it's \$40,000, should

457 we just I guess get into the discussion458 hypothetically based off the U.S., just amounts?

459 So, if it was \$40,000 and we were to maximize the

460 floor that would put it at-\$32.

461 00:20:11 WOMAN A: \$32,000.

462 00:20:12 MAN B, C \$32,000 would be the minimum right.

463 00:20:15 MAN C: You said 80%, but we were talking about464 if we wanted to use 60%.

465 00:20:18 MAN B: So maxing the floor would make it

466 \$32,000, but if were to set it at 60% that would467 be \$24,000.

468 00:20:34 MAN A: Umm, what about setting a range 469 constraint to zero?

470 00:20:37 MAN C: That's socialism.

471 MAN B: Yeah, no one.

472 00:20:38 WOMAN A: Yeah, no one has no incentive to do473 anything.

474MAN C: That's-that'd be-you're going to make the475same as everyone and there's no incentive to do

476 anything, except what the government tells you.

47700:20:48MAN A: But you're going to make the same as478everyone, but however much you work, you make

479 everyone get more money.

480 00:20:57 MAN B: That's assuming that everyone has the

481 intention to do that, but I don't-

- 482 00:21:02 MAN A: [interposing] But everyone wants to make483 as much money as they can.
- 484 00:21:02 MAN B: Not everyone has the ability to do that.
- 485 00:21:04 WOMAN A: But your work is five times more
- 486 meaningless if everyone makes the same money.
- 487 00:21:11 MAN A: I don't think it's meaningless. You're488 still making money for yourself.
- 489 WOMAN A: It means five times less-it means five490 times less.
- 491 00:21:17 MAN C: You mentioned that you wanted people to
 492 have incentives, if there's not going to be an
 493 increase in their income, there's no incentive to
 494 work harder or innovate.
- 495 00:21:29 MAN A: I feel like there's still-
- 496 00:21:30 MAN C: [interposing] No financial incentive.
- 497 00:21:31 MAN A: I feel like you're discounting people's
 498 ability, especially in a small society to see the
 499 outcome of their increased productivity through
 500 the taxing.
- 50100:21:45MAN B: But there will always be people with that502opinion though. If the three of us in this503discussion could bring up that point, then I504think that's enough of a representation.

00:21:55 MAN A: Yeah, but you don't have to act like it. 505 506 00:21:56 MAN B: [interposing] I don't know that I personally would act that way, but there's a 507 chance that that would happen and if only one of 508 us did, that's still 20%. 509 510 00:22:06 MAN A: But why base the perception on this 511 possible malicious lazy person in your society-00:22:11 MAN B: [interposing] It doesn't even have to be 512 513 lazy. What if the tasks were assigned, someone just can't wrap their head around it? 514 00:22:17 MAN A: But they're still going to try as hard as 515 they can. They're going to do the best-516 00:22:19 WOMAN B: Well, even if they try as hard as they 517 518 can, that doesn't necessarily mean that they're going to be able to earn as much as a person who 519 earns the highest. 520 00:22:27 MAN B: Right. 521 522 00:22:28 MAN A: And? That's the whole point of the 523 distribution of wealth. 00:22:33 WOMAN B: But if we have a range of zero, if you 524 can't make as much as the highest earning person, 525 it doesn't matter because you just take that 526 527 money away from them and then it gives us all the same amount of money at the end. 528

00:22:44 529 MAN A: Why- I don't see how that's problematic. 530 You still have the incentive to work harder because you're contributing to the social good as 531 532 well as your own good. It's a small social good that you can see the effects of. We're not 533 534 talking about a society of a couple of million 535 people right. This is like a village or smaller sized society. You can see the benefits of your 536 work if everyone is getting the same amount, if 537 everyone-538

53900:23:14WOMAN B: Yeah, but we don't know what the task540we're doing is right now, so it could be541something that you are—one of us is just542incapable of doing and so even if you try harder543it doesn't necessarily mean that your income is544going to go up.

54500:23:28MAN A: And why is that a problem? I'm not546following you.

54700:23:31MAN B: Well, because then the rest of the548people-

549 00:23:33 MAN A: [interposing] Are supporting that person.550 And--

551 00:23:35MAN B: Right. At what point though within a552society do you-how long do you support that

553	person when they're just a burden? Especially in
554	a small society you have the people that are the
555	burden on society.

556 00:23:49 MAN A: I think we've decided that we're going to
557 support someone anyway. We're definitely going
558 to be using.

WOMAN A: To an extent.

560 00:23:53 MAN B: To some extent, but if we're studying the 561 hypothetical numbers, 80% at \$40,000 I think is 562 more than enough to sustain or no, 80% of \$32,000 563 if \$40,000 was the average. Eighty percent of \$32,000 is-

 565
 00:24:15
 MAN A: Well, why don't we go 80% at \$32,000?

 566
 Assuming it'll come out to \$32,000.

567 00:24:22 MAN C: I thought we were just using \$24,000, now
568 you're talking about \$25,000, it's not a big
569 difference. But you are talking about setting a
570 floor constraint.

571 00:24:29 MAN A: Well, I'm still gunning for maximize the
572 floor because I still think that creates the
573 greatest incentive at the bottom end to do that
574 extra.

 575
 00:24:38
 MAN C: But you said you would be happy with the

 576
 80% of \$32,000?

00:24:41 577 MAN A: Well, except that-sorry, 80% of \$40,000. MAN B: No, the 80% of \$40,000, being \$32,000. 578 00:24:45 00:24:47 MAN A: So, because when you have a fixed floor, 579 it's fundamentally different from a fractional 580 floor in that you don't see benefit from your 581 increased work. In fact, if you're below the 582 583 fixed floor, by working, you're only decreasing the taxation on the rich. If anything, once you 584 585 work out that you're earning below a fixed floor, you have an incentive to just stop working 586 because then the rich will just pay for you 587 completely. 588

589 00:25:24 MAN C: That was my argument against maximizing590 the floor.

591 00:25:26 MAN A: But maximizing the floor, if you stop592 working, you make less.

59300:25:33MAN C: If you stop working, you're guaranteed to594make 80% of the average.

595 00:25:36 MAN A: Which is going to be a lot less.

596 00:25:39 MAN C: It would be more than what you would make

597 if you stopped working under setting a floor598 constraint.

59900:25:42MAN A: You definitely have more incentive to600work below the floor in a maximized floor than a

601 fixed floor because when you work more in a 602 maximized floor, you see-there is a difference to your income, but when you work more in a fixed 603 floor, which you are below, you don't see 604 anything. 605 606 00:26:08 MAN B: I don't think that that's actually-that 607 in every case that's going to hold true. 00:26:15 MAN A: No, it's definitely true that if you're 608 below the floor in a fixed floor and you're not 609 going to hit the floor by working more, then the 610 extra work is useless to you. It's only 611 decreasing the taxation on the rich, it's 612 decreasing your gap to the floor, which is just 613 614 being taxed off the rich. 00:26:37 MAN B: That's only going to be-It's not going to 615 work that way with every distribution because the 616 lowest-the lowest floor, depending what percent 617 618 it is, the lowest actual income, you know, it'll 619 change more depending how low they go. So, if you make two and you've got a set floor that 620

621 brings you up to 15, versus making two and a set622 floor that brings you up to like 30.

623 00:27:17 MAN A: There's no incentive for you to do any624 work whatsoever in either of those cases.

- Line# Timecode Quote
 - 625 00:27:23 MAN B: Right.

626 00:27:24 MAN A: Whereas if you have a maximized floor,
627 and the maximized floor happens to be about 15
628 when you're making two, you still have the
629 incentive to make the two otherwise-to do the
630 work for the two, otherwise you'll make even
631 less.

632 00:27:37 MAN B: But with a set floor versus a maximized
633 floor, everybody will benefit from everyone
634 making more.

635 00:27:45 MAN A: No, with a set floor, the people at the
636 bottom won't benefit from themselves working
637 more.

638 00:27:50 MAN B: They still will.

639 00:27:51 MAN A: No. At a set floor? No, they won't
640 because they'll definitely make the floor unless
641 the entire society can't support the floor.

642 00:27:57 MAN B: [interposing] They'll definitely make the

643 floor, but that's assuming that the floor is-

644 MAN A: (interposing) Out of reach. (continues)

645 we're not going to lower people. We're not

646 speaking that way are we?

647 00:28:06 MAN A: No.

648 00:28:06 MAN B: Like if someone makes-well, I guess it's

649 not possible.

- 650 00:28:08 MAN A: The people who make more than the floor
 651 are paying for the people who make less than the
 652 floor. Assuming the society can support everyone
 653 at least at the floor, everyone below the floor
 654 has no reason to continue working.
- 655 00:28:21 WOMAN B: Well, we do also have a scenario that
 656 everyone can make more than the set floor and if
 657 everyone is making more than the set floor, then
 658 everyone has more incentive to work because that
 659 increases their own money.

660 00:28:29 MAN B: Right.

- 661 00:28:30 MAN A: But if just one person is below a fixed
 662 floor, that person has no incentive to work and
 663 everyone makes less.
- 664 00:28:39 MAN C: No one would go bellow a fixed floor.

665 00:28:40 MAN A: What?

666 00:28:40 WOMAN A: But, if that person in subsequent years
667 can make more than a set floor then he does have
668 incentive to work.

669 00:28:44 MAN A: But say they're making two and the floor
670 is 15, they're not hitting that floor because
671 that's not happening. It is the same task in
672 subsequent years?

673 00:28:58 MODERATOR: I can't-yeah it is the same task.

674 00:29:02 MAN A: The same skill, like if you're good at675 year one, you'll be good at year two?

676 00:29:04 MODERATOR: Yeah.

677 00:29:08 WOMAN A: I mean I'd probably be in favor of a
678 maximized floor if it was lower than 80%. I just
679 think 80% is too high.

680 MAN C: Me too.

681 00:29:15 MAN B: [interposing] So you're in favor of a floor, that's kind of how I feel. Just looking 682 at this graph and these numbers, even discounting 683 the highest earner, looking at the averages, with 684 this one, the max floor and even over here, with 685 686 the max floor it puts medium, medium, low and low all at the same level. To that, as a-I'm not 687 assuming that I'm going to be the floor, the 688 lowest or the highest, but if I'm somewhere in 689 690 the middle, I feel like I'm going to pay for it 691 more by being equal with the people who are doing less quality or not as much work as I am. 692 Whereas with the set floor, it's still going to 693 694 be relative. You know, they're still-there is some stratus there. You can be a little-695 696 00:29:57 MAN A: You care about being better than people

697 rather than just being able to enjoy a standard698 of life?

699 00:30:01 MAN B: I care about getting out what I'm putting700 in.

- 70100:30:03MAN A: (interposing) Ah, see, now that's why we702have a difference of opinion. (continues) So I703feel like if I'm doing more quality—if I'm going704to do better quality work—and you know what, I705also feel that, if I'm not doing the better706quality that I don't necessarily need to be a707drain on someone else who is.
- 70800:30:19MAN A: I feel like everyone deserves a good709standard of living.

710 00:30:24 MAN C: That's why we are setting a floor.

711 00:30:25 MAN B: Well, I think the floor should be set at 712 a good standard, I'm just saying that if someone 713 is able to get higher than that standard-you know 714 like-the medium-high in here and here they get 715 penalized.

716 0:30:36 MAN A: If I'm-after the first year realizing 717 that I'm getting this good standard of living, 718 I'm not making anything near the floor is, I have 719 no incentive to keep working. I can just stop 720 working and live on the fruits of the society.

Line# Timecode Quote Whereas in a maximized floor I can't. 721 722 00:30:50 MAN B: Still going to make less. 00:30:52 MAN C: You would make more under the maximized 723 floor by doing less work. 724 725 00:30:55 MAN A: No, I'm making more under the maximized 726 floor, by doing more work. 727 00:30:57 MAN B: You make more relatively, but not more overall since the average is still dependent on 728 729 what everyone makes. 00:30:59 MAN A: In a maximized floor, you definitely make 730 more by doing more work. Because by doing more 731 work the average goes up, so 80% of the average 732 733 goes up. 734 00:31:06 MAN B: It's same in the set though. 00:31:07 735 MAN A: No. But in a set floor, the floor is set, so if I'm making 10 and I can make 12 by 736 working harder, then there's no reason-737 738 00:31:17 MAN B: [interposing] But the floor is not set at 10, the floor is set at a percent of the average. 739 740 00:31:21 MAN A: In a floor? No. The floor is set at a

741 number.

742 00:31:28 MODERATOR: In a set floor, the floor is set at a743 number.

744 00:31:30 MAN B: Okay.

00:31:31 745 MAN A: So you get no benefit from extra work in 746 a fixed floor. If you're below the floor, which is fixed, you get no benefit from extra work. In 747 fact, if anything you maximize your utility by 748 doing no work and enjoying your leisure time. 749 750 00:31:45 MAN C: Even more so under maximizing the floor 751 income. 00:31:47 MAN A: No, because under maximizing the floor, 752 whenever you work, you increase the floor, so 753 you're increasing what you're making. 754 00:31:56 MAN C: The higher income people increase the 755 floor 756 MAN A: (interposing) So do the low income. 757 758 (continues) because the floor is set at 80% of 759 the higher income. 00:32:02 MAN A: No it's 80% of the average. 760 MAN B: The average. 761 762 00:32:05 MAN C: Okay. 00:32:07 763 MAN A: So in a maximized floor, the people at 764 the bottom still contribute to the average. And as someone who's below the floor, I know that 765 766 every dollar that I earn will be worth more to me because I'm going to raise the average and get a 767 768 better 80% of the average.

- Line# Timecode Quote
 - 769 00:32:28 WOMAN A: In a large scale society that wouldn't
 770 work because you wouldn't affect the average
 771 basically, but in five people that might work
 772 maximizing the floor.
 - 773 00:32:35 MAN A: Well, I think it'll work in any small774 society where you can see the benefits.
 - 775 00:32:39 WOMAN A: In a very small society, like five776 people.
 - 777 00:32:40 MAN A: Well no, I think like even a small
 778 society on the scale of a small village or a
 779 small community.
 - 780 00:32:45 MAN C: But we're talking about the whole
 781 country. I think when you're talking about the
 782 economy of this country in this scenario right?
 - 783 00:32:52 WOMAN A: Are we supposed to decide what we think
 784 is best for this society of five or what we think
 - 785 is best for any society?
 - 786 00:32:58 MAN C: The size of this country I think we're787 talking about.

788 MAN A: So, in an economy--

789 00:32:59 MODERATOR: So when it says in the instructions 790 that you think of yourself as designing a new 791 society that you will be part of, there's no 792 explicit instructions about the scale of the

793 society, but think about it as designing the794 roles for a new country.

795 00:33:12 MAN A: And moreover, as the country gets bigger it starts to get more economic complexities and 796 797 you start competing, you're still getting 798 economic problems. We're setting the rules that 799 start out at the beginning when it's just-we're essentially living off the land here. We're 800 801 doing-or like mining or whatever. You know, There's a fixed-there's this endless pot of money 802 that you're just going in and picking up and if 803 you're better at the picking up of the money, the 804 805 more you make. There are no externalities, 806 there's nothing complicated going on.

807 00:33:44 MAN C: One good thing about maximizing the floor 808 income is that it kind of puts a cap on the super 809 rich becoming even super richer, since we're not 810 able to set a range constraint or a maximum, so 811 that's one good thing that it would prevent.

812 We're setting a floor-

813 00:34:03 MAN A: It's more of a creeping effect rather814 than a like a strong-

815 00:34:06 MAN C: It would enable the outlying super rich816 to just take over everything.

817 00:34:11 MAN B: But if we want to do that, then we just818 set a range constraint.

819 0:34:24 MAN A: So do we want to set a small range 820 constraint or a large range constraint to do 821 that? So what do we think the range is going to 822 be? Should we take one of these examples? Say 823 the range is maybe-

824 00:34:36 WOMAN A: But the problem with the range
825 constraint is that if you're in the highest, you
826 basically don't have as much incentive to work.
827 00:34:43 MAN B: It's the same problem.

00:34:44 MAN A: No, you do because at the-the way that 828 the range constraint is calculated is first of 829 830 all, it looks the highest and it says, okay that's the top. Then it looks at the lowest and 831 it says, is this person outside of the range and 832 if it not, it'll work out where they have to be 833 834 for the range and then it'll resort everything in 835 order up to the highest. It has a more liberal effect. 836

837 00:35:06 MAN B: [interposing] Although the problem with
838 the range constraint is going to be if it's too
839 wide of a range, then people on the low end could
840 end up with very, very low. If the top earners

841 don't get high enough.

842 00:35:21 WOMAN A: And it doesn't ensure everyone-yeah, if 843 it's too big it doesn't ensure everyone a decent 844 standard of living.

845 00:35:26 MAN B: [interposing] Right, but if we look on 846 page seven, the range constraint example they 847 give us, if it's \$70,000 the bottom earner is 848 still-

849 00:35:33 WOMAN A: Yeah, you're not going to be able to
850 live on \$2,500 and we don't know enough about
851 this society to do a range constraint. That's
852 why I'd be either in favor to maximize the floor
853 or set a floor. If we knew more about the
854 society I think we could set a range.

00:35:48 MAN A: right--I feel like we should-I mean, just 855 because the-basically because of our ignorance, 856 because we can't do things that are strongly 857 858 linked to the society, we can only pull numbers out of my heads, I think the maximize the floor 859 860 makes more sense, just because it's strongly linked to the society that actually happens, as 861 862 opposed to simply like-in any of the ones where we pick numbers, in setting a range constraint or 863 864 setting a floor constraint, like we could miss.

Line#	Timecode	Quote
865		We could completely miss and get it wrong.
866	00:36:23	MAN C: I forgot your name.
867	00:36:24	WOMAN A: Oh sorry it's WOMAN A.
868	00:36:25	MAN C: WOMAN A and I and maybe I'm trying to
869		remember-
870	00:36:28	MAN B: MAN B.
871	00:36:29	MAN C: MAN B. I think we all kind of agree on
872		the maximize the floor is a good thing, but that
873		the 80% is too high of a number.
874	00:36:36	MAN A: I think the problems with the 80% are
875		less dangerous than the problems with messing up
876		and dis-incentivizing the floor for a fixed
877		constraint.
878	00:36:48	WOMAN A: For this society I might agree with
879		that.
880	00:36:54	MAN B: Yeah, with this smaller group.
881	00:36:57	MAN A: Okay.
882	00:36:58	MAN C: But are we talking about, is this
883		experiment talking about for the small group,
884		we're talking about for a lot of people.
885	00:37:05	MODERATOR: [interposing] It's supposed be is
886		designing a new society, but it will affect your
887		
888	00:37:15	MAN A: We're designing a small new society of

889 farmers. I mean-

890 00:37:22 WOMAN A: Are we basically ready to vote?
891 00:37:24 MAN C: sure.

00:37:27 MODERATOR: Okay. The voting process is a little 892 complicated, so I'm going to explain it. First, 893 894 we have to vote to end discussion. This has to 895 be a unanimous vote. So can everyone should have a pad of paper in front of you. This is by 896 897 secret ballot, so even if you feel like the group has reached a consensus, please vote secretly. 898 So if you want to end discussion write "yes" on 899 the piece of paper and then fold it in half and 900 pass it over to me. And if you don't want to end 901 902 discussion, write "no".

Okay. You have agreed unanimously to end 903 discussion. So now this is the part where we 904 vote on a principle. So these are the principles 905 906 that we're voting on. These are the two numbers I heard associated with the floor constraint. 907 The only specific number I heard associated with 908 909 the range constraint is zero, is that correct? 910 Okay. So-

91100:38:36MAN A: So write down the number? Like 1 or 3a.91200:38:38MODERATOR: Yeah, write down the number and if

913 you want to vote for a floor constraint or a 914 range constraint, please also write down the 915 letter of the floor constraint or range 916 constraint.

917 00:38:50 WOMAN A: This is just a majority? We have to918 have a majority.

919 00:38:52 MODERATOR: This is by majority. This vote, so three people need to vote for the same principle. 920 Okay, thank you. Okay, we have a majority in 921 922 favor of principle one, maximize the floor 923 income, so congratulations, you've completed the second part of the task, of the experiment, 924 sorry. So at this point in time, can you move 925 926 back to the computer that you were seated at before. You'll probably want to bring your - -927 with you. 928

929 [END TAPE 1]