**Appendix**

***Survey Experiment: Extent of Affect and Magnitude of Affective Paternalism***

*Note: The full survey can be found in the Supplementary Materials.*

Figure A.1: Affective Paternalism – Paternalistic Decision-Makers Who Cite Affect
as Main Motivation Make Systematically Different Choices

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*Notes:* Outcome is risk level (9 categories including 50%, 40%, 30%, 20%, 10%, 5%, 3%, 1%, and 0.1%) at which participant switched from (A) not prescribing pill and having two years of guaranteed restrictions to (B) prescribing pill and having no restrictions. Reference category is “Feel”. Motivation “Myself” is not available in choice for “Self”. Coefficients from linear models regressing prescribed risk level for the self and for the young, middle-aged, and elderly on stated motivations for choice controlling for age dummies, gender, dummies for level of education, current life evaluation, Death Anxiety Scale, and thoughts about own death as well as dummy for mortality-salience prime. Confidence bands are 95%.
*Source:* N = 164, own data, own calculations.

Table A.1: Summary Statistics of Estimation Sample

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Variable | Mean | SD | Min | Max | N |
|  |  |  |  |  |  |
| *Outcomes* |  |  |  |  |  |
| Risk Prescribed for: Self | 3.0366 | 2.4988 | 0 | 9 | 164 |
| Young | 2.4939 | 2.2525 | 0 | 9 | 164 |
| Middle-Aged | 2.6159 | 2.2054 | 0 | 9 | 164 |
| Elderly | 2.8232 | 2.1902 | 0 | 9 | 164 |
| Stated Motivation for Self: "Would" | 0.4390 | 0.4978 | 0 | 1 | 164 |
| "Should" | 0.2317 | 0.4232 | 0 | 1 | 164 |
| "Myself" | 0.2378 | 0.4270 | 0 | 1 | 164 |
| "Feel" | 0.0915 | 0.2891 | 0 | 1 | 164 |
| Stated Motivation for Young: "Would" | 0.1585 | 0.3664 | 0 | 1 | 164 |
| "Should" | 0.1951 | 0.3975 | 0 | 1 | 164 |
| "Myself" | 0.3963 | 0.4906 | 0 | 1 | 164 |
| "Feel" | 0.1890 | 0.3927 | 0 | 1 | 164 |
| "Other" | 0.0610 | 0.2400 | 0 | 1 | 164 |
| Stated Motivation for Middle-Aged: "Would" | 0.2012 | 0.4021 | 0 | 1 | 164 |
| "Should" | 0.1768 | 0.3827 | 0 | 1 | 164 |
| "Myself" | 0.3659 | 0.4831 | 0 | 1 | 164 |
| "Feel" | 0.2012 | 0.4021 | 0 | 1 | 164 |
| "Other" | 0.0549 | 0.2284 | 0 | 1 | 164 |
| Stated Motivation for Elderly: "Would" | 0.1768 | 0.3827 | 0 | 1 | 164 |
| "Should" | 0.2134 | 0.4110 | 0 | 1 | 164 |
| "Myself" | 0.3171 | 0.4668 | 0 | 1 | 164 |
| "Feel" | 0.2317 | 0.4232 | 0 | 1 | 164 |
| "Other" | 0.0610 | 0.2400 | 0 | 1 | 164 |
|  |  |  |  |  |  |
| *Controls* |  |  |  |  |  |
| Age: Under 20 | 0.0976 | 0.2976 | 0 | 1 | 164 |
| 20 to 24 | 0.3598 | 0.4814 | 0 | 1 | 164 |
| 25 to 29 | 0.2561 | 0.4378 | 0 | 1 | 164 |
| 30 to 34 | 0.0976 | 0.2976 | 0 | 1 | 164 |
| 35 to 39 | 0.0610 | 0.2400 | 0 | 1 | 164 |
| 40 to 44 | 0.0366 | 0.1883 | 0 | 1 | 164 |
| 45 to 49 | 0.0305 | 0.1725 | 0 | 1 | 164 |
| 50 to 54 | 0.0122 | 0.1101 | 0 | 1 | 164 |
| 55 to 59 | 0.0122 | 0.1101 | 0 | 1 | 164 |
| 60 to 64 | 0.0305 | 0.1725 | 0 | 1 | 164 |
| 65 to 69 | 0.0061 | 0.0781 | 0 | 1 | 164 |
| Gender: Male | 0.2561 | 0.4378 | 0 | 1 | 164 |
| Female | 0.7073 | 0.4564 | 0 | 1 | 164 |
| Non-Binary | 0.0061 | 0.0781 | 0 | 1 | 164 |
| Prefer Not to Say | 0.0305 | 0.1725 | 0 | 1 | 164 |
| Education: Primary School | 0.0061 | 0.0781 | 0 | 1 | 164 |
| Lower Secondary School | 0.0061 | 0.0781 | 0 | 1 | 164 |
| Higher Secondary School | 0.2378 | 0.4270 | 0 | 1 | 164 |
| College or University | 0.3902 | 0.4893 | 0 | 1 | 164 |
| Post-Graduate Degree | 0.3537 | 0.4796 | 0 | 1 | 164 |
| Prefer Not to Say | 0.0061 | 0.0781 | 0 | 1 | 164 |
| Life Evaluation | 5.9939 | 1.5289 | 0 | 10 | 164 |
| Mortality Salience Manipulation | 0.5122 | 0.5014 | 0 | 1 | 164 |
| Death Anxiety Scale | 27.9939 | 5.9233 | 0 | 1 | 164 |
| Thoughts About Own Death: Always | 0.0732 | 0.2612 | 0 | 1 | 164 |
| Often | 0.3293 | 0.4714 | 0 | 1 | 164 |
| Sometimes | 0.4146 | 0.4942 | 0 | 1 | 164 |
| Rarely | 0.1524 | 0.3605 | 0 | 1 | 164 |
| Never | 0.0305 | 0.1725 | 0 | 1 | 164 |

Table A.1: Regression Table for Figure 4

|  |  |
| --- | --- |
| *Linear Model* | Risk Level Prescribed for |
|  | Self | Young | Middle-Aged | Elderly |
|  | (1) | (2) | (3) | (2) |
|   |   |   |   |   |
| Stated Motivation: "Would" | *Reference Category* |
|  |  |  |  |  |
| "Should" | 1.098\*\* | -0.070 | 0.194 | 0.776 |
|  | (0.519) | (0.616) | (0.562) | (0.560) |
| "Myself" |  | -0.823 | -0.809 | 0.185 |
|  |  | (0.542) | (0.490) | (0.518) |
| "Feel" | 0.617 | -1.531\*\* | -1.351\*\* | -0.166 |
|  | (0.518) | (0.635) | (0.563) | (0.554) |
| Other | 1.800\*\* | -1.538\* | -1.268 | -0.637 |
|  | (0.735) | (0.832) | (0.824) | (0.815) |
|  |  |  |  |  |
| *Controls* |   |   |   |   |
| Age: Under 20 | *Reference Category* |
|  |  |  |  |  |
| 20 to 24 | -0.698 | -1.299\* | -0.768 | -0.209 |
|  | (0.795) | (0.695) | (0.679) | (0.684) |
| 25 to 29 | -1.530 | -1.075 | -0.643 | -0.784 |
|  | (0.929) | (0.819) | (0.803) | (0.805) |
| 30 to 34 | -1.958\* | -1.640\* | -0.488 | -0.289 |
|  | (1.047) | (0.928) | (0.913) | (0.914) |
| 35 to 39 | -0.000 | -0.128 | 1.052 | 1.447 |
|  | (1.225) | (1.069) | (1.047) | (1.055) |
| 40 to 44 | -1.707 | -2.494\*\* | -1.874 | -1.139 |
|  | (1.302) | (1.157) | (1.138) | (1.143) |
| 45 to 49 | 0.628 | 1.787 | 1.312 | 1.600 |
|  | (1.387) | (1.252) | (1.218) | (1.217) |
| 50 to 54 | -3.395\* | -2.281 | -1.833 | -2.249 |
|  | (1.896) | (1.678) | (1.647) | (1.648) |
| 55 to 59 | -3.591\* | -3.565\* | -3.134\* | -2.579 |
|  | (2.111) | (1.871) | (1.845) | (1.854) |
| 60 to 64 | -1.017 | 0.652 | 0.925 | 0.507 |
|  | (1.352) | (1.199) | (1.173) | (1.176) |
| 65 to 69 | 1.181 | 0.698 | 2.410 | 1.884 |
|  | (2.570) | (2.299) | (2.251) | (2.251) |
| Gender: Male | *Reference Category* |
|  |  |  |  |  |
| Female | 0.070 | 0.128 | 0.155 | 0.048 |
|  | (0.463) | (0.409) | (0.401) | (0.406) |
| Non-Binary | 0.693 | 2.205 | 1.485 | 0.447 |
|  | (2.639) | (2.340) | (2.297) | (2.296) |
| Prefer Not to Say | 1.003 | 1.457 | 1.192 | 0.669 |
|  | (1.486) | (1.313) | (1.297) | (1.294) |
| Education: Primary School | *Reference Category* |
|  |  |  |  |  |
| Lower Secondary School | -0.944 | -2.541 | -3.059 | -1.436 |
|  | (3.631) | (3.203) | (3.189) | (3.164) |
| Higher Secondary School | -5.916\*\* | -6.236\*\*\* | -7.008\*\*\* | -6.183\*\*\* |
|  | (2.603) | (2.252) | (2.237) | (2.229) |
| College or University | -5.107\* | -5.819\*\* | -6.712\*\*\* | -5.352\*\* |
|  | (2.649) | (2.307) | (2.292) | (2.282) |
| Post-Graduate Degree | -5.726\*\* | -6.321\*\*\* | -7.377\*\*\* | -6.229\*\*\* |
|  | (2.678) | (2.335) | (2.317) | (2.310) |
| Prefer Not to Say | -9.935\*\* | -8.942\*\*\* | -9.639\*\*\* | -8.958\*\*\* |
|  | (3.918) | (3.406) | (3.305) | (3.361) |
| Live Evaluation | -0.161 | -0.015 | 0.027 | 0.097 |
|  | (0.141) | (0.126) | (0.123) | (0.125) |
| Mortality Salience Manipulation | -0.273 | 0.204 | 0.063 | 0.142 |
|  | (0.407) | (0.360) | (0.353) | (0.355) |
| Death Anxiety Scale | -0.053 | 0.009 | 0.008 | 0.008 |
|  | (0.036) | (0.032) | (0.031) | (0.032) |
| Thinking About Own Death: Always | *Reference Category* |
|  |  |  |  |  |
| Often | -0.941 | -0.891 | -1.082 | -0.277 |
|  | (0.829) | (0.728) | (0.717) | (0.720) |
| Sometimes | -0.474 | -0.775 | -0.928 | -0.288 |
|  | (0.808) | (0.718) | (0.702) | (0.704) |
| Rarely | -0.063 | -1.232 | -1.146 | -0.357 |
|  | (0.922) | (0.809) | (0.789) | (0.792) |
| Never | 0.978 | 0.287 | -0.354 | 0.931 |
|  | (1.361) | (1.223) | (1.210) | (1.195) |
| Constant | 11.938\*\*\* | 10.662\*\*\* | 11.011\*\*\* | 8.038\*\*\* |
|  | (2.978) | (2.644) | (2.611) | (2.674) |
|  |  |  |  |  |
| Observations | 164 | 164 | 164 | 164 |
| R Squared | 0.244 | 0.280 | 0.274 | 0.257 |
| Standard errors in parentheses |
| \*\*\* p<0.01, \*\* p<0.05, \* p<0.1 |

Alternative Specification: Ordered Logit Model, Odds Ratios

|  |  |
| --- | --- |
| *Ordered Logit Model* | Risk Level Prescribed for |
| *Odds Ratios* | Self | Young | Middle-Aged | Elderly |
|  | (1) | (2) | (3) | (2) |
|   |   |   |   |   |
| Stated Motivation: "Would" | *Reference Category* |
|  |  |  |  |  |
| "Should" | 0.815\*\* | -0.038 | -0.046 | 0.528 |
|  | (0.401) | (0.535) | (0.479) | (0.488) |
| "Myself" |  | -0.661 | -0.992\*\* | 0.157 |
|  |  | (0.488) | (0.445) | (0.447) |
| "Feel" | 0.524 | -1.698\*\*\* | -1.838\*\*\* | -0.344 |
|  | (0.397) | (0.559) | (0.512) | (0.485) |
| Other | 1.406\*\*\* | -1.737\*\* | -1.662\*\* | -0.697 |
|  | (0.542) | (0.719) | (0.753) | (0.710) |
|  |  |  |  |  |
| *Controls* |   |   |   |   |
| Under 20 | *Reference Category* |
|  |  |  |  |  |
| Aged 20 to 24 | -0.604 | -1.195\*\* | -0.825 | -0.105 |
|  | (0.588) | (0.562) | (0.574) | (0.588) |
| Aged 25 to 29 | -1.317\* | -1.250\* | -0.836 | -0.696 |
|  | (0.693) | (0.669) | (0.665) | (0.678) |
| Aged 30 to 34 | -1.650\*\* | -2.115\*\* | -0.883 | -0.452 |
|  | (0.804) | (0.828) | (0.830) | (0.809) |
| Aged 35 to 39 | -0.342 | -0.250 | 0.698 | 1.164 |
|  | (0.955) | (0.905) | (0.955) | (0.901) |
| Aged 40 to 44 | -1.479 | -2.566\*\*\* | -2.266\*\* | -1.247 |
|  | (0.931) | (0.996) | (1.003) | (1.067) |
| Aged 45 to 49 | 0.331 | 2.192\*\* | 1.576 | 1.649 |
|  | (0.994) | (1.087) | (1.091) | (1.105) |
| Aged 50 to 54 | -3.066\* | -2.756\* | -2.312 | -2.559\* |
|  | (1.593) | (1.453) | (1.431) | (1.450) |
| Aged 55 to 59 | -2.719\* | -17.715 | -16.239 | -2.208 |
|  | (1.586) | (1,070.410) | (667.838) | (1.607) |
| Aged 60 to 64 | -0.785 | 0.608 | 1.019 | 0.525 |
|  | (0.987) | (0.989) | (0.973) | (1.045) |
| Aged 65 to 69 | 0.860 | 0.364 | 2.425 | 1.729 |
|  | (1.613) | (1.617) | (1.635) | (1.623) |
| Male | *Reference Category* |
|  |  |  |  |  |
| Female | 0.102 | 0.259 | 0.295 | 0.168 |
|  | (0.347) | (0.346) | (0.347) | (0.357) |
| Non-Binary | 0.906 | 2.329 | 1.922 | 0.764 |
|  | (1.708) | (1.691) | (1.720) | (1.657) |
| Prefer Not to Say | -0.132 | 1.379 | 0.992 | -0.208 |
|  | (1.198) | (1.198) | (1.232) | (1.205) |
| Primary School | *Reference Category* |
|  |  |  |  |  |
| Lower Secondary School | -27.981 | -31.659 | -38.386 | -51.461 |
|  | (1344541.274) | (4679677.447) | (4194577.054) | (4990290.797) |
| Higher Secondary School | -31.396 | -35.274 | -42.195 | -55.450 |
|  | (1344541.274) | (4679677.447) | (4194577.054) | (4990290.797) |
| College or University | -30.913 | -34.910 | -41.889 | -54.677 |
|  | (1344541.274) | (4679677.447) | (4194577.054) | (4990290.797) |
| Post-Graduate Degree | -31.353 | -35.506 | -42.523 | -55.448 |
|  | (1344541.274) | (4679677.447) | (4194577.054) | (4990290.797) |
| Prefer Not to Say | -45.662 | -52.193 | -57.519 | -71.605 |
|  | (1344541.376) | (4679677.755) | (4194577.167) | (4990291.114) |
| Live Evaluation | -0.169 | -0.092 | -0.030 | 0.035 |
|  | (0.111) | (0.109) | (0.110) | (0.108) |
| Mortality Salience Manipulation | -0.345 | 0.110 | 0.066 | 0.009 |
|  | (0.306) | (0.320) | (0.309) | (0.302) |
| Death Anxiety Scale | -0.050\* | -0.002 | -0.003 | 0.005 |
|  | (0.030) | (0.028) | (0.028) | (0.028) |
| Thinking About Own Death: Always | *Reference Category* |
|  |  |  |  |  |
| Often | -0.474 | -0.723 | -1.144\* | -0.119 |
|  | (0.635) | (0.651) | (0.625) | (0.662) |
| Sometimes | -0.387 | -0.753 | -1.157\* | -0.205 |
|  | (0.637) | (0.664) | (0.645) | (0.664) |
| Rarely | -0.062 | -1.163 | -1.327\* | -0.250 |
|  | (0.735) | (0.730) | (0.706) | (0.741) |
| Never | 0.799 | 0.437 | -0.260 | 0.869 |
|  | (1.059) | (1.120) | (1.098) | (1.032) |
|  |  |  |  |  |
| Observations | 164 | 164 | 164 | 164 |
| Pseudo R Squared | 0.069 | 0.104 | 0.098 | 0.074 |
| Standard errors in parentheses |
| \*\*\* p<0.01, \*\* p<0.05, \* p<0.1 |