**Apendix 1**

Overview of experimental material production: Simulation of the referendum question

The material used for the first (lowest) level of probability factor is shown. All of the tasks had the identical deep structure, they consisted out of: (a) the prologue, (b) description of the consequence, framed by the refusal stance and by emphasizing the positive or the negative consequence, and (c) the question.

By systematically changing the wording of the possible stance (to accept or to refuse) and positive and negative aspects of that stance, factors were formed. Those varied wordings are shown in bold. All other task elements are constant. As for the surface structure of the task, token, or the theme, it was also systematically varied. There were four of them, also presented in bold, with fifth being additive combination of the previous four. Here is presented one task

TOKEN: **ECONOMY/BALKAN PEACE/EU MEMBERSHIP/CULTURAL HERITAGE**

*Prologue*

On 14th of May, the referendum will be held for citizens of Serbia to decide whether to accept legally binding Agreement about the normalization of relations between Pristina and Belgrade

*Description of the consequence*

Acceptance/Positive frame: **Acceptance** of the Agreement enables **long-term economic prosperity**.

Or e.g. Acceptance/Negative frame: **Acceptance** of the Agreement leads to the **unstoppable economic decline**.

Or e.g. Refusal/Negative frame: **Refusal** of the Agreement leads to the **unstoppable economic decline**.

*The question*

Do you support the Agreement?

Twenty tasks were formed, altogether.