**Appendix - Table A4 SUR model results for the seven interventions, model including all participants**

Standard errors are reported in parentheses. *N* = 696

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| Variable | Knowledge and Information | Simplified Disclosure | Social Norms | Reminders | Presentation of Options | Active Choice | Defaults |
|  | Coefficient (*SE*) *p* | Coefficient (*SE*) *p* | Coefficient (*SE*) *p* | Coefficient (*SE*) *p* | Coefficient (*SE*) *p* | Coefficient (*SE*) *p* | Coefficient (*SE*) *p* |
| Intercept | 2.377 (0.196)  *p* < .001 | 2.410 (0.195)  *p* < .001 | 2.218 (0.242)  *p* < .001 | 2.280 (0.213)  *p* < .001 | 2.328 (0.251)  *p* < .001 | 3.169 (0.231)  *p* < .001 | 1.795 (0.216)  *p* < .001 |
| Agent of intervention: financial company vs. policy maker | -0.064 (0.056)  *p* = .254 | 0.048 (0.055)  *p* = .387 | -0.002 (0.064)  *p* = .981 | 0.059 (0.062)  *p* = .344 | 0.071 (0.066)  *p* = .283 | 0.098 (0.065)  *p* = .133 | 0.168 (0.061)  *p* = .006 |
| Perceived self-effectiveness | 0.258 (0.023)  *p* < .001 | 0.275 (0.023)  *p* < .001 | 0.377 (0.028)  *p* < .001 | 0.325 (0.029)  *p* < .001 | 0.293 (0.030)  *p* < .001 | 0.213 (0.026)  *p* < .001 | 0.307 (0.025)  *p* < .001 |
| Perceived other-effectiveness | 0.085 (0.031)  *p* < .007 | 0.043 (0.032)  *p* = .186 | -0.142 (0.036)  *p* < .001 | 0.071 (0.037)  *p* = .051 | -0.173 (0.039)  *p* < .001 | 0.072 (0.037)  *p* = .054 | -0.001 (0.034)  *p* = .976 |
| Age | 0.004 (0.003)  *p* = .109 | 0.004 (0.002)  *p* = .076 | 0.004 (0.003)  *p* = .209 | -0.001 (0.003)  *p* = .694 | 0.008 (0.003)  *p* = .009 | -0.007 (0.003)  *p* = .020 | 0.009 (0.003)  *p* = .001 |
| Gender: male vs. female | -0.181 (0.074)  *p* = .015 | -0.093 (0.073)  *p* = .203 | -0.188 (0.085)  *p* = .027 | -0.197 (0.082)  *p* = .017 | -0.223 (0.088)  *p* = .011 | -0.118 (0.086)  *p* = .173 | -0.014 (0.081)  *p* = .859 |
| Adjusted *R*2 | 14.74% | 16.35% | 13.94% | 13.48% | 10.16% | 7.91% | 14.78% |