

Appendix B

Table A1: Probability of Selecting “I don't Know” among the General Public

	Probability of selecting Don't know:			
	<i>OLS</i>		<i>Probit</i>	
	(1)	(2)	(3)	(4)
Gender (reference= Male)				
Female	0.14*** (0.02)	0.39*** (0.05)	0.37*** (0.05)	0.90*** (0.19)
Category (reference= Analytical)				
Normative			-0.40*** (0.04)	-0.40*** (0.04)
Predictive			0.16*** (0.03)	0.16*** (0.03)
Age				
Age			0.004*** (0.002)	0.01*** (0.003)
Education (reference=Bachelor's degree (BA/BS))				
Some school, but did not graduate High School			0.47*** (0.20)	0.91** (0.37)
High School graduate or equivalent (GED)			0.20*** (0.08)	0.32*** (0.12)
Some college, but did not complete Bachelor's			0.18*** (0.07)	0.29*** (0.1)
Master's degree (MA/MS/MBA, etc)			-0.24*** (0.1)	-0.50*** (0.14)
Medical (MD), law (JD), or other doctorate (PhD)			-0.29* (0.17)	-0.354 (0.25)
Race (reference= White)				
Non-white			0.10 (0.07)	0.12* (0.07)
White and non-white			-0.30** (0.14)	-0.30** (0.15)
Age * Gender (reference: Male)				
Female * +1 year				-0.01*** (0.003)

Education * Gender (reference=Male, Bachelor's (BA/BS))				
Female * Some school, but did not graduate High School				0.70 (0.43)
Female * High School graduate or equivalent (GED)				-0.19 (0.16)
Female * Some college, but did not complete Bachelor's				0.2 (0.13)
Female * Master's degree (MA/MS/MBA, etc)				0.54*** (0.2)
Female * Medical (MD), law (JD), or other doctorate (PhD)				0.19 (0.31)
Constant	0.27*** (0.01)	-0.61*** (0.02)	-0.94*** (0.07)	-1.27*** (0.16)
Observations	7,158	7,158	7,158	7,158
<i>Note:</i> *p<0.1; **p<0.05; ***p<0.01				

Table A2: Probability of Selecting “I don't Know” among IR Scholars

	Probability of selecting Don't know:				
	<i>OLS</i>		<i>Probit</i>		
	(1)	(2)	(3)	(4)	(5)
Gender (reference= Male)					
Female	0.02*** (0.005)	0.15*** (0.04)	0.16*** (0.05)	0.20*** (0.07)	0.30 (0.31)
Category (reference= Analytical)					
Normative			0.20*** (0.05)	0.24*** (0.07)	0.24*** (0.07)
Predictive			0.54*** (0.05)	0.75*** (0.06)	0.75*** (0.06)
Scope (reference= Narrow)					
Broad			-0.68*** (0.06)	-0.92*** (0.18)	-0.92*** (0.18)
Age					
Age			-0.001 (0.002)	-0.01* (0.004)	-0.01 (0.005)

Education (reference=non-PhD)					
PhD	0.239	3.49***	3.44***		
	(0.19)	(1.12)	(1.4)		
Race (reference= White)					
Non-white	0.01	-0.08	-0.07		
	(0.09)	(0.12)	(0.12)		
White and non-white	-0.15	-0.32	-0.33		
	(0.13)	(0.24)	(0.25)		
Rank (reference= Assistant professor)					
Associate professor	0.02	-0.02	-0.01		
	(0.07)	(0.09)	(0.09)		
Full professor	0.11	0.10	0.11		
	(0.09)	(0.12)	(0.12)		
Non-tenure track	0.11	0.01	0.03		
	(0.11)	(0.12)	(0.13)		
Issue area of expertise (reference= Non-expert)					
Expert in issue area		-0.36***	-0.42***		
		(0.08)	(0.10)		
Region of expertise (reference= Non-expert)					
Expert in region		-0.12	-0.03		
		(0.11)	(0.12)		
Gender* Issue Area of Expertise (reference= Male, Non-expert)					
Female * Expert in Issue Area			0.14		
			(0.16)		
Gender * Region of Expertise (reference=Male, Non-expert)					
Female * Expert in Region			-0.40		
			(0.29)		
Gender * Age (reference: Male)					
Female * +1 year			-0.002		
			(0.006)		
Constant	0.06***	-1.58***	-1.73***	-4.81***	-4.78***
	(0.002)	(0.02)	(0.22)	(0.24)	(0.25)
Observations	39,874	39,874	25,599	8,038	8,038

Note: *p<0.1; **p<0.05; ***p<0.01

Table A3: Marginal Effects: Probability of Selecting “I don't Know” among IR Scholars

		<i>Marginal Effects of Probit</i>		
		(1)	(2)	(3)
Gender (reference= Male)				
	Female	0.019***	0.026***	
Category (reference= Analytical)				
	Normative	0.024***	0.026***	0.026***
	Predictive	0.083***	0.118***	0.118***
Scope (reference= Narrow)				
	Broad	-0.063***	-0.063***	-0.063***
Age				
	Age	0.000	-0.001*	
Education (reference=non-PhD)				
	PhD	0.023	0.069***	0.069***
Race (reference= White)				
	Non-white	0.001	-0.009	-0.009
	White and non-white	-0.015	-0.032*	-0.033*
Rank (reference= Assistant professor)				
	Associate professor	0.003	-0.002	-0.001
	Full professor	0.012	0.012	0.013
	Non-tenure track	0.012	0.001	0.003
Issue area of expertise (reference= Non-expert)				
	Expert in issue area		-0.038***	
Region of expertise (reference= Non-expert)				
	Expert in region		-0.014	
Gender* Issue Area of Expertise (reference= Non-expert)				
	Female * Issue Expert			-0.037***
	Male * Issue Expert			-0.039***

Gender * Region of Expertise

(reference=Male, Non-expert)

Female * Region Expert -0.050**

Male * Region Expert -0.004

Gender * Age

Female * +1 year -0.001

Male * +1 year -0.001

Note:

*p<0.1; **p<0.05; ***p<0.01

Table A4: Probability of Selecting “I don't Know” Among the Combined Sample

		<i>Probability of selecting Don't know:</i>			
		<i>OLS</i>		<i>Probit</i>	
		(1)	(2)	(3)	(4)
Gender (reference= Male)					
	Female	0.08***	0.41***	0.24***	0.36***
		(0.007)	(0.03)	(0.04)	(0.05)
Scope (reference= Narrow)					
	Broad			-0.65***	-0.64***
				(0.05)	(0.05)
Category (reference= Analytical)					
	Normative			-0.02	-0.02
				(0.04)	(0.04)
	Predictive			0.34***	0.34***
				(0.03)	(0.03)
Age					
	Age			0.003**	0.003**
				(0.001)	(0.001)
Sample (reference = Public)					
	Scholar			-0.41**	-0.35**
				(0.16)	(0.17)
Education (reference=Bachelor's degree (BA/BS))					
	Some school, but did not graduate High School			0.49**	0.47**
				(0.19)	(0.20)
	High School graduate or equivalent (GED)			0.22***	0.20***

			(0.08)	(0.08)
Some college, but did not complete Bachelor's			0.19**	0.18**
			(0.07)	(0.07)
Master's degree (MA/MS/MBA, etc)			-0.23**	-0.23**
			(0.1)	(0.1)
Medical (MD), law (JD), or other doctorate (PhD)			-0.30*	-0.28*
			(0.17)	(0.17)
Non-PhD (scholar)			-0.57**	-0.54**
			(0.25)	(0.25)
Race (reference= White)				
Non-white			0.05	0.05
			(0.05)	(0.05)
White and non-white			-0.26**	-0.25**
			(0.11)	(0.11)
Gender * Sample (reference= Male, Public)				
Female:Scholar				-0.22***
				(0.08)
Constant	0.08***	-1.40***	-0.91***	-0.97***
	(0.003)	(0.02)	(0.09)	(0.09)
Observations	47,032	47,032	32,766	32,766
<i>Note:</i> *p<0.1; **p<0.05; ***p<0.01				

Table A5: Probability of Selecting an Extreme Answer Among the General Public (ordinal response questions only)

	<i>Probability of selecting an extreme answer:</i>			
	<i>OLS</i>	<i>Probit</i>		
	(1)	(2)	(3)	(4)
Gender (reference= Male)				
Female	-0.08***	-0.29***	-0.26***	-0.44***
	(0.01)	(0.05)	(0.05)	(0.16)
Category (reference= Analytical)				
Normative			0.16***	0.16***

				(0.05)	(0.06)
Age					
Age				0.003*	0.002
				(0.002)	(0.002)
Education (reference= Bachelor's (BA/BS))					
Some school, but did not graduate High School				-0.16	-0.29
				(0.15)	(0.20)
High School graduate or equivalent (GED)				-0.15**	-0.26***
				(0.07)	(0.10)
Some college, but did not complete Bachelor's				-0.10*	-0.11
				(0.06)	(0.08)
Master's degree (MA/MS/MBA, etc)				0.15*	0.11
				(0.09)	(0.11)
Medical (MD), law (JD), or other doctorate (PhD)				0.07	-0.02
				(0.18)	(0.19)
Race (reference= White)					
Non-white				-0.04	-0.04
				(0.07)	(0.07)
White and non-white				0.30**	0.30**
				(0.13)	(0.13)
Age * Gender (reference: Male)					
Female * +1 year					0.002
					(0.003)
Education * Gender (reference=Male, Bachelor's (BA/BS))					
Female * Some school, but did not graduate High School					0.31
					(0.30)
Female * High School graduate or equivalent (GED)					0.23
					(0.15)
Female * Some college, but did not complete Bachelor's					0.07
					(0.12)
Female * Master's degree (MA/MS/MBA, etc)					0.13
					(0.18)
Female * Medical (MD), law (JD), or other doctorate (PhD)					0.41
					(0.47)
Constant	0.24***	-0.70***	-	0.82***	-0.74***

	(0.01)	(0.03)	(0.09)	(0.12)
Observations	4,644	4,644	4,610	4,610

Note: *p<0.1; **p<0.05; ***p<0.01

Table A6: Probability of Selecting an Extreme Answer Among IR Scholars (ordinal response questions only)

		<i>Probability of selecting an extreme answer:</i>			
		<i>OLS</i>		<i>Probit</i>	
		(1)	(2)	(3)	(4)
Gender (reference= Male)					
	Female	0.01 (0.01)	0.03 (0.02)	0.06 (0.04)	-0.14 (0.22)
Scope (reference= Narrow)					
	Broad			0.21*** (0.06)	0.21*** (0.06)
Category (reference= Analytical)					
	Normative			0.47*** (0.07)	0.47*** (0.07)
	Predictive			-0.19* (0.11)	-0.19* (0.11)
Age					
	Age			0.01*** (0.002)	0.01*** (0.002)
Education (reference=non-PhD)					
	PhD			0.49*** (0.14)	0.52*** (0.15)
Race (reference= White)					
	Non-white			-0.02 (0.07)	-0.02 (0.07)
	White and non-white			0.12 (0.19)	0.13 (0.18)
Rank (reference= Assistant professor)					
	Associate professor			-0.06 (0.06)	-0.07 (0.06)

Full professor			-0.09	-0.10
			(0.07)	(0.07)
Non-tenure track			-0.01	0.01
			(0.09)	(0.09)
Issue area of expertise (reference= Non-expert)				
Expert in issue area			0.01	0.003
			(0.04)	(0.05)
Region of expertise (reference= Non-expert)				
Expert in region			0.17***	0.15**
			(0.06)	(0.06)
Question type (reference= 5-point)				
4-point			0.91***	0.91***
			(0.06)	(0.06)
4-point with I don't know option			0.78***	0.78***
			(0.09)	(0.09)
5-point with I don't know option			0.43***	0.43***
			(0.08)	(0.08)
Gender * Issue area of expertise (reference: Male Non-expert)				
Female * Expert in Issue Area				0.05
				(0.10)
Gender * Region of expertise (reference: Male Non-expert)				
Female * Expert in Region				0.13
				(0.14)
Age * Gender (reference: Male)				
Female * +1 year				0.004
				(0.004)
Constant	0.37***	-0.35***	-2.17***	-2.16***
	(0.005)	(0.01)	(0.19)	(0.20)
Observations	43,209	43,209	8,320	8,320

Note:

*p<0.1; **p<0.05; ***p<0.01

Table A7: Probability of Selecting an Extreme Answer Among the Combined Sample (ordinal response questions only)

Probability of selecting an extreme answer:

	<i>OLS</i>		<i>Probit</i>	
	(1)	(2)	(3)	(4)
Gender (reference= Male)				
Female	-0.02*	-0.04*	-0.03	-0.24***
	(0.008)	(0.02)	(0.03)	(0.05)
Scope (reference= Narrow)				
Broad			0.09***	0.09***
			(0.03)	(0.03)
Category (reference= Analytical)				
Normative			0.21***	0.21***
			(0.02)	(0.02)
Predictive			-1.05***	-1.05***
			(0.09)	(0.09)
Age				
Age			0.005***	0.004***
			(0.001)	(0.001)
Education (reference= Bachelor's (BA/BS))				
Some school, but did not graduate High School			-0.20	-0.18
			(0.15)	(0.15)
High School graduate or equivalent (GED)			-0.21***	-0.17**
			(0.07)	(0.07)
Some college, but did not complete Bachelor's			-0.15**	-0.11*
			(0.06)	(0.06)
Master's degree (MA/MS/MBA, etc)			0.20**	0.19**
			(0.09)	(0.09)
Medical (MD), law (JD), or other doctorate (PhD)			0.10	0.07
			(0.17)	(0.17)
Non-PhD (Scholar)			-0.11	-0.15
			(0.20)	(0.20)
Race (reference= White)				
Non-white			0.02	0.03
			(0.04)	(0.04)
White and non-white			0.07	0.07
			(0.08)	(0.08)
Sample (reference = Public)				
Scholar			0.27	0.22
			(0.17)	(0.17)

Question type (reference= 5-point)				
5-point with I don't know option			-0.66***	-0.66***
			(0.03)	(0.03)
4-point			0.27***	0.27***
			(0.03)	(0.03)
4-point with I don't know option			-0.14***	-0.14***
			(0.03)	(0.03)
Gender:Sample (reference= Male*Public sample)				
Female:Scholar				0.25***
				(0.06)
Constant	0.36***	-0.37***	-0.88***	-0.81***
	(0.004)	(0.01)	(0.06)	(0.07)
Observations	47,853	47,853	31,832	31,832

Note: *p<0.1; ***p<0.05; ****p<0.01

**Table A8: Probability of Selecting an Extreme Answer Among the Public Sample
(numerical response questions only)**

	<i>Probability of selecting an extreme answer:</i>			
	<i>OLS</i>	<i>Probit</i>		
	(1)	(2)	(3)	(4)
Gender (reference= Male)				
Female	-0.07***	-0.18***	-0.15***	-0.22
	(0.02)	(0.05)	(0.05)	(0.17)
Age				
Age			0.002	0.002
			(0.002)	(0.002)
Education (reference=Bachelor's degree (BA/BS))				
Some school, but did not graduate High School			-0.14	-0.09
			(0.15)	(0.20)
High School graduate or equivalent (GED)			-0.05	-0.04
			(0.07)	(0.10)
Some college, but did not complete Bachelor's			-0.09	-0.15*

				(0.06)	(0.08)
Master's degree (MA/MS/MBA, etc)				0.29***	0.025**
				(0.10)	(0.11)
Medical (MD), law (JD), or other doctorate (PhD)				0.05	-0.03
				(0.19)	(0.20)
Race (reference= White)					
Non-white				0.06	0.06
				(0.06)	(0.06)
White and non-white				0.13	0.13
				(0.15)	(0.15)
Age * Gender (reference: Male)					
Female * +1 year					0.000
					(0.003)
Education * Gender (reference=Male, Bachelor's (BA/BS))					
Female * Some school, but did not graduate High School					-0.09
					(0.30)
Female * High School graduate or equivalent (GED)					0.002
					(0.15)
Female * Some college, but did not complete Bachelor's					0.13
					(0.12)
Female * Master's degree (MA/MS/MBA, etc)					0.12
					(0.21)
Female * Medical (MD), law (JD), or other doctorate (PhD)					0.39
					(0.56)
Constant	0.43***	-0.18***	-0.25***	-0.23**	
	(0.01)	(0.03)	(0.09)	(0.12)	
Observations	7,656	7,656	7,588	7,588	

Note:

*p<0.1; **p<0.05; ***p<0.01

Table A9: Probability of Selecting an Extreme Answer Among IR Scholars
(numerical response questions only)

<i>Probability of selecting an extreme answer:</i>				
	<i>OLS</i>		<i>Probit</i>	
	(1)	(2)	(3)	(4)
Gender (reference= Male)				
Female	-0.02 (0.02)	-0.04 (0.04)	-0.09* (0.05)	-0.23* (0.22)
Category (reference= Analytical)				
Predictive			0.13*** (0.05)	0.13*** (0.05)
Age				
Age			-0.002 (0.002)	-0.003 (0.002)
Education (reference= non-PhD)				
PhD			-0.47** (0.20)	-0.47** (0.20)
Race (reference= White)				
Non-white			0.01 (0.07)	0.01 (0.08)
White and non-white			-0.11 (0.18)	-0.10 (0.18)
Rank (reference= Assistant professor)				
Associate professor			0.02 (0.06)	0.01 (0.06)
Full professor			0.04 (0.07)	0.04 (0.07)
Non-tenure track			-0.04 (0.09)	-0.04 (0.09)
Issue area of expertise (reference= Non-expert)				
Expert in issue area			-0.001 (0.05)	0.02 (0.05)
Region of expertise (reference= Non-expert)				

Expert in region			0.08 (0.08)	0.06 (0.09)
Gender * Issue area of expertise (reference: Male Non-expert)				
Female: * Expert in issue area				-0.09 (0.11)
Female * Expert in region				0.08 (0.17)
Age * Gender (reference: Male)				
Female * +1 year				0.003 (0.004)
Constant	0.54*** (0.01)	0.09*** (0.02)	0.56** (0.23)	0.58** (0.24)
Observations	7,739	7,739	5,161	5,161
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01		

**Table A10: Probability of Selecting an Extreme Answer Among the Combined Samples
(numerical response questions only)**

	Probability of selecting an extreme answer:			
	<i>OLS</i>		<i>Probit</i>	
	(1)	(2)	(3)	(4)
Gender (reference= Male)				
Female	-0.07*** (0.01)	-0.18*** (0.03)	-0.12*** (0.04)	-0.15*** (0.05)
Sample (reference= Public)				
Scholar			0.12 (0.19)	0.11 (0.19)
Gender*Sample (reference= Male:Public sample)				
Female:Scholar				0.07 (0.07)
Category (reference= Analytical)				

Predictive			0.12***	0.12**
			(0.05)	(0.05)
Age				
Age			0.001	0.001
			(0.001)	(0.001)
Education (reference=Bachelor's degree (BA/BS))				
Some school, but did not graduate High School			-0.14	-0.14
			(0.15)	(0.15)
High School graduate or equivalent (GED)			-0.05	-0.05
			(0.07)	(0.07)
Some college, but did not complete Bachelor's			-0.09	-0.09
			(0.06)	(0.06)
Master's degree (MA/MS/MBA, etc)			0.29***	0.29***
			(0.09)	(0.10)
Medical (MD), law (JD), or other doctorate (PhD)			0.06	0.06
			(0.19)	(0.19)
Other			0.49*	0.48*
			(0.27)	(0.27)
Race (reference= White)				
Non-white			0.04	0.05
			(0.05)	(0.05)
White and non-white			0.05	0.05
			(0.12)	(0.12)
Constant	0.49***	-0.02	-0.22***	-0.21***
	(0.01)	(0.02)	(0.08)	(0.08)
Observations	15,395	15,395	12,816	12,816

Note: *p<0.1; **p<0.05; ***p<0.01

Table A11: Numerical Scale Confidence Levels Among the Combined Samples

	Confidence Levels:		
	<i>OLS</i>		
	(1)	(2)	(3)
Gender (reference= Male)			
Female	-0.33***	-0.42***	-0.48***

	(0.06)	(0.07)	(0.08)
Gender*Sample (reference= Male:Public sample)			
Female:Scholar			0.15 (0.14)
Scope (reference= Narrow)			
Broad		-0.46*** (0.04)	-0.46*** (0.04)
Age			
Age		0.002 (0.002)	0.002 (0.002)
Sample (reference= Public)			
Scholar		-0.74** (0.31)	-0.77** (0.32)
Education (reference= Bachelor's (BA/BS))			
Some school, but did not graduate High School		-0.02 (0.28)	-0.02 (0.28)
High School graduate or equivalent (GED)		-0.04 (0.12)	-0.03 (0.12)
Some college, but did not complete a Bachelor's		0.11 (0.10)	0.12 (0.10)
Master's degree (MA/MS/MBA, etc)		0.11 (0.16)	0.10 (0.16)
Medical (MD), law (JD), or other doctorate (PhD)		0.59* (0.32)	0.58* (0.32)
Non-PhD (scholar)		1.10 (1.05)	1.09 (1.02)
Race (reference= White)			
Non-white		0.38*** (0.09)	0.39*** (0.09)
White and non-white		0.44** (0.23)	0.45** (0.23)
Constant	7.01*** (0.04)	7.24*** (0.14)	7.26*** (0.14)
Observations	12,025	9,699	9,699

Note: *p<0.1; **p<0.05; ***p<0.01

Table A12: Confidence Levels Among the IR Scholars and the General Public

	Ordinal Confidence Levels– Scholar	Numerical Confidence Levels – Scholar	Numerical Confidence Levels – Public
	<i>OLS</i>		
	(1)	(3)	(5)
Gender (reference= Male)			
Female	-0.122*** (0.031)	-0.368*** (0.098)	-0.408*** (0.079)
Constant	2.709*** (0.015)	6.914*** (0.048)	7.168*** (0.054)
Observations	8,293	6,281	5,744
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	