# Appendix 1: Sample of concordances

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| Left | *Focus terms* | Right | Corpus |
| Diagnostic Framings |
| and government is committed to providing the necessary resource and support to leverage the significant potential of | *social impact investment* | to help shape a society that works for everyone. Social investment: a force for social change 2016 strategy Contents | England |
| And unlock more opportunities to deliver public services and win public sector contracts. We have ambitious plans for  | *social investment* | Over this Parliament and it remains a crucial element in the creation of a bigger, stronger society. A vibrant social | England |
| will be designed to respond to a need for third sector organisations to access loans to help grow and explore new forms of  | *social investment* | And finance. It will also help support the sector to meet the challenge of the pandemic and to become more sustainable in | Scotland |
| Prognostic Framings |
| number of people being supported with the help of social investment-backed government programmes • The amount of | *social investment* | being made into public services • The number of central and local government organisations that are actively using | England |
| will support activity which builds on sustainability of social enterprises and enables growth through investment | *loans* | . Together with The Long Term Third Sector Finance Fund which will offer loans for social enterprises and Third Sector | Scotland |
| Government grant funding aspect of the fund with both Firstport and the Corra Foundation distribution grants.  | *Social Investment* | Scotland (SIS) were responsible for managing the loans. The TSRF opened for applicants on 25th March and closed on | Scotland |
| Motivational Framings |
| The UK is widely recognised as the most advanced social investment market in the world. We created the world's first | *social investment* | bank,first social investment tax relief and the first-ever social impact bond (SIB). Indeed we continue to be a world | England |
| Position to be a world leader as it reaches the mainstream. 1.4 As a government, we have an interest in both helping the | *Social investment* | market grow, and in partnering with this market to deliver better services to the public. Social investment does not | England |
| approach; > Support new opportunities to unleash the passion of Scotland's social innovators through a new £30m | *Loan* | fund, supporting pioneering solutions and alternative delivery models; > Work with sector partners and national | Scotland |